

# Tobias Salz, Assistant Professor

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🌐 <http://economics.mit.edu/faculty/tsalz>

## Appointments

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- 08.01.2019 – ■ **Massachusetts Institute of Technology (MIT)**, Castle Krob Career Development Assistant Professor of Economics
- 01.01.2019 – ■ **Massachusetts Institute of Technology (MIT)**, Assistant Professor of Economics
- 05.01.2019 – ■ **NBER**, Faculty Research Fellow

## Past Appointments

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- 07.01.2017 – 12.31.2018 ■ **Columbia University**, Assistant Professor of Economics
- 07.01.2016 – 06.31.2017 ■ **Columbia University**, Postdoctoral Researcher
- 2004–2008, 2010 ■ **Max Planck Institute for Research on Collective Goods**, Research Assistant

## Research Interests

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- Industrial Organization, Applied Econometrics, Applied Microeconomics

## Education

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- 2016 ■ **Ph.D. Economics, New York University (NYU)**  
*Committee:* J. Asker, G. Fréchet, K. Kawai, A. Lizzeri
- 2010 ■ **Diplom Economics, University of Bonn**
- 2008 – 2009 ■ **Visiting Student, University of Chicago**

## Publications

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- Frictions in a Competitive, Regulated Market Evidence from Taxis (with Guillaume Fréchet and Alessandro Lizzeri), – *American Economic Review*

## Working Papers

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- Intermediation and Competition in Search Markets: An Empirical Case Study, – R&R at *Journal of Political Economy*
- Estimating Dynamic Games of Oligopolistic Competition: An Evaluation in the Laboratory (with Emanuel Vespa), – conditionally accepted at *RAND Journal of Economics*
- Auto Dealer Loan Intermediation: Consumer Behavior and Competitive Effects (with Andreas Grunewald, Jonathan Lanning, and David Low)
- Robust Decisions for Incomplete Models of Strategic Interaction (with Konrad Menzel)
- The Value of Time: A High-frequency Revealed Preference Analysis (with Nick Buchholz, Laura Doval, Jakub Kastl, and Filip Matejka)

## Work in Progress

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- Platform Design in Ridehail: An Empirical Investigation (with Nick Buchholz, Laura Doval, Jakub Kastl, and Filip Matejka)
- Predictive Model Performance and Data Privacy Regulation: Empirical Evidence from GDPR (with Guy Aridor and Yeon-Koo Che)

## Presentations

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- 2020 ■ Ohio State (scheduled), AEA San Diego (scheduled)
- 2019 ■ AEA Atlanta (discussant), Boston College, IIOC, EIEF Junior Conference, BRIQ Bonn Structural Behavioral Conference, DICE Duesseldorf, NBER IO Summer Institute (discussant), Solvay Brussels School / Ecare, UPenn Wharton (scheduled), Harvard (scheduled), Berkeley (scheduled), University of Minnesota (scheduled), Columbia Junior Structural Finance Conference (scheduled), CMU IO Conference (discussant, scheduled)
- 2018 ■ University of Chicago Booth Marketing, University of Chicago Booth Microeconomics, Toulouse School of Economics, Workshop on Financial Intermediation at Queen's University, Federal Reserve Board of Governors, AEA Philadelphia (discussant), IO workshop at CREST, Princeton, MIT, University of Copenhagen, Yale, FTC Micro (discussant), Urban Economics Association 2018 Meetings
- 2017 ■ AEA Chicago, Dartmouth IO Conference, HEC Montreal CIRANO, NYU CESS Alumni Conference, NYU Econ Alumni Conference, Federal Trade Commission, WashU in St. Louis, GEA Winter Meeting Frankfurt
- 2016 ■ Microsoft Research Cambridge, Yale SOM Economics, Princeton Economics, Harvard Economics, MIT Sloan Applied Economics, MIT Economics, HBS Strategy, Duke Economics, NWU Kellogg Strategy, CMU Tepper, Caltech HSS, UCLA Economics, UCLA Anderson Marketing/Strategy, USC Marshall Economics, UPenn Economics, Columbia Economics, Cornell Economics, UT Austin, LSE, Stanford, Northwestern, NY Fed
- 2015 ■ IIOC Boston, NYU Stern NET Institute (discussant)
- 2014 ■ EARIE Milan, CREED-CESS Amsterdam
- 2013 ■ ESA Santa Cruz, Max-Planck Institute for Research on Collective Goods

## Grants, Fellowships, and Awards

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- 2018-2019 ■ Russel Sage Grant (joint with Andreas Grunewald)
- 2017-2018 ■ Columbia ISERP Seed Grant
- 2015-2016 ■ NYU Dean's Dissertation Fellowship
- 2010-2016 ■ NYU MacCracken Fellowship
- 2008-2009 ■ DAAD North America Fellowship, University of Chicago

## Refereeing

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American Economic Review, American Economic Review: Insights, American Economics Journal: Micro, International Journal of Industrial Organization, Journal of Political Economy, NSF, RAND Journal of Economics, Review of Industrial Organization, Quarterly Journal of Economics