

# The Revelation Principle in Multistage Games\*

Takuo Sugaya and Alexander Wolitzky

Stanford GSB and MIT

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## Abstract

We prove the revelation principle for sequential equilibrium in multistage games: every sequential equilibrium-implementable outcome distribution is a sequential communication equilibrium. The revelation principle holds only if the mediator is allowed to tremble. In the special case of games with adverse selection but no moral hazard, Nash and sequential equilibrium are essentially equivalent, and a virtual-implementation version of the revelation principle holds for any standard solution concept.

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# 1 Introduction

The revelation principle states that any social choice function that can be implemented by any mechanism can also be implemented by a canonical mechanism where communication between players and the mechanism designer or mediator takes a circumscribed form: players communicate only their private information to the mediator, and the mediator communicates only recommended actions to the players. This cornerstone of modern microeconomics was developed by several authors in the 1970s and early 1980s, reaching its most general formulation in the principal-agent model of Myerson (1982), which treats one-shot games with both adverse selection and moral hazard.

More recently, there has been a surge of interest in the design of *dynamic* mechanisms and information systems.<sup>1</sup> The standard logic of the revelation principle applies immediately to dynamic models, if these models are studied under the solution concept of Nash equilibrium: this approach leads to the concept of *communication equilibrium* introduced by Forges (1986). But of course Nash equilibrium is not usually a satisfactory solution concept in dynamic models: following Kreps and Wilson (1982), economists prefer solution concepts that require rationality even after off-path events and impose “consistency” restrictions on players’ beliefs, such as sequential equilibrium or various versions of perfect Bayesian equilibrium. And it is unknown whether the revelation principle holds for these stronger solution concepts, because—as we will see—expanding players’ opportunities for communication expands the set of consistent beliefs at off-path information sets. The contribution of the current paper is to resolve this question by establishing the revelation principle for sequential equilibrium.

The key prior paper on the revelation principle in multistage games is Myerson (1986). In this beautiful paper, Myerson introduces the concept of *sequential communication equilibrium (SCE)*, which is a kind of perfect Bayesian equilibrium—what we will call a *conditional probability perfect Bayesian equilibrium (CPPBE)*—in a multistage game played with the canonical communication structure: in every period, players report their private information, and the mediator recommends actions. Myerson discusses how the logic of the reve-

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<sup>1</sup>For dynamic mechanism design, see for example Courty and Li (2000), Battaglini (2005), Esó and Szentes (2007), Bergemann and Välimäki (2010), Athey and Segal (2013), and Pavan, Segal, and Toikka (2014). For dynamic information design, see for example Kremer, Mansour, and Perry (2014), Ely, Frankel, and Kamenica (2015), Che and Hörner (2017), Ely (2017), and Renault, Solan, and Vieille (2017).

lation principle suggests that restricting attention to canonical communication structures is without loss of generality, but he does not state a formal revelation principle theorem. His main result instead provides an elegant and tractable characterization of SCE: a SCE is a communication equilibrium in which players avoid codominated actions, a generalization of dominated actions. Myerson’s paper also proves that there is an equivalence between conditional probability systems—the key objects used to restrict off-path beliefs in his solution concept—and limits of beliefs derived from full-support probability distributions over moves. This result establishes an analogy between Myerson’s belief restrictions and the consistency requirement of Kreps and Wilson. However, the analogy is not exact, because the probability distributions over moves used to generate beliefs in Myerson’s approach need not be strategies: for example, some conditional probability systems can be generated only by supposing that a player takes different actions at two nodes in the same information set.<sup>2</sup>

Myerson’s paper thus leaves open two important questions: First, when one formulates the CPPBE concept more generally—so that it can be applied to any communication system—is it indeed without loss of generality to restrict attention to canonical communication systems? Second, is there an equivalence between implementation under this perfect Bayesian equilibrium concept and implementation in sequential equilibrium, so that Myerson’s characterization still applies under the more restrictive consistency requirement of Kreps and Wilson?

We answer both of these questions in the affirmative: we prove the revelation principle for CPPBE, and we prove that implementation in sequential equilibrium is equivalent to implementation in CPPBE. The first of these results may be viewed as a formalization of ideas implicit in Myerson (1986). The second is quite subtle and (to us) unexpected. Combining the results yields the revelation principle for sequential equilibrium: every sequential equilibrium-implementable outcome distribution can be implemented as a CPPBE in the canonical game—equivalently, it is a SCE. In applications, it is thus without loss of generality to restrict attention to the canonical game and use the CPPBE solution concept.

While the main message of this paper is a positive one, we must immediately add a signif-

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<sup>2</sup>This gap between Myerson’s solution concept and sequential equilibrium has been noted before. See, for example, Fudenberg and Tirole (1991).

icant caveat. The claimed equivalence between sequential equilibrium and SCE depends on a subtlety in the definition of sequential equilibrium in games with communication: whether or not the mediator is allowed to tremble, or more precisely whether players are allowed to attribute off-path observations to deviations by the mediator instead of or in addition to deviations by other players. Letting the mediator tremble yields a slightly more permissive version of sequential equilibrium, and it is this version that we show is outcome-equivalent to SCE. If instead the mediator cannot tremble—that is, if we insist on treating the mechanism as part of the immutable physical environment—then there are SCE that cannot be implemented in sequential equilibrium.<sup>3</sup> Thus, if we want the revelation principle for sequential equilibrium, we have to let the mediator tremble. We will discuss whether letting the mediator tremble is “reasonable” once the solution concepts have been precisely defined.

The failure of the revelation principle when the mediator cannot tremble can be avoided if the game satisfies appropriate full support conditions. We clarify what conditions are required. For example, in settings with adverse selection but no moral hazard, we show that Nash, perfect Bayesian, and sequential equilibrium are essentially equivalent, and a virtual-implementation version of the revelation principle always holds. As this class of games encompasses most of the recent literature on dynamic mechanism design, this virtual revelation principle may be viewed as a third main result of our paper.

By way of further motivation for the paper, we note that there seems to be some uncertainty in the literature as to what is known about the revelation principle in multistage games. A standard (and reasonable) approach in the dynamic mechanism design literature is to cite Myerson and then restrict attention to direct mechanisms without quite claiming that this is without loss generality. Pavan, Segal, and Toikka (2014, p. 611) are representative:

“Following Myerson (1986), we restrict attention to direct mechanisms where, in every period  $t$ , each agent  $i$  confidentially reports a type from his type space  $\Theta_{it}$ , no information is disclosed to him beyond his allocation  $x_{it}$ , and the agents report truthfully on the equilibrium path. Such a mechanism induces a dynamic

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<sup>3</sup>In the context of one-shot games, Gerardi and Myerson (2007) emphasize the role of the mediator’s trembles and show that the revelation principle for sequential equilibrium can fail if the mediator cannot tremble. We build on their insight by showing that this failure can be even more dramatic in multistage games. We discuss Gerardi and Myerson’s results below.

Bayesian game between the agents and, hence, we use perfect Bayesian equilibrium (PBE) as our solution concept.”

Our results provide a foundation for this approach, while also showing that Nash and perfect Bayesian equilibrium are essentially outcome-equivalent in pure adverse selection settings like this one.<sup>4</sup>

Other papers do claim that Myerson (1986) shows that restricting to direct mechanisms is without loss: see for example Kakade, Lobel, and Nazerzadhe (2013), Kremer, Mansour, and Perry (2014), and Board and Skrzypacz (2016). Indeed, we ourselves have incorrectly claimed that the revelation principle holds for sequential equilibrium in repeated games when the mediator cannot tremble (Sugaya and Wolitzky, 2017). The results in all of these papers remain valid, but—as the examples in the next section show—these models are similar to ones where the naïve application of the revelation principle can lead to serious problems. We hope this paper will allow the emerging literature on dynamic mechanism and information design to use the revelation principle with more confidence and accuracy. To this end, we provide a compact summary of our results at the end of the paper.

## 2 Examples

We begin by noting some settings where the revelation principle for sequential equilibrium fails when the mediator cannot tremble.<sup>5</sup>

### Example 1: Pure Adverse Selection

Our first example is a game of pure adverse selection, where players have private information but only the mediator takes payoff-relevant actions. There are three players (in addition to the mediator) and two periods.

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<sup>4</sup>A caveat is that much of the dynamic mechanism design literature assumes continuous type spaces to facilitate the use of the envelope theorem, while we restrict attention to finite games to have a well-defined notion of sequential equilibrium. We believe that our results for perfect Bayesian equilibrium concepts should extend to continuous type spaces.

<sup>5</sup>This failure has nothing to do with the failure of revelation principle-like results in settings with hard evidence (Green and Laffont, 1986), common agency (Epstein and Peters, 1999; Martimort and Stole, 2002), limited commitment (Bester and Strausz, 2000, 2001), or computational limitations (Conitzer and Sandholm, 2004).

In period 1, player 1 observes a binary signal  $s_1$ , which takes on value  $a$  or  $b$  with probability  $1/2$  each. The mediator then takes an action  $a_1 \in \{A, B\}$ .

In period 2, player 2 observes signal  $s_2 = (s_1, a_1)$ ; that is, he observes player 1's signal and the mediator's period 1 action. The mediator then takes an action  $a_2 \in \{C, D\}$ .

Players 1 and 2 have the same payoff function, given by

$$u(a_1, a_2) = \mathbf{1}_{\{a_1=A\}} + \mathbf{1}_{\{a_2=C\}},$$

where  $\mathbf{1}_{\{\cdot\}}$  is the indicator function. Player 3 is a dummy player who observes nothing and is indifferent among all outcomes. Thus, in a canonical mechanism, player 1 reports her signal to the mediator in period 1; player 2 reports his signal in period 2; and player 3 does not communicate with the mediator.

Consider the outcome distribution given by  $\Pr(A|a) = 1$ ,  $\Pr(B|b) = 1$ ,  $\Pr(C) = 1$ . We claim that this is not implementable in a canonical mechanism. For suppose that it is, and suppose player 1 misreports  $s_1 = b$  as  $a$ . The mediator must then take  $a_1 = A$  with probability 1, as  $\Pr(A|a) = 1$ . Hence, for this misreport to be unprofitable for player 1, the mediator must take  $a_2 = D$  with probability 1 conditional on the event that player 1 misreports  $b$  as  $a$ . Now suppose player 2 observes signal  $s_2 = (b, A)$ . As the mediator does not tremble and  $\Pr(B|b) = 1$ , in a canonical mechanism this signal can arise only if player 1 misreported  $b$  as  $a$ . So if player 2 follows his equilibrium strategy at this history, the mediator will take  $a_2 = D$  with probability 1. On the other hand, if player 2 misreports his signal as  $(a, A)$ , then the mediator's history will be the same as it would be if player 1's signal were  $a$  and players 1 and 2 reported truthfully, in which case the mediator takes  $a_2 = C$  with probability 1. So player 2 will misreport.

