Eitan Sapiro-Gheiler

Email: eitans@mit.edu

Education
Ph.D. in Economics, Massachusetts Institute of Technology	2019-2025 (expected)
B.A. in Economics (*summa cum laude*), Princeton University (NJ)	2015-2019

Academic Awards
National Science Foundation Graduate Research Fellowship	2019-2024
Halbert White '72 Prize in Economics (Top Economics Undergraduate)	2019
Wolf Balleisen Memorial Prize (Best Economics Undergraduate Thesis)	2019
Phi Beta Kappa	2019
Department of Economics Junior First Prize	2018
Shapiro Prize for Academic Excellence	2017

Publications
Eitan Sapiro-Gheiler, "Examining Political Trustworthiness Through Text-Based Measures of Ideology," *Proceedings of the 33rd AAAI Conference on Artificial Intelligence*, Honolulu, January 2019. Finalist for Best Student-Track Paper.

Eitan Sapiro-Gheiler, "A Unique Way of Thinking? Cognitive Capacity and Moral Status in Humans and Animals," *Penn Bioethics Journal*, January 2017.

Working Papers
Eitan Sapiro-Gheiler, "Discovery through Trial Balloons," November 2022, available on arXiv.

Eitan Sapiro-Gheiler, "Persuasion with Ambiguous Receiver Preferences," November 2022, available on arXiv.

Eitan Sapiro-Gheiler, " 'Read My Lips': Using Automatic Text Analysis to Classify Politicians by Party and Ideology," June 2018, available on arXiv.

Teaching Experience
MIT 14.126 (Graduate Game Theory)	Spring 2022
TA for Profs. Muhamet Yildiz and Alexander Wolitzky	
MIT 14.75 (Undergraduate Political Economy)	Spring 2022
TA for Profs. Abhijit Banerjee and Ben Olken	
MIT 14.770 (Graduate Political Economy)	Fall 2021
TA for Profs. Abhijit Banerjee and Ben Olken	

Research Experience
Research Assistant (Information Design)	Jun. 2020–Dec. 2020
MIT, Prof. Alexander Wolitzky	
Senior Thesis (Behavioral Game Theory)	Sep. 2018–Apr. 2019
Princeton University, Prof. Roland Bénabou	
Junior Independent Work (Political Economy)	Sep. 2017–Apr. 2018
Princeton University, Prof. Adrien Matray	
Moral AI Group (Computer Science, Philosophy, Economics)	Jan. 2017–Aug. 2017
Duke University, Profs. Walter Sinnott-Armstrong and Vincent Conitzer	
Center for Advanced Hindsight (Behavioral Economics)	Jun. 2016–Sep. 2016
Duke University, Prof. Dan Ariely	

Languages and Skills
English, Spanish (mother languages)
French (fluent)
MATLAB, R (proficient)
Java, Python (working knowledge)