Contrast this with the situation under the non-canonical mechanism where, in addition to the usual communication between players 1 and 2 and the mediator, player 3 sends the mediator a binary message  $r \in \{0, 1\}$  at the beginning of the game. Suppose player 3 sends  $r = 0$  with equilibrium probability 1, but trembles to sending  $r = 1$  with probability  $1/k$  along a sequence of strategy profiles  $\sigma^k$  converging to the equilibrium, while players 1 and 2 report their signals truthfully and tremble with probability  $1/k^2$ . Suppose as well that the

mediator takes  $a_1 = A$  if player 1 reports  $s_1 = a$  or  $r = 1$ , and takes  $a_1 = B$  if player 1 reports  $s_1 = b$  and  $r = 0$ . Finally, the mediator takes  $a_2 = D$  if and only if player 1 reports  $s_1 = a$  and player 2 reports that  $s_1 = b$ .

This assessment implements the desired outcome distribution. In particular, after observing  $s_2 = (b, A)$ , player 2 believes with probability 1 that player 1 truthfully reported  $s_1 = b$  but player 3 sent  $r = 1$ . Player 2 is therefore willing to truthfully report his signal. This behavior in turn deters player 1 from misreporting, as if she misreports  $s_1 = b$  as  $a$  this leads (with probability 1) to a payoff gain of 1 in period 1 but a payoff loss of 1 in period 2.

### Example 2: Repeated Games with Complete Information

The revelation principle can also fail in repeated games with complete information and perfect monitoring. Consider the following stage game:

	$A_2$	$B_2$	$C_2$		$A_2$	$B_2$	$C_2$
$A_1$	1, 1, 1	1, 1, 1	0, 1, 0	$A_1$	1, 1, 1	1, 1, 1	1, 1, 1
$B_1$	2, 1, 0	1, 1, 0	0, 1, 0	$B_1$	1, 1, 1	1, 1, 1	1, 1, 1
	$a_3 = A_3$				$a_3 = B_3$		

The stage game is played twice. In each period, players receive messages from the mediator before taking actions, and the actions played are perfectly observed by all players and the mediator.<sup>6</sup> A player's payoff is the (undiscounted) sum of her two stage game payoffs. In this setting, an equilibrium is canonical if in each period the mediator's message to each player consists of her recommended action only.

We claim that there is a non-canonical sequential equilibrium in which action profile  $(A_1, A_2, A_3)$  is played with positive probability in the first period, but that this cannot occur in any canonical sequential equilibrium (maintaining in both cases the assumption that the mediator cannot tremble). The intuition is as follows: If  $(A_1, A_2, A_3)$  is played with positive probability, then player 1 has an instantaneous benefit from deviating to  $B_1$ . To deter this, player 1 must be punished with a play of  $(A_1, C_2, A_3)$  or  $(B_1, C_2, A_3)$ . But  $B_3$  guarantees player 3 her best payoff of 1, so if player 3 believes that player 2 plays  $C_2$  with positive

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<sup>6</sup>The example also works if only the players observe actions. Details are in the appendix.

probability, she prefers to play  $B_3$ . Thus, to enforce  $(A_1, A_2, A_3)$ , we must be able to punish a deviation by player 1 without letting player 3 understand that this is occurring. The only way to do this is make player 3 believe that, when action profile  $(B_1, A_2, A_3)$  is played, this always corresponds to a simultaneous tremble by players 1 and 2 from recommendation profile  $(A_1, B_2, A_3)$  (in which case player 1's tremble is not expected to be profitable, and thus does not need to be punished). In particular, player 3 must be made to believe that player 1's tremble from  $A_1$  to  $B_1$  is correlated with player 2's recommended action. Finally, in a sequential equilibrium, it is not possible to induce such a belief if players 2 and 3 observe only their own actions, but it is possible if they also observe an additional correlated signal. The details may be found in the appendix.

### **Example 3: Information Design for Social Learning**

In the supplementary appendix, we consider a setting where an information designer wants to facilitate social learning by encouraging players to explore a risky option. Following Kremer, Mansour, and Perry (2014), Che and Hörner (2017), and Hörner and Skrzypacz (2017), we model drivers choosing routes, but add the realistic features that drivers commute repeatedly and face congestion externalities. As in Examples 1 and 2, this setting is one where the mediator can punish a deviator (by directing other drivers to congest her route), but only if punishers do not realize they are punishing (as all drivers wish to avoid congested routes). Again, the revelation principle fails if the mediator cannot tremble.

### **Further Examples: Gerardi and Myerson (2007)**

Gerardi and Myerson (2007) also present examples where the revelation principle fails for sequential equilibrium when the mediator cannot tremble. Their examples involve one-shot games with both adverse selection and moral hazard, where some type profiles have 0 probability. The examples above extend their insight by showing that, in multistage games, the revelation principle can fail even in settings with pure adverse selection or pure moral hazard. Our examples also seem a bit simpler.<sup>7</sup>

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<sup>7</sup>In a related example, Dhillon and Mertens (1996; Example 1) show that the revelation principle fails for the solution concept of “perfect correlated equilibrium,” which describes outcomes that can be implemented with communication in trembling-hand perfect equilibrium.



In all of these examples, it is clear that the revelation principle would be restored if the mediator were allowed to tremble. Our main result is that this is a general phenomenon.

Note also that a canonical mechanism would suffice in Example 1 if we perturbed the target outcome distribution. We will see that, in general, a virtual-implementation version of the revelation principle holds in games of pure adverse selection. In contrast, Example 2 shows that no such result holds for games with moral hazard.

Finally, if we remove player 3 from Example 1, we obtain an example where a target outcome distribution can be implemented in a canonical sequential equilibrium when the mediator can tremble, but cannot be implemented in sequential equilibrium for *any* communication system when the mediator cannot tremble.<sup>8</sup> This follows because, in any equilibrium that implements  $\Pr(A|a) = \Pr(B|b) = \Pr(C) = 1$ , the support of the distribution of player 1's reports when  $s_1 = a$  must be disjoint from the support when  $s_1 = b$ , so we may identify a report in the first (resp., second) set with “reporting  $a$ ” (resp.,  $b$ ) and proceed as in the canonical case.<sup>9</sup>

### 3 Multistage Games with Communication

#### 3.1 Model

As in Forges (1986) and Myerson (1986), we consider multistage games with communication. A multistage game  $G$  is played by  $N + 1$  players (indexed by  $i = 0, 1, \dots, N$ ) over  $T$  periods (indexed by  $t = 1, \dots, T$ ). Player 0 is a mediator who differs from the other players in three ways: (i) the players communicate only with the mediator and not directly with each other, (ii) the mediator is indifferent over outcomes of the game (and can thus “commit” to any strategy), (iii) depending on the solution concept, “trembles” by the mediator may be disallowed.<sup>10</sup> In each period  $t$ , each player  $i$  (including the mediator) has a set of possible signals  $S_{i,t}$  and a set of possible actions  $A_{i,t}$ , and each player other than mediator has a set of possible reports to send to the mediator  $R_{i,t}$  and a set of possible messages to receive from

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<sup>8</sup>Gerardi and Myerson (2007) also present an example with this feature.

<sup>9</sup>This is a slight over-simplification. The details are available from the authors.

<sup>10</sup>We also use male pronouns for the mediator and female pronouns for the players.

the mediator  $M_{i,t}$ . These sets are all assumed finite. This formulation lets us capture settings where the mediator receives exogenous signals in addition to reports from the players, as well as settings where the mediator takes actions (such as choosing allocations for the players). Let  $H^t = \prod_{\tau=1}^{t-1} \left( \prod_{i=0}^N S_{i,\tau}, \prod_{i=1}^N R_{i,\tau}, \prod_{i=1}^N M_{i,\tau}, \prod_{i=0}^N A_{i,\tau} \right)$  denote the set of possible histories of signals, reports, messages, and actions (“complete histories”) at the beginning of period  $t$ , with  $H^1 = \emptyset$ . Let  $\hat{H}^t = \prod_{\tau=1}^{t-1} \prod_{i=0}^N (S_{i,\tau}, A_{i,\tau})$  denote the set of possible histories of signals and actions (“payoff-relevant histories”) at the beginning of period  $t$ . Given a complete history  $h^t \in H^t$ , let  $\hat{h}^t = \prod_{\tau=1}^{t-1} \prod_{i=0}^N (s_{i,\tau}, a_{i,\tau})$  denote the projection of  $h^t$  onto  $\hat{H}^t$ . Let  $X = \hat{H}^{T+1} = \prod_{\tau=1}^T \prod_{i=0}^N (S_{i,\tau}, A_{i,\tau})$  denote the set of final, payoff-relevant outcomes of the game. Let  $u_i : X \rightarrow \mathbb{R}$  denote player  $i$ ’s payoff function, where  $u_0$  is a constant function.

The timing within each period  $t$  is as follows:

1. A signal  $s_t \in S_t = \prod_{i=0}^N S_{i,t}$  is drawn with probability  $p(s_t | \hat{h}^t)$ , where  $\hat{h}^t \in \hat{H}^t$  is the current history of signals and actions. Player  $i$  observes  $s_{i,t}$ , the  $i^{\text{th}}$  component of  $s_t$ .
2. Each player  $i \neq 0$  chooses a report  $r_{i,t} \in R_{i,t}$  to send to the mediator.
3. The mediator chooses a message  $m_{i,t} \in M_{i,t}$  to send to each player  $i \neq 0$ .
4. Each player  $i$  takes an action  $a_{i,t} \in A_{i,t}$ .

We refer to the tuple  $(N, T, S, A, u, p) = \left( N, T, \prod_{\tau=1}^T \prod_{i=0}^N S_{i,\tau}, \prod_{\tau=1}^T \prod_{i=0}^N A_{i,\tau}, \prod_{i=0}^N u_i, p \right)$  as the *base game* and refer to the pair  $(R, M) = \prod_{\tau=1}^T \prod_{i=1}^N (R_{i,\tau}, M_{i,\tau})$  as the *message set*. Assume without loss of generality that  $S_{i,t} = \bigcup_{\hat{h}^t \in \hat{H}^t} \text{supp } p_i(\cdot | \hat{h}^t)$  for all  $i, t$ , where  $p_i$  denotes the marginal distribution of  $p$ .

For  $i \neq 0$ , let  $H_i^t = \prod_{\tau=1}^{t-1} (S_{i,\tau}, R_{i,\tau}, M_{i,\tau}, A_{i,\tau})$  denote the set of player  $i$ ’s possible histories of signals, reports, messages, and actions at the beginning of period  $t$ . Let  $H_0^t = \prod_{\tau=1}^{t-1} \left( S_{0,\tau}, \prod_{i=1}^N R_{i,\tau}, \prod_{i=1}^N M_{i,\tau}, A_{0,\tau} \right)$  denote the set of the mediator’s possible histories of signals, reports, messages, and actions at the beginning of period  $t$ . When a complete history  $h^t \in H^t$  is understood, we let  $h_i^t = \prod_{\tau=1}^{t-1} (s_{i,\tau}, r_{i,\tau}, m_{i,\tau}, a_{i,\tau})$  denote the projection of  $h^t$  onto  $H_i^t$ , and let  $h_0^t = \prod_{\tau=1}^{t-1} \left( s_{0,\tau}, \prod_{i=1}^N r_{i,\tau}, \prod_{i=1}^N m_{i,\tau}, a_{0,\tau} \right)$  denote the projection of  $h^t$  onto  $H_0^t$ . We use the notation  $\hat{h}_i^t$  and  $\hat{h}_0^t$  analogously.

A strategy for player  $i \neq 0$  is a function  $\sigma_i = (\sigma_i^R, \sigma_i^A) = (\sigma_{i,t}^R, \sigma_{i,t}^A)_{t=1}^T$ , where  $\sigma_{i,t}^R : H_i^t \times S_{i,t} \rightarrow \Delta(R_{i,t})$  and  $\sigma_{i,t}^A : H_i^t \times S_{i,t} \times R_{i,t} \times M_{i,t} \rightarrow \Delta(A_{i,t})$ . Let  $\Sigma_i$  be the set of player  $i$ 's strategies, and let  $\Sigma = \prod_{i=1}^N \Sigma_i$ . A belief for player  $i \neq 0$  is a function  $\beta_i = (\beta_i^R, \beta_i^A) = (\beta_{i,t}^R, \beta_{i,t}^A)_{t=1}^T$ , where  $\beta_{i,t}^R : H_i^t \times S_{i,t} \rightarrow \Delta(H^t \times S_t)$  and  $\beta_{i,t}^A : H_i^t \times S_{i,t} \times R_{i,t} \times M_{i,t} \rightarrow \Delta(H^t \times S_t \times R_t \times M_t)$ . A strategy for the mediator is a function  $\mu = (\mu^M, \mu^A) = (\mu_t^M, \mu_t^A)_{t=1}^T$ , where  $\mu_t^M : H_0^t \times S_{0,t} \times R_t \rightarrow \Delta(M_t)$  and  $\mu_t^A : H_0^t \times S_{0,t} \times R_t \times M_t \rightarrow \Delta(A_{0,t})$ . We write  $\sigma_{i,t}^R(r_{i,t}|h_i^t, s_{i,t})$  for  $\sigma_{i,t}^R(h_i^t, s_{i,t})(r_{i,t})$ , and similarly for  $\sigma_{i,t}^A$ ,  $\beta_{i,t}^R$ ,  $\beta_{i,t}^A$ ,  $\mu_t^M$ , and  $\mu_t^A$ . When the meaning is unambiguous, we omit the superscript  $R$ ,  $A$ , or  $M$  and the subscript  $t$  from  $\sigma_i$ ,  $\beta_i$ , and  $\mu$ , so that, for example,  $\sigma_i$  can take as its argument either a pair  $(h_i^t, s_{i,t})$  or a tuple  $(h_i^t, s_{i,t}, r_{i,t}, m_{i,t})$ . We extend players' payoff functions from terminal histories to strategy profiles in the usual way, writing  $\bar{u}_i(\sigma, \mu)$  for player  $i$ 's expected payoff at the beginning of the game under strategy profile  $(\sigma, \mu)$ , and writing  $\bar{u}_i(\sigma, \mu|h^t)$  for player  $i$ 's expected payoff conditional on reaching the complete history  $h^t$ .

To economize on notation, we let  $\mathfrak{h}^t = (h^t, s_t)$ ,  $\mathfrak{h}_i^t = (h_i^t, s_{i,t})$ , etc..

### 3.2 Nash and Perfect Bayesian Equilibrium

A *Nash equilibrium (NE)* is a strategy profile  $(\sigma, \mu)$  such that  $\bar{u}_i(\sigma, \mu) \geq \bar{u}_i(\sigma'_i, \sigma_{-i}, \mu)$  for all  $i \neq 0, \sigma'_i \in \Sigma_i$ .

We consider two versions of perfect Bayesian equilibrium. A *weak perfect Bayesian equilibrium (WPBE)* is an assessment  $(\sigma, \mu, \beta)$  such that

- [*Sequential rationality of reports*] For all  $i \neq 0, t, \sigma'_i \in \Sigma_i$  and all  $\mathfrak{h}_i^t \in (H_i^t, S_{i,t})$ ,

$$\sum_{\mathfrak{h}^t \in H^t \times S_t} \beta_i(\mathfrak{h}^t | \mathfrak{h}_i^t) \bar{u}_i(\sigma, \mu | \mathfrak{h}^t) \geq \sum_{\mathfrak{h}^t \in H^t \times S_t} \beta_i(\mathfrak{h}^t | \mathfrak{h}_i^t) \bar{u}_i(\sigma'_i, \sigma_{-i}, \mu | \mathfrak{h}^t). \quad (1)$$

- [*Sequential rationality of actions*] For all  $i \neq 0, t, \sigma'_i \in \Sigma_i$  and all  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \in$

$(H_i^t, S_{i,t}, R_{i,t}, M_{i,t}),$

$$\begin{aligned} & \sum_{(\mathfrak{h}^t, r_t, m_t) \in H^t \times S_t \times R_t \times M_t} \beta_i(\mathfrak{h}^t, r_t, m_t | \mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \bar{u}_i(\sigma, \mu | \mathfrak{h}^t, r_t, m_t) \\ \geq & \sum_{(\mathfrak{h}^t, r_t, m_t) \in H^t \times S_t \times R_t \times M_t} \beta_i(\mathfrak{h}^t, r_t, m_t | \mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \bar{u}_i(\sigma'_i, \sigma_{-i}, \mu | \mathfrak{h}^t, r_t, m_t). \end{aligned} \quad (2)$$

- [Bayes rule] For all  $i \neq 0$ , all  $\mathfrak{h}_i^t \in (H_i^t, S_{i,t})$  such that  $\Pr^{(\sigma, \mu)}(\mathfrak{h}_i^t) > 0$ , and all  $\mathfrak{h}^t \in (H^t, S_t)$ ,

$$\beta_i(\mathfrak{h}^t | \mathfrak{h}_i^t) = \frac{\Pr^{(\sigma, \mu)}(\mathfrak{h}^t)}{\Pr^{(\sigma, \mu)}(\mathfrak{h}_i^t)}.$$

Similarly, for all  $i \neq 0$ , all  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \in (H_i^t, S_{i,t}, R_{i,t}, M_{i,t})$  such that  $\Pr^{(\sigma, \mu)}(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) > 0$ , and all  $(\mathfrak{h}^t, r_t, m_t) \in (H^t, S_t, R_t, M_t)$ ,

$$\beta_i(\mathfrak{h}^t, r_t, m_t | \mathfrak{h}_i^t, r_{i,t}, m_{i,t}) = \frac{\Pr^{(\sigma, \mu)}(\mathfrak{h}^t, r_t, m_t)}{\Pr^{(\sigma, \mu)}(\mathfrak{h}_i^t, r_{i,t}, m_{i,t})}.$$

The notation above is that  $\Pr^{(\sigma, \mu)}(\mathfrak{h}^t)$  is the probability of reaching history  $\mathfrak{h}^t$  under strategy profile  $(\sigma, \mu)$ . Note that the requirement that  $(\sigma, \mu)$  is a strategy profile implies that players' randomizations are stochastically independent and respect the information structure of the game, in that a player must use the same mixing probability at all nodes in the same information set.

A more refined notion of perfect Bayesian equilibrium requires that beliefs are derived from a common conditional probability system (CPS) on  $H^{T+1}$ , the set of complete histories of play (Myerson, 1986).<sup>11</sup> We say that a *conditional probability perfect Bayesian equilibrium*

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<sup>11</sup>Recall that a CPS on a finite set  $\Omega$  is a function  $f(\cdot | \cdot) : 2^\Omega \times 2^\Omega \rightarrow [0, 1]$  such that (i) for all  $Z \subseteq \Omega$ ,  $f(\cdot | Z)$  is a probability distribution on  $Z$ , and (ii) for all  $X \subseteq Y \subseteq Z \subseteq \Omega$  with  $Y \neq \emptyset$ ,  $f(X|Y) f(Y|Z) = f(X|Z)$ .

(CPPBE) is a WPBE such that there exists a CPS  $f$  on  $H^{T+1}$  with

$$\begin{aligned}
\sigma_i(r_{i,t}|\mathfrak{h}_i^t) &= f(r_{i,t}|\mathfrak{h}_i^t) \\
\sigma_i(a_{i,t}|\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) &= f(a_{i,t}|\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \\
\mu(m_t|\mathfrak{h}_0^t, r_t) &= f(m_t|\mathfrak{h}_0^t, r_t) \\
\mu(a_{0,t}|\mathfrak{h}_0^t, r_t, m_t) &= f(a_{0,t}|\mathfrak{h}_0^t, r_t, m_t) \\
\beta_i(\mathfrak{h}^t|\mathfrak{h}_i^t) &= f(\mathfrak{h}^t|\mathfrak{h}_i^t) \\
\beta_i(\mathfrak{h}^t, r_t, m_t|\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) &= f(\mathfrak{h}^t, r_t, m_t|\mathfrak{h}_i^t, r_{i,t}, m_{i,t})
\end{aligned}$$

for all  $i \neq 0, t, \mathfrak{h}_i^t, \mathfrak{h}_0^t, \mathfrak{h}^t, r_{i,t}, r_t, m_{i,t}, m_t, a_{i,t}, a_{0,t}$ .

Myerson did not explicitly formulate the CPPBE concept for general games, but this concept is not really new. For example, Fudenberg and Tirole (1991), Battigalli (1996), and Kohlberg and Reny (1997) study whether imposing additional independence conditions on CPPBE leads to an equivalence with sequential equilibrium in general games. In contrast, our main result is that CPPBE and sequential equilibrium are outcome-equivalent in games with communication (when the mediator can tremble). The basic reason why independence conditions are not required to obtain equivalence with sequential equilibrium in games with communication is that the correlation allowed by CPPBE can be replicated through correlation in the mediator's messages.

### 3.3 Sequential Equilibrium

We follow Kreps and Wilson's (1982) definition of sequential equilibrium. An important issue is whether the mediator is modeled as a player in the game who is allowed to tremble, or as a machine that executes its strategy perfectly. This distinction leads to two different notions of sequential equilibrium, which we refer to as *player sequential equilibrium (PSE)* and *machine sequential equilibrium (MSE)*. As we will see, every MSE can be extended to a PSE, because, even if the mediator is allowed to tremble, the players can always believe that he does not tremble (or trembles with very small probability). In addition, Theorem 1 of Myerson (1986) shows that every PSE induces a CPS on  $H^{T+1}$ . This gives the chain of

inclusions

$$NE \supseteq WPBE \supseteq CPPBE \supseteq PSE \supseteq MSE.$$

Formally, a PSE is an assessment  $(\sigma, \mu, \beta)$  such that

- *[Sequential rationality of reports]* For all  $i \neq 0, t, \sigma'_i$  and all  $\mathfrak{h}_i^t \in (H_i^t, S_{i,t})$ , (1) holds.
- *[Sequential rationality of actions]* For all  $i \neq 0, t, \sigma'_i$  and all  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \in (H_i^t, S_{i,t}, R_{i,t}, M_{i,t})$ , (2) holds.
- *[Player Consistency]* There exists a sequence of completely mixed strategy profiles  $(\sigma^n, \mu^n)_{n=1}^\infty$  such that  $\lim_{n \rightarrow \infty} (\sigma^n, \mu^n) = (\sigma, \mu)$ ;

$$\beta_i(\mathfrak{h}^t | \mathfrak{h}_i^t) = \lim_{n \rightarrow \infty} \frac{\Pr^{(\sigma^n, \mu^n)}(\mathfrak{h}^t)}{\Pr^{(\sigma^n, \mu^n)}(\mathfrak{h}_i^t)}$$

for all  $i \neq 0$ , all  $\mathfrak{h}_i^t \in (H_i^t, S_{i,t})$ , and all  $\mathfrak{h}^t \in (H^t, S_t)$ ; and

$$\beta_i(\mathfrak{h}^t, r_t, m_t | \mathfrak{h}_i^t, r_{i,t}, m_{i,t}) = \lim_{n \rightarrow \infty} \frac{\Pr^{(\sigma^n, \mu^n)}(\mathfrak{h}^t, r_t, m_t)}{\Pr^{(\sigma^n, \mu^n)}(\mathfrak{h}_i^t, r_{i,t}, m_{i,t})}$$

for all  $i \neq 0$ , all  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \in (H_i^t, S_{i,t}, R_{i,t}, M_{i,t})$  and all  $(\mathfrak{h}^t, r_t, m_t) \in (H^t, S_t, R_t, M_t)$ .

Note that the requirement that  $(\sigma^n, \mu^n)$  is a strategy profile implies that players' trembles are stochastically independent. Also, as usual, a single sequence of trembles must be used to rationalize all off-path beliefs.

In defining an MSE, we impose sequential rationality and consistency only at histories consistent with the mediator's strategy. The reason is that the mediator can be identified with nature under the machine interpretation, so nodes inconsistent with mediator's strategy may be pruned from the game tree. An alternative, equivalent approach would be to define an MSE as a PSE in which players believe with probability 1 that the mediator has not deviated at any history consistent with the mediator's strategy.

Formally, let

$$\begin{aligned} H_i^t(\mu) &= \left\{ h_i^t : \Pr^{(\sigma, \mu)}(h_i^t) > 0 \text{ for some } \sigma \in \Sigma \right\}, \\ (H, S)_i^t(\mu) &= \left\{ \mathfrak{h}_i^t : \Pr^{(\sigma, \mu)}(\mathfrak{h}_i^t) > 0 \text{ for some } \sigma \in \Sigma \right\}, \text{ and} \\ (H, S, R, M)_i^t(\mu) &= \left\{ (\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) : \Pr^{(\sigma, \mu)}(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) > 0 \text{ for some } \sigma \in \Sigma \right\} \end{aligned}$$

denote the set of period  $t$  histories for player  $i$  that can be reached under strategy profile  $(\sigma, \mu)$  for some  $\sigma$ . An MSE is an assessment  $(\sigma, \mu, \beta)$  such that

- [*Sequential rationality of reports*] For all  $i \neq 0, t, \sigma'_i$  and all  $\mathfrak{h}_i^t \in (H, S)_i^t(\mu)$ , (1) holds.
- [*Sequential rationality of actions*] For all  $i \neq 0, t, \sigma'_i$  and all  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \in (H, S, R, M)_i^t(\mu)$ , (2) holds.
- [*Machine Consistency*] There exists a sequence of completely mixed player strategy profiles  $(\sigma^n)_{n=1}^\infty$  such that  $\lim_{n \rightarrow \infty} \sigma^n = \sigma$ ;

$$\beta_i(\mathfrak{h}^t | \mathfrak{h}_i^t) = \lim_{n \rightarrow \infty} \frac{\Pr^{(\sigma^n, \mu)}(\mathfrak{h}^t)}{\Pr^{(\sigma^n, \mu)}(\mathfrak{h}_i^t)}$$

for all  $i \neq 0$ , all  $\mathfrak{h}_i^t \in (H, S)_i^t(\mu)$ , and all  $\mathfrak{h}^t \in (H^t, S_t)$ ; and

$$\beta_i(\mathfrak{h}^t, r_t, m_t | \mathfrak{h}_i^t, r_{i,t}, m_{i,t}) = \lim_{n \rightarrow \infty} \frac{\Pr^{(\sigma^n, \mu)}(\mathfrak{h}^t, r_t, m_t)}{\Pr^{(\sigma^n, \mu)}(\mathfrak{h}_i^t, r_{i,t}, m_{i,t})}$$

for all  $i \neq 0$ , all  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t}) \in (H, S, R, M)_i^t(\mu)$  and all  $(\mathfrak{h}^t, r_t, m_t) \in (H^t, S_t, R_t, M_t)$ .

Let us comment on the “reasonableness” of allowing mediator trembles. “Whether the mediator can tremble” is better viewed as a choice of solution concept on the part of the modeler rather than a descriptive property of the mechanism. (After all, “mediator trembles” enter the solution concept only through the set of allowable player beliefs and not through the set of allowable mediator strategies.) While the more restrictive consistency requirement of MSE may have some conceptual appeal, our finding that the revelation principle holds for PSE but not MSE provides a strong argument in favor of letting the mediator tremble. If one insists on MSE, a pragmatic approach for applications is to use the revelation principle

to characterize the set of PSE-implementable outcomes, and then attempt to verify directly that the “optimal” PSE outcome is also implementable in MSE.

Gerardi and Myerson (2007) make a similar point in the context of one-shot games. Their main result is a characterization of MSE in one-shot games. The characterization is rather complicated, and the authors suggest that “it may be simpler to admit the possibility that the mediator makes mistakes and use the concept of SCE,” (p. 124). We agree: our theorem shows that this approach is also valid in multistage games.<sup>12</sup>

There is however one context where MSE is clearly the appropriate concept. In several recent papers, a mediator is introduced as a mathematical stand-in for the set of all possible information structures in a game, on the logic that the set of outcomes that can be implemented for some information structure coincides with the set of outcomes that can be implemented with the assistance of an “omniscient” mediator who knows the realizations of all payoff-relevant variables. See Bergemann and Morris (2013, 2016) in the context of static incomplete information games and Sugaya and Wolitzky (2017) in the context of repeated complete information games. This approach is valid only if the mediator does not tremble: letting the mediator tremble would be analogous to letting nature tremble in the unmediated game, which is not allowed under any standard solution concept.<sup>13</sup>

Finally, Gerardi and Myerson (2007; Theorem 3) show that the sets of PSE-implementable and MSE-implementable outcome distributions coincide in one-shot games if  $N \geq 3$ . In this case, the players can “replicate” the mediator’s trembles. Their proof does not easily extend to multistage games. Their result may extend—we have not been able to resolve this question, and doing so would likely require a separate paper.<sup>14</sup> If it does extend, then the distinction between implementation in PSE and MSE collapses for  $N \neq 2$ . If this is the case, then our results imply that the revelation principle is also valid for MSE when  $N \neq 2$ .

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<sup>12</sup>The current paper does not attempt to characterize MSE in multistage games. This seems to be a difficult problem.

<sup>13</sup>However, Makris and Renou (2017) consider revelation principles in this “information design” setting, and show that mediator trembles are required for implementation in canonical equilibrium.

<sup>14</sup>Replicating mediator trembles by player trembles for sequential equilibrium in multistage games is related to the well-studied problem of entirely replacing the mediator with cheap talk. This literature has made little progress for sequential equilibrium in multistage games. Gerardi (2004) considers sequential equilibrium in one-shot games. Heller, Solan, and Tomala (2012) consider Nash equilibrium in repeated games. Sugaya and Wolitzky (2017; Proposition 2) consider sequential equilibrium in repeated games, but impose an assumption under which Nash and sequential equilibrium coincide.



### 3.4 Restricted Solution Concepts

The equilibrium definitions given above are the natural ones from a game-theoretic perspective. However, towards introducing the revelation principle, it will be helpful to consider additional restrictions on the mediator's possible messages. These restrictions will let us require that players obey the mediator's recommendations even when the mediator is allowed to tremble, and will also clarify that letting the mediator tremble can only expand the set of implementable outcomes.

Following Myerson (1986), a *mediation range*  $Q = (Q_i)_{i \neq 0}$  specifies a set of possible messages  $Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t}) \subseteq M_i^t$  that can be received by each player  $i$  when the history of communications between player  $i$  and the mediator is given by  $((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$ . Given a game  $G$  and a mediation range  $Q$ , let  $G|_Q$  denote the game that results when the mediator is restricted to sending messages in  $Q$ : that is, when  $M_i^t$  is replaced by  $Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$  at every history  $(\tilde{h}_0^t, \tilde{s}_{0,t}, \tilde{r}_t)$  with  $((\tilde{r}_{i,\tau}, \tilde{m}_{i,\tau})_{\tau=1}^{t-1}, \tilde{r}_{i,t}) = ((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$ . A *restricted NE* (resp., WPBE, CPPBE, PSE, MSE) in  $G$  is a mediation range  $Q$  together with a strategy profile  $(\sigma, \mu)$  (resp., assessment  $(\sigma, \mu, \beta)$ ) that forms a NE (resp., WPBE, CPPBE, PSE, MSE) in game  $G|_Q$ .

As one can always take  $Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t}) = M_i^t$ , it is clear that every equilibrium outcome is also a restricted equilibrium outcome. The following lemma says that the converse also holds, so that restricting the mediator's possible messages does not expand the set of implementable outcomes. The proof is deferred to the appendix.

**Lemma 1** *For any game  $G$ , an outcome distribution  $\rho \in \Delta(X)$  arises in a NE (resp., WPBE, CPPBE, PSE, MSE) of  $G$  if and only if there exists a mediation range  $Q$  such that  $\rho$  arises in a NE (resp., WPBE, CPPBE, PSE, MSE) of  $G|_Q$ .*

An implication of Lemma 1 is that every MSE outcome distribution is also a PSE outcome distribution, as every MSE  $(\sigma, \mu)$  in  $G$  is a PSE in  $G|_Q$ , where  $Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$  is the set of messages that can arise under some strategy profile  $(\sigma', \mu)$  in which the mediator follows his equilibrium strategy.

### 3.5 The Revelation Principle

Given a base game  $(N, T, S, A, u, p)$ , the *canonical message set*  $(R, M)$  is given by  $R_{i,t} = A_{i,t-1} \times S_{i,t}$  and  $M_{i,t} = A_{i,t}$ , for all  $i \neq 0$  and  $t$ . That is, a message set is canonical if players' reports are actions and signals and the mediator's messages are "recommended" actions. A game is *canonical* if its message set is canonical. For any game  $G$ , let  $C(G)$  denote the canonical game with the same base game as  $G$ , and let  $C(\Sigma)$  denote the set of player strategy profiles in the canonical game. Given a canonical game, a strategy profile  $(\sigma, \mu)$  together with a mediation range  $Q$  is *canonical* if the following conditions hold:

1. *[Players are truthful if they have been truthful in the past]*  $\sigma_i^R(h_i^t, s_{i,t}) = (a_{i,t-1}, s_{i,t})$  for all  $(h_i^t, s_{i,t}) \in H_i^t \times S_{i,t}$  such that  $r_{i,\tau} = (a_{i,\tau-1}, s_{i,\tau})$  and  $m_{i,\tau} \in Q_i(\prod_{\tau'=1}^{\tau-1} ((a_{i,\tau'-1}, s_{i,\tau'}), a_{i,\tau'}), (a_{i,\tau-1}, s_{i,\tau}))$  for all  $\tau < t$ .
2. *[Players obey all possible recommendations if they have been truthful in the past]*  $\sigma_i^A(h_i^t, s_{i,t}, r_{i,t}, m_{i,t}) = m_{i,t}$  for all  $(h_i^t, s_{i,t}, r_{i,t}, m_{i,t}) \in H_i^t \times S_{i,t} \times R_{i,t} \times M_{i,t}$  such that  $r_{i,\tau} = (a_{i,\tau-1}, s_{i,\tau})$  and  $m_{i,\tau} \in Q_i(\prod_{\tau'=1}^{\tau-1} ((a_{i,\tau'-1}, s_{i,\tau'}), a_{i,\tau'}), (a_{i,\tau-1}, s_{i,\tau}))$  for all  $\tau \leq t$ .

An assessment  $(\sigma, \mu, \beta)$  of a canonical game is *canonical* if the strategy profile  $(\sigma, \mu)$  is canonical and in addition each player believes that her opponents have been truthful if she herself has been truthful (but possibly not obedient): if  $(h^t, s_t) \in \text{supp } \beta_{i,t}^R(h_i^t, s_{i,t})$  and, for all  $\tau < t$ ,  $r_{i,\tau} = (a_{i,\tau-1}, s_{i,\tau})$  and  $m_{i,\tau} \in Q_i(\prod_{\tau'=1}^{\tau-1} ((a_{i,\tau'-1}, s_{i,\tau'}), a_{i,\tau'}), (a_{i,\tau-1}, s_{i,\tau}))$ , then  $r_{j,\tau} = (a_{j,\tau-1}, s_{j,\tau})$  for all  $j \neq i$  and all  $\tau < t$  (and similarly for histories  $(h^t, s_t, r_t, m_t) \in \text{supp } \beta_{i,t}^A(h_i^t, s_{i,t}, r_{i,t}, m_{i,t})$ ). We will also sometimes refer to a strategy profile or assessment as canonical without specifying a mediation range; in this case, the mediation range should be understood to be the trivial one where no recommendations are ruled out.

A classical statement of the revelation principle is as follows:

**Revelation Principle** For any game  $G$ , any distribution over outcomes  $X$  that arises in any equilibrium of  $G$  also arises in a canonical equilibrium of  $C(G)$ .

A remark: Townsend (1988) extends the revelation principle by requiring a player to be truthful and obedient even if she has previously lied to the mediator, and correspondingly

lets a player report her entire history of actions and signals every period (thus giving players opportunities to “confess” to any lie). This distinction is irrelevant for our main results, which prove that the set of PSE-implementable or CPPBE-implementable outcome distributions coincide with the set of sequential communication equilibria.

## 4 The Revelation Principle for Full-Support Equilibria and PBE

Our main result—the revelation principle for PSE—is fairly complicated. We therefore build up to this result by first presenting the revelation principle for weaker solution concepts.

This section first presents full-support conditions under which all solution concepts we consider are outcome-equivalent and the revelation principle holds, and then proves the revelation principle for WPBE and CPPBE. Section 5 presents the revelation principle for PSE. All omitted proofs may be found in the appendix.

### 4.1 Full-Support Equilibria

We begin with a simple but fundamental result: any NE outcome distribution under which no player can perfectly detect another’s deviation is a canonical MSE outcome distribution. This result may be “folk knowledge” among game theorists, but we are not aware of a reference, and it marks a natural starting point for our exposition.

Let  $\rho^{(\sigma, \mu)} \in \Delta(X)$  denote the outcome distribution induced by strategy profile  $(\sigma, \mu)$ . Recall that  $\rho_i$  is the projection of  $\rho$  onto  $\mathring{H}_i^{T+1}$ .

**Proposition 1** *For any game  $G$ , if  $(\sigma, \mu)$  is a NE and  $\text{supp } \rho_i^{(\sigma, \mu)} = \bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)}$  for all  $i \neq 0$ , then  $\rho^{(\sigma, \mu)}$  is a canonical MSE outcome distribution.*

The proof relies on two lemmas. The first is the revelation principle for NE, due to Forges (1986). The second is the observation that any NE outcome can be implemented in strategies where each player is sequentially rational following her own deviations.<sup>15</sup> When

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<sup>15</sup>This is a generalization of the result in repeated games that, if signals have full support, then Nash equilibrium and sequential equilibrium are outcome-equivalent. See, e.g., Mailath and Samuelson (2006; Proposition 12.2.1).

$\text{supp } \rho_i^{(\sigma, \mu)} = \bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)}$ , every history for player  $i$  is either on-path or follows one of player  $i$ 's own deviations. Combining the lemmas, every NE outcome is implementable in a canonical NE where players are sequentially rational at all histories—that is, a canonical MSE.

We mention two useful corollaries of Proposition 1.

First, the revelation principle holds in single-agent settings. This result is applicable to many models of dynamic moral hazard (e.g., Garrett and Pavan, 2012) and dynamic information design (e.g., Ely, 2017).

**Corollary 1** *If  $N = 1$ , then any NE outcome distribution is a canonical MSE outcome distribution.*

**Proof.** If  $N = 1$ , the condition  $\text{supp } \rho_i^{(\sigma, \mu)} = \bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)}$  is vacuous. ■

Second, say a game is one of *pure adverse selection* if  $|A_i| = 1$  for all  $i \neq 0$ . Thus, in a pure adverse selection game, players report types to the mediator, the mediator chooses allocations, and players take no further actions. Much of the dynamic mechanism design literature assumes pure adverse selection (e.g., Pavan, Segal, and Toikka (2014) and references therein). We show that a virtual-implementation version of the revelation principle holds for pure adverse selection games. In particular, the distinction between Nash, perfect Bayesian, and sequential equilibrium is essentially immaterial in these games.

Let  $\|\cdot\|$  denote the sup norm on  $\Delta(X)$ : for distributions  $\rho, \rho' \in \Delta(X)$ ,  $\|\rho - \rho'\| = \max_{\hat{h}^{T+1} \in X} \left| \rho \left( \hat{h}^{T+1} \right) - \rho' \left( \hat{h}^{T+1} \right) \right|$ .

**Corollary 2** *Let  $G$  be a game of pure adverse selection. For any NE outcome distribution  $\rho \in \Delta(X)$  and any  $\varepsilon > 0$ , there exists a canonical MSE outcome distribution  $\rho' \in \Delta(X)$  with  $\|\rho - \rho'\| < \varepsilon$ .*

**Proof.** Let  $(\sigma, \mu)$  be a NE in  $G$  that induces distribution  $\rho$ . Define a strategy  $\tilde{\mu}$  for the mediator in  $G$  as follows: Messages are given by  $\tilde{\mu}^M(h_0^t, s_{0,t}, r_t) = \mu^M(h_0^t, s_{0,t}, r_t)$ . As for actions, at the beginning of the game, with probability  $\varepsilon$  the mediator selects a path of actions  $\prod_{t=0}^T a_{0,t} \in \prod_{t=0}^T A_{0,t}$  uniformly at random and deterministically follows this path of actions for the remainder of the game. With probability  $1 - \varepsilon$ , actions in every period are

given by  $\mu^A(h_0^t, s_{0,t}, r_t, m_t)$ . When the mediator follows strategy  $\tilde{\mu}$ , a player's reports are irrelevant in the event that the mediator follows a deterministic path of actions, so players can condition on the event that the mediator follows  $\mu$  when making reports. The fact that  $(\sigma, \mu)$  is a NE of  $G$  thus implies that  $(\sigma, \tilde{\mu})$  is also a NE of  $G$ . In addition,  $\|\rho - \rho^{(\sigma, \tilde{\mu})}\| < \varepsilon$ . Finally, since only the mediator takes actions and  $S_{i,t} = \bigcup_{\hat{h}^t \in \hat{H}^t} \text{supp } p_i(\cdot | \hat{h}^t)$  for all  $i, t$ ,  $\text{supp } \rho_i^{(\sigma', \tilde{\mu})} = \hat{H}_i^{T+1}$  for all  $i \neq 0$  and  $\sigma' \in \Sigma$ . The result now follows from Proposition 1. ■

Note that Example 1 and Corollary 2 imply that the set of MSE-implementable outcome distributions is not compact.

Why doesn't perturbing the mediator's strategy also yield a nearby equilibrium in games with moral hazard? The answer is that the players' best response correspondence is not always lower hemi-continuous. For example, consider the 2-player version of Example 1 discussed at the very end of Section 2, and give player 2 an additional choice between actions  $E$  and  $F$  in period 2. Suppose  $E$  weakly dominates  $F$ , and strictly dominates unless  $a_1 = s_1$  and  $a_2 = C$ . Player 1 and the mediator do not observe whether player 2 plays  $E$  or  $F$ . As we have seen that the social choice function  $\Pr(A|a) = \Pr(B|b) = \Pr(C) = 1$  is implementable in PSE but not in MSE, it follows that there exists a PSE where  $F$  is played with probability 1, but there is no MSE where  $F$  is played with probability greater than  $1/2$ .<sup>16</sup> Thus, the closure of the set of MSE-implementable distributions equals the set of PSE-implementable distributions in pure adverse selection games, but not in general.

## 4.2 PBE

We first record the revelation principle for WPBE.

**Proposition 2** *The revelation principle holds for WPBE.*

The proof is a fairly straightforward extension of the proof of Lemma 2. The required construction combines the strategy profile constructed in the proof of Lemma 2 with the belief system that results from projecting beliefs in the original equilibrium onto the set of payoff-relevant histories.

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<sup>16</sup>This is a sketch. To close the example, we also tweak player 1's payoff function. Details are available from the authors.

Our next result formalizes the revelation principle for CPPBE implicit in Myerson (1986). This is more subtle than the corresponding result for NE or WPBE. The difficulty is ensuring that beliefs in the canonical game are derived from a CPS. In particular, Myerson’s Theorem 1 shows that every CPS is the limit of completely mixed distributions over moves, but these distributions need not be strategy profiles, in that move probabilities can differ at nodes in the same information set and players’ trembles can be correlated. To prove the revelation principle, we must translate these correlated trembles in the original game to the canonical game. Intuitively, this is achieved by (i) insisting that players report truthfully with probability 1, (ii) delegating responsibility for all trembles in communication to the mediator, and (iii) translating players’ action trembles as a function of messages in the original game to action trembles as a function of recommendations in the canonical game. (Note that in general action trembles cannot be attributed to the mediator: for example, if a player is seen to have played a dominated action, she must have deviated from her equilibrium strategy. In contrast, trembles in communication can always be attributed to the mediator, as no player observes another’s report.)

**Proposition 3** *The revelation principle holds for CPPBE.*

Myerson refers to an outcome distribution that arises as a CPPBE in the canonical game  $C(G)$  as a *sequential communication equilibrium (SCE)* of  $G$ . Thus, Proposition 3 says that any outcome distribution that arises as a CPPBE in any game  $G$  is a SCE. Myerson shows that the set of SCE has a remarkably tractable structure: it equals the set of communication equilibria (Forges, 1986) that never assign positive probability to a codominated action.

## 5 The Revelation Principle for PSE

Our main result is the following:

**Theorem 1** *For any base game, an outcome distribution arises in PSE for some message set if and only if it is a SCE.*

Characterizing the set of PSE-implementable outcomes is thus equivalent to characterizing SCE, which by Myerson (1986) is in turn equivalent to characterizing communication

equilibria along with the set of codominated actions. It is therefore possible to combine the tractability of Myerson’s characterization with Kreps-Wilson consistency. In contrast, if one requires the more demanding restrictions of MSE, equivalence with SCE is lost: see Example 1 above (without player 3) or Example 3 of Gerardi and Myerson (2007).

In terms of the revelation principle, Theorem 1 shows that, to characterize all PSE-implementable outcome distributions, it is without loss of generality to restrict attention to canonical games and use the weaker solution concept of CPPBE (which admits a tractable characterization). Theorem 1 thus establishes the substance of the revelation principle for PSE. However, Theorem 1 does not resolve the more technical problem of characterizing the minimal message set needed to implement every SCE as a PSE. In particular, the proof proceeds by constructing a single message set  $M^*$  such that any SCE can be implemented in a PSE where players report their actions and signals truthfully and the mediator sends messages in  $M^*$ . Furthermore,  $M^*$  embeds the canonical message set  $M = A$ , and along the equilibrium path the mediator recommends actions and players are obedient. However, at certain off-path histories, the mediator instead sends a special message  $\star$ , which is in effect a signal for the players to tremble with high probability. The mediator also sends additional information at some off-path histories. Whether these extra off-path messages can be dispensed with is an open question, albeit one that is not relevant for characterizing the set of PSE outcomes.<sup>17</sup>

Theorem 1 does not claim an equivalence between the sets of CPPBE and PSE assessments. No such equivalence holds. To see this, consider a game where players 1 and 2 act simultaneously and each has a strictly dominated action  $a^*$ , and player 3 then observes a binary signal  $s \in \{A, B\}$ , where  $s = A$  if and only if at least one of players 1 and 2 played  $a^*$ . In CPPBE, after observing  $s = A$  player 3 can believe with probability 1 that both players 1 and 2 played  $a^*$ , as CPPBE allows players’ deviations from equilibrium to be correlated. In contrast, in PSE, after observing  $s = A$  player 3 must believe with probability 1 that exactly one of players 1 and 2 played  $a^*$ ; this follows because players tremble independently conditional on their information sets in PSE, and players 1 and 2 both play  $a^*$  with equi-

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<sup>17</sup>One setting where extra off-path messages are clearly unnecessary arises when players can “burn money,” in that each player has a large set of (co)dominated actions. The extra messages can then be replaced with instructions to burn different amounts of money.

librium probability 0 at every information set. This example shows that CPPBE and PSE are distinct solution concepts in games with communication, and that the equivalence in Theorem 1 holds only in terms of implementable outcome distributions.

Let us briefly preview the proof of Theorem 1. One direction is immediate: Every PSE induces a CPS by Myerson’s Theorem 1, so any PSE outcome distribution is a CPPBE outcome distribution. By Proposition 3, such a distribution is a SCE.

The converse is much more subtle. Fix a canonical game  $G$  and a SCE  $\rho$ . Let  $(\sigma, \mu, \beta)$  be a corresponding canonical CPPBE, and let  $f$  be the corresponding CPS. To prove the theorem, it would suffice to construct a sequence of completely mixed strategy profiles  $(\sigma^k, \mu^k)$  converging to  $(\sigma, \mu)$  such that the corresponding belief system  $\beta^k$  converges to  $\beta$ . By Myerson’s Theorem 1, there exists a sequence of completely mixed move distributions  $(\alpha^k)$  such that  $\lim_k F(\alpha^k) = f$ . But, as we have emphasized, the  $\alpha^k$ ’s are not strategy profiles, and there may be no way to translate the move distribution sequence  $(\alpha^k)$  into an appropriate strategy profile sequence  $(\sigma^k, \mu^k)$ . Indeed, as we have seen, the equivalence between CPPBE and PSE holds only at the level of outcomes, not assessments.

The proof approach is thus to implement  $\rho$  via a rather different construction. The basic idea is to have the mediator initially set out to implement  $\rho$ , while specifying that, if a player observes a 0-probability event, the player believes that the mediator has trembled and is now issuing recommendations according to an arbitrary PSE distribution  $\pi$ .<sup>18</sup> Assuming that the marginal distributions of  $\rho$  and  $\pi$  on each player’s actions have the same support, endowing players with this belief allows the mediator to implement  $\rho$ .

In particular, the following simple proof is valid under the assumption that the set of enforceable actions at every history is the same in CPPBE and PSE. Fix an arbitrary PSE distribution  $\pi$  with the same support as  $\rho$ , and assume that at the beginning of the game the mediator’s “state” (that is, his target outcome distribution) is either  $\rho$  or  $\pi$ . The state is perfectly persistent and equals  $\rho$  with limit probability 1, but can equal  $\pi$  as the result of a relatively likely tremble—say a tremble of probability  $1/k$  along a sequence  $(\sigma^k, \mu^k)$  converging to  $(\sigma, \mu)$ . If the mediator’s state is  $\pi$ , he informs each player of this fact with

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<sup>18</sup>In Example 1, this corresponds to the mediator trembling to playing  $a_1 = A$  regardless of player 1’s report.



limit probability 1, but he can again tremble by failing to inform a player:<sup>19</sup> along the sequence  $(\sigma^k, \mu^k)$ , he informs each player with probability  $1 - 1/k$ , independently across players. Subsequently, the mediator issues action recommendations according to his state, and players follow their recommendations but tremble with much higher probability if they have been informed that the state is  $\pi$ : players tremble with probability  $1/k$  if they have been informed that the state is  $\pi$  and tremble with probability  $1/k^K$  otherwise, for  $K$  large. Now, as the game progresses in state  $\rho$ , each player believes that the state is  $\rho$  with probability 1 until she observes an off-path signal. At that point, she suddenly starts believing that, with probability 1, (i) the state is  $\pi$ , (ii) the mediator failed to inform her of this fact, and (iii) another player was informed, and trembled. She is then content to continue to follow the mediator’s recommendations for the remainder of the game, believing that these recommendations are being issued according to a PSE supporting distribution  $\pi$  (and this belief is never subsequently disconfirmed, by the assumption that  $\rho$  and  $\pi$  have the same support). Finally, a player’s willingness to behave in this way following an off-path signal lets the mediator implement  $\rho$ .

Unfortunately, we cannot rely on this simple argument, because we do not know a priori that the set of enforceable actions is the same in CPPBE and PSE. Suppose that the set of enforceable actions were strictly larger for CPPBE, and that supporting the distribution  $\rho$  requires recommending an off-path action  $a_i$  that is never played in any PSE. Then a player who observes an off-path signal and is then recommended action  $a_i$  will not follow this recommendation if she believes the mediator is following the PSE supporting  $\pi$ . This difficulty forces us to rely on a more complicated construction, where—for example—a player who observes an off-path signal switches from believing the state is  $\rho$  to believing it is  $\pi$ , but then switches *back* to believing the state is  $\rho$  if she receives an action recommendation outside the support of the PSE supporting  $\pi$ . The need to control players’ beliefs in this construction requires in turn that the likelihood ratio between the “main state”  $\rho$  and the “auxiliary state”  $\pi$  is carefully controlled throughout the proof. Finally, this problem is simplified somewhat by constructing not only a single auxiliary state into which the mediator can switch at the beginning of the game, but a different auxiliary state for each period  $t$ , where in every period

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<sup>19</sup>This information that the state is  $\pi$  is roughly analogous to the extra message  $\star$  mentioned above.

the mediator can either remain in the main state or switch to the current period's auxiliary state.

## 6 Summary

In lieu of a conclusion, we provide a brief summary of our results.

- If no player can perfectly detect another's deviation, then Nash, perfect Bayesian, and sequential equilibrium are equivalent, and the revelation principle holds.
- The revelation principle holds in single-agent settings.
- In pure adverse selection games (a class that encompasses much of the literature on dynamic mechanism design), Nash, perfect Bayesian, and sequential equilibrium are essentially equivalent, and a virtual-implementation version of the revelation principle holds.
- The revelation principle holds for weak PBE and CPPBE.
- When the mediator can tremble, sequential equilibrium is outcome-equivalent to CPPBE. This proves the revelation principle for sequential equilibrium.

In terms of applications, our main conclusion is that it is without loss of generality to restrict attention to canonical games and use the CPPBE solution concept, even if one insists on Kreps-Wilson consistency. One must however accept the possibility of trembles by the mediator.

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# Appendix: Omitted Proofs

## 7 Details of Example 2

We consider the case where actions are observed only by the players, as the same proof works when they are also observed by the mediator.

**Claim 1** *There is a non-canonical MSE in which action profile  $(A_1, A_2, A_3)$  is played with positive probability in the first period.*

**Proof.** Consider the following strategy profile:

The strategy of all players is to follow the mediator's recommendation (defined below) at every history, and to truthfully report the realized period 1 action profile to the mediator in period 2. (In period 1, there is nothing to report.)

The mediator's strategy is as follows:

*Period 1:*

- Recommend  $(A_1, A_2, A_3)$  and  $(A_1, B_2, A_3)$  with probability  $1/2$  each. When recommending either action profile, inform players 1 and 2 of the full action profile, while sending only the message “ $A_3$ ” to player 3.

*Period 2:*

- If the recommended period 1 action profile was  $(A_1, A_2, A_3)$  and at least two players report that player 1 played  $B_1$ , then recommend  $(A_1, C_2, A_3)$ . Inform each player of only her own recommendation.
- Otherwise, recommend  $(A_1, B_2, A_3)$ . Again, inform each player of only her own recommendation.

Note that this strategy profile is not canonical because in period 1 players 1 and 2 are informed of the full action profile rather than only their own actions.

Players beliefs are derived from the following sequence of completely mixed strategies  $\sigma^k$ : In period 1, player 1 trembles to  $B_1$  with probability  $1/k^3$  when  $(A_1, A_2, A_3)$  is recommended and trembles with probability  $1/k$  when  $(A_1, B_2, A_3)$  is recommended; player 2 trembles to each of his non-recommended actions with probability  $1/k^3$  when  $(A_1, A_2, A_3)$  is recommended and trembles with probability  $1/k$  when  $(A_1, B_2, A_3)$  is recommended; and player 3 trembles to  $B_3$  with probability  $1/k$ . Period 2 trembles are irrelevant, as the game is over at the end of period 2. All trembles at the reporting stage occur with probability  $1/k$ .

In the limit as  $k \rightarrow \infty$ , after observing any action profile other than  $(A_1, A_2, A_3)$  or  $(A_1, B_2, A_3)$  in period 1, player 3 assigns probability 1 to the event that the recommended action profile was  $(A_1, B_2, A_3)$  and players 1 and/or 2 deviated. (In particular, action profile  $(B_1, A_1, A_3)$  is infinitely more likely to result from simultaneous trembles by players 1 and 2 from recommendation  $(A_1, B_2, A_3)$  than from a unilateral deviation by player 1 from

recommendation  $(A_1, A_2, A_3)$ .) Hence, player 3 assigns probability 1 to the event that the recommended period 2 action profile is  $(A_1, B_2, A_3)$ .

With these beliefs, it is easy to see that following the mediator's recommendation is sequentially rational. Player 2's incentives are trivial. Player 1's only tempting deviation is to  $B_1$  when  $(A_1, A_2, A_3)$  is recommended: this yields a gain of 1 in period 1 but leads to a loss of 1 in period 2, and is thus unprofitable. Player 3 never expects  $B_1$  or  $C_2$  to be played with positive probability, so she is willing to play  $A_3$ . Truthfully reporting actions is also sequentially rational, as a unilateral misreport does not affect the mediator's play. ■

**Claim 2** *There is no canonical MSE in which  $(A_1, A_2, A_3)$  is played with positive probability in the first period.*

**Proof.** First, note that with probability 1 player 3's payoff equals 1 in every period in any MSE  $(\sigma, \mu, \beta)$  of the repeated game. This follows because 1 is both player 3's minmax payoff and her maximum feasible payoff. In particular, in period 1,  $\Pr^{(\sigma, \mu)}(a_1 = A_1 \cap a_2 \in \{A_2, B_2\} | a_3 = A_3) = 1$ .

Next, note that player 1's payoff also equals 1 in every period any MSE of the repeated game. This follows because player 1 receives payoff 1 whenever player 3 does.

Now suppose there were a MSE assessment  $(\sigma, \mu, \beta)$  of the kind described in the claim. Let  $\hat{\sigma} = (\hat{\sigma}_1, \sigma_2, \sigma_3)$  denote the strategy profile that results when player 1 modifies her strategy by playing  $B_1$  in period 1 whenever she is recommended  $A_1$ . (Thus,  $\hat{\sigma}_1$  denotes the modified strategy for player 1.) Then, conditional on the event that both  $A_1$  and  $A_3$  are recommended in period 1, player 1's expected period 2 payoff under  $\hat{\sigma}$  must be strictly less than 1, as otherwise  $\hat{\sigma}_1$  would be a profitable deviation, given that  $(A_1, A_2, A_3)$  is played with positive probability in period 1. Since player 1's payoff is always at least as large as player 3's, this also implies that, conditional on the same (positive probability) event, player 3's expected period 2 payoff under  $\hat{\sigma}$  must be strictly less than 1.

Now, let  $(h_3^2, s_3^2)$  denote the history for player 3 where in period 1 she was recommended and played  $A_3$  and the realized action profile was  $(A_1, B_2, A_3)$ . Under the original assessment  $(\sigma, \mu, \beta)$ , history  $(h_3^2, s_3^2)$  is reached only if player 1 was recommended  $A_1$  but played  $B_1$  in period 1 (because in any equilibrium  $\Pr^{(\sigma, \mu)}(a_1 = A_1 | a_3 = A_3) = 1$ , and the mediator does not tremble). Consistency of beliefs (and, in particular, the requirement that players tremble independently along a sequence of strategy profiles justifying equilibrium beliefs) now requires that player 3's assessment of the probability that player 2 was recommended  $A_2$  and  $B_2$  coincides with the ex ante distribution under  $\sigma$ .<sup>20</sup> Therefore, because  $\sigma$  and  $\hat{\sigma}$  differ only in player 1's play in period 1, player 3's expected period 2 payoff at history  $(h_3^2, s_3^2)$  under  $(\sigma, \mu, \beta)$  equals her expected period 2 payoff under  $\hat{\sigma}$  conditional on the event that  $A_1$  and  $A_3$  are recommended in period 1. Hence, player 3's expected period 2 payoff at history  $(h_3^2, s_3^2)$  under  $(\sigma, \mu, \beta)$  is strictly less than 1. But player 3's minmax payoff is 1, so this contradicts the hypothesis that  $(\sigma, \mu, \beta)$  is a MSE. ■

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<sup>20</sup>This is the key step in the argument that uses the assumption that  $(\sigma, \mu, \beta)$  is canonical. If players 1 and 2 received additional correlated signals on path (as they do in the equilibrium that yields Claim 1), then seeing player 1 deviate could affect player 3's beliefs about player 2's recommendation.

## 8 Proof of Lemma 1

*NE*: Fix a mediation range  $Q$  and a NE  $(\sigma, \mu)$  in  $G|_Q$  that induces outcome distribution  $\rho \in \Delta(X)$ . Let  $(\tilde{\sigma}, \tilde{\mu})$  be any strategy profile in  $G$  that agrees with  $(\sigma, \mu)$  at information sets containing a node in  $G|_Q$  (that is, at histories where a player has never received a message outside  $Q$ , or where the mediator has never sent a message outside  $Q$  to any player). Then  $(\tilde{\sigma}, \tilde{\mu})$  and  $(\sigma, \mu)$  induce the same outcome distribution, and  $(\tilde{\sigma}, \tilde{\mu})$  remains a NE because deviations by players other than the mediator do not lead to nodes outside  $G|_Q$ .

*WPBE*: Fix a mediation range  $Q$  and a WPBE  $(\sigma, \mu, \beta)$  in  $G|_Q$  that induces outcome distribution  $\rho \in \Delta(X)$ . For each vector  $((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$ , define an arbitrary mapping  $g : M_i^t \setminus Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t}) \rightarrow Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$ . Define an assessment  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  in  $G$  by specifying that: (i) The mediator's strategy and players' strategies and beliefs at histories where they have never sent or received messages outside  $Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})$  are the same as in  $G|_Q$ . (In particular, players assign probability 0 to nodes outside  $G|_Q$ .) (ii) The mediator's strategy at any history  $h_0^t$  where he has sent messages  $m_i^{t'} \in M_i^{t'} \setminus Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t'-1}, r_{i,t'})$  for some  $i$  and  $t' \leq t$  is the same as his strategy in  $G|_Q$  at the history  $\tilde{h}_0^t$  where every such message  $m_i^{t'}$  is replaced by  $g(m_i^{t'})$ . (iii) A player's strategy and belief at any history  $h_i^t$  where she has received messages  $m_i^{t'} \in M_i^{t'} \setminus Q_i((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t'-1}, r_{i,t'})$  for some  $t' \leq t$  is the same as her strategy and belief in  $G|_Q$  at the history  $\tilde{h}_i^t$  where every such message  $m_i^{t'}$  is replaced by  $g(m_i^{t'})$ . With this construction, sequential rationality of  $(\sigma, \mu, \beta)$  implies sequential rationality of  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$ , and  $\tilde{\beta}$  coincides with  $\beta$  on  $(\tilde{\sigma}, \tilde{\mu})$ -positive probability events, so  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  is a WPBE in  $G$ .

*PSE*: Fix a mediation range  $Q$  and a PSE  $(\sigma, \mu, \beta)$  in  $G|_Q$  that induces outcome distribution  $\rho \in \Delta(X)$ . Take a sequence of strategy profiles  $(\sigma^k, \mu^k)$  in  $G|_Q$  converging to  $(\sigma, \mu)$  that generates beliefs  $\beta$ . Let  $f_1(k) = \min\{\min_{h_i^t} \sigma_i^k(h_i^t), \min_{h_0^t} \mu^k(h_0^t)\}$ . Fix a sequence  $f_2(k)$  such that  $\lim_k f_2(k) (f_1(k))^{-2(N+1)T} = 0$ . Consider now the game  $G$  with the additional constraints that (i) a player must follow  $\sigma_i^k$  at histories where she has received only messages in  $Q_i$ ; (ii) a player must take every action with probability at least  $f_1(k)$  at every history; (iii) the mediator follows  $\mu_i^k$  with probability  $1 - f_2(k)$  at histories where he has sent only messages in  $Q$ ; and (iv) the mediator sends messages outside of  $Q$  with probability  $f_2(k)$  at every history. This constrained game has a PSE  $(\tilde{\sigma}^k, \tilde{\mu}^k, \tilde{\beta}^k)$  by standard arguments (e.g., Kreps and Wilson, 1982). Let  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta}) = \lim_k (\tilde{\sigma}^k, \tilde{\mu}^k, \tilde{\beta}^k)$ , taking a convergent subsequence if necessary. By standard arguments,  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  is consistent and is sequentially rational for a player at any history where she has ever received a message outside  $Q_i$ . (Note that the constraint imposed at this history is that the player takes every action with probability at least  $f_1(k)$ , and  $f_1(k) \rightarrow 0$ .) In addition, at any history where a player has always received messages in  $Q_i$ , her beliefs under  $\tilde{\beta}$  coincide with her beliefs under  $\beta$ . (In particular, she assigns probability 1 to the event that the mediator has only sent messages in  $Q$ . This follows because the number of moves in  $G$  is  $2(N+1)T$ , and the probability that the mediator ever sends a message outside of  $Q$  vanishes relative to the

probability of any  $2(N+1)T$  trembles that do not involve such a message.) Thus,  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  is also sequentially rational at these histories.

*CPPBE:* The fact that the lemma holds for CPPBE is not used elsewhere in the paper, so we freely use results established later on. In particular, Theorem 1 implies that any restricted CPPBE outcome distribution is a restricted PSE outcome distribution. As the lemma holds for PSE, any restricted PSE outcome distribution is a PSE outcome distribution. Finally, Theorem 1 of Myerson (1986) implies that any PSE outcome distribution is a CPPBE outcome distribution.

*MSE:* It follows immediately from the definition that any MSE  $(\sigma, \mu, \beta)$  of  $G|_Q$  is also a MSE of  $G$ .

## 9 Proof of Proposition 1

**Lemma 2 (Forges (1986; Proposition 1))** *For any game  $G$ , if  $(\sigma, \mu)$  is a NE then  $\rho^{(\sigma, \mu)}$  is the outcome distribution of a canonical NE  $(\tilde{\sigma}, \tilde{\mu})$  such that, for all  $i \neq 0$ ,*

$$\bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)} \supseteq \bigcup_{\tilde{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\tilde{\sigma}_i, \tilde{\sigma}'_{-i}, \tilde{\mu})}.$$

**Proof.** Fix a game  $G$  and a NE  $(\sigma, \mu)$ . Construct a strategy profile  $(\tilde{\sigma}, \tilde{\mu})$  in  $C(G)$  as follows:

Players are truthful and obedient if they have been truthful in the past. Players take arbitrary best responses if they have ever lied to the mediator.<sup>21</sup>

The mediator's strategy is constructed as follows: Denote player  $i$ 's period  $t$  report by  $\hat{r}_{i,t} \in A_{i,t-1} \times S_{i,t}$ , where  $A_{i,0} := \emptyset$ . In period 1, given report  $\hat{r}_{i,1} = \hat{s}_{i,1}$ , the mediator draws a fictitious report  $r_{i,1} \in R_{i,1}$  (the set of possible reports in  $G$ ) according to  $\sigma_i^R(\hat{s}_{i,1})$  (player  $i$ 's equilibrium strategy in  $G$ ), independently across players. Given the resulting vector of fictitious reports  $r_1 = (r_{i,1})_{i \neq 0}$ , the mediator draws a vector of fictitious messages  $m_1 \in M_1$  (the set of possible messages in  $G$ ) according to  $\mu(s_{0,1}, r_1)$ . Next, given  $\hat{s}_{i,1}, r_{i,1}, m_{i,1}$ , the mediator draws an action recommendation  $b_{i,1} \in A_{i,1}$  according to  $\sigma_i^A(\hat{s}_{i,1}, r_{i,1}, m_{i,1})$ . Finally, the mediator sends message  $b_{i,1}$  to player  $i$ .<sup>22</sup>

Recursively, for  $t = 2, \dots, T$ , given  $h_{i,0}^t = (\hat{a}_{i,\tau-1}, \hat{s}_{i,\tau}, r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}$  and  $\hat{r}_{i,t} = (\hat{a}_{i,t-1}, \hat{s}_{i,t})$ , the mediator draws  $r_{i,t} \in R_{i,t}$  according to  $\sigma_i^R(h_{i,0}^t, \hat{r}_{i,t})$ . (Note that the history  $h_{i,0}^t$  combines player  $i$ 's actual reports  $\hat{h}_i^t = (\hat{a}_{i,\tau-1}, \hat{s}_{i,\tau})_{\tau=1}^{t-1}$  and the fictitious reports and messages  $(r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}$ .) If  $\hat{h}_i^t$  is not a possible history (that is, if there is no  $\hat{h}_{-i}^t$  with  $\Pr^{(\sigma', \mu')}(\hat{h}_i^t, \hat{h}_{-i}^t) > 0$  for some  $(\sigma', \mu')$ ), the mediator draws  $r_{i,t}$  randomly. Given the resulting vector  $r_t = (r_{i,t})_{i \neq 0}$ , the mediator draws  $m_t \in M_t$  according to  $\mu((s_{0,\tau}, r_\tau, m_\tau, a_{0,\tau})_{\tau=1}^{t-1}, s_{0,t}, r_t)$ . Then, given  $h_{i,0}^t = (h_{i,0}^t, \hat{a}_{i,t-1}, \hat{s}_{i,t}), r_{i,t}, m_{i,t}$ , the mediator draws  $b_{i,t}$  according to  $\sigma_i^A(h_{i,0}^t, r_{i,t}, m_{i,t})$ . (Again, if  $\hat{h}_i^t$  is not a possible history, the mediator draws  $b_{i,t}$  randomly.) The mediator sends message  $b_{i,t}$  to player  $i$ .

<sup>21</sup>As the current proof is for NE, one could alternatively specify that players are truthful and obedient at all histories. The specification in the proof is the one that generalizes to stronger solution concepts.

<sup>22</sup>The mediator's own actions can be treated in the same way, by imagining a fictitious message that the mediator sends to himself. We omit the details.



We claim that the resulting canonical strategy profile is a NE. To see this, note that: (i) If player  $i$  has a profitable misreport at a history  $(h_i^t, s_{i,t})$  in  $C(G)$  where she has been truthful up to period  $t$ , then there is a profitable deviation in  $G$  in which she misreports whenever her payoff-relevant history equals  $(\hat{h}_i^t, s_{i,t})$ . (ii) If player  $i$  has a profitable deviation at a history  $(h_i^t, s_{i,t}, r_{i,t}, b_{i,t})$  in  $C(G)$  where she has been truthful up to and including period  $t$ , then there is a profitable deviation in  $G$  in which she deviates whenever her payoff-relevant history equals  $(\hat{h}_i^t, s_{i,t})$  and her equilibrium strategy assigns positive probability to action  $b_{i,t}$ . Therefore, the fact that  $\sigma_i$  is optimal in  $G$  implies that  $\tilde{\sigma}_i$  is optimal in  $C(G)$ .

It remains to show that  $\bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)} \supseteq \bigcup_{\tilde{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\tilde{\sigma}_i, \tilde{\sigma}'_{-i}, \tilde{\mu})}$ . This follows because, for any  $\tilde{\sigma}' \in C(\Sigma)$ , one can construct a strategy profile  $\sigma' \in \Sigma$  such that  $\rho^{(\sigma', \mu)} = \rho^{(\tilde{\sigma}', \tilde{\mu})}$  as follows:

In period 1, given signal  $s_{i,1}$ , player  $i$  draws a fictitious ‘‘type report’’  $\hat{s}_{i,1}$  according to  $\tilde{\sigma}_i^{R}(s_{i,1})$ . Player  $i$  then sends report  $r_{i,1} \in R_{i,1}$  according to  $\sigma_i^R(\hat{s}_{i,1})$ . Next, after receiving message  $m_{i,1} \in M_{i,1}$ , player  $i$  draws a fictitious action recommendation  $b_{i,1} \in A_{i,1}$  according to  $\sigma_i^A(\hat{s}_{i,1}, r_{i,1}, m_{i,1})$ . Finally, player  $i$  takes action  $a_{i,1} \in A_{i,1}$  according to  $\tilde{\sigma}_i^{A}(s_{i,1}, \hat{s}_{i,1}, b_{i,1})$ .

Recursively, given  $\hat{h}_i^t = (s_{i,t}, \hat{a}_{i,t-1}, \hat{s}_{i,t}, b_{i,t}, a_{i,t})_{\tau=1}^{t-1}$ , vector of reports and messages  $(r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}$ , and signal  $s_{i,t}$ , player  $i$  draws a fictitious type report  $(\hat{a}_{i,t-1}, \hat{s}_{i,t})$  according to  $\tilde{\sigma}_i^{R}(\hat{h}_i^t, \hat{s}_{i,t})$ . Player  $i$  then sends  $r_{i,t} \in R_{i,t}$  according to  $\sigma_i^R((\hat{s}_{i,t}, r_{i,t}, m_{i,t}, \hat{a}_{i,t-1})_{\tau=1}^{t-1}, \hat{s}_{i,t})$ . (If  $(\hat{a}_{i,t-1}, \hat{s}_{i,t})_{\tau=1}^t$  is not a possible history, player  $i$  draws  $r_{i,t}$  randomly, and similarly for  $m_{i,t}$  and  $a_{i,t}$  in what follows.) Next, after receiving message  $m_{i,t} \in M_{i,t}$ , player  $i$  draws a fictitious action recommendation  $b_{i,t} \in A_{i,t}$  according to  $\sigma_i^A((\hat{s}_{i,t}, r_{i,t}, m_{i,t}, \hat{a}_{i,t-1})_{\tau=1}^{t-1}, \hat{s}_{i,t}, r_{i,t}, m_{i,t})$ . Finally, player  $i$  takes action  $a_{i,t} \in A_{i,t}$  according to  $\tilde{\sigma}_i^{A}(\hat{h}_i^t, \hat{a}_{i,t-1}, \hat{s}_{i,t}, b_{i,t})$ .

Moreover, in this construction the truthful and obedient strategy  $\tilde{\sigma}_i$  is mapped to the original equilibrium strategy  $\sigma_i$ , so  $\bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)} \supseteq \bigcup_{\tilde{\sigma}'_{-i} \in C(\Sigma_{-i})} \rho_i^{(\tilde{\sigma}_i, \tilde{\sigma}'_{-i}, \tilde{\mu})}$  and hence  $\bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)} \supseteq \bigcup_{\tilde{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\tilde{\sigma}_i, \tilde{\sigma}'_{-i}, \tilde{\mu})}$ . ■

In the next lemma, by a *deviation* from  $\sigma_i$  we mean a report  $r_{i,t}$  or action  $a_{i,t}$  such that  $r_{i,t} \notin \text{supp } \sigma_i(\mathfrak{h}_i^t)$  or  $a_{i,t} \notin \text{supp } \sigma_i(\mathfrak{h}_i^t, r_{i,t}, m_{i,t})$ , for some history  $\mathfrak{h}_i^t$  or  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t})$ . A history *follows* a deviation if it is a successor of a history at which a deviation occurred.

**Lemma 3** *For any game  $G$ , if  $(\sigma, \mu)$  is a NE then  $\rho^{(\sigma, \mu)}$  is the outcome distribution of an assessment  $(\hat{\sigma}, \mu, \hat{\beta})$  such that*

1.  $(\hat{\sigma}, \mu)$  is a NE.
2. For all  $i \neq 0$ , (1) and (2) are satisfied at all histories  $\mathfrak{h}_i^t$  and  $(\mathfrak{h}_i^t, r_{i,t}, m_{i,t})$  that follow a deviation from  $\hat{\sigma}_i$ .
3.  $\hat{\beta}$  is (machine) consistent.
4. For all  $i \neq 0$  and  $\sigma'_{-i} \in \Sigma_{-i}$ ,  $\rho_i^{(\hat{\sigma}_i, \sigma'_{-i}, \mu)} = \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)}$ .

**Proof.** Fix a game  $G$  and a NE  $(\sigma, \mu)$ . Consider the auxiliary game  $\hat{G}(k)$  derived from  $G$  by fixing the mediator's strategy at  $\mu$  and specifying that, for every player  $i \neq 0$  and every history where player  $i$  has not yet deviated from  $\sigma_i$ , player  $i$  must follow  $\sigma_i$  with probability at least  $k/(k+1)$ . By standard results,  $\hat{G}(k)$  has a MSE  $(\hat{\sigma}^k, \mu, \hat{\beta}^k)$ . Let  $(\hat{\sigma}, \mu, \hat{\beta}) = \lim_k (\hat{\sigma}^k, \mu, \hat{\beta}^k)$ , taking a convergent subsequence if necessary. Note that, for each  $i \neq 0$ ,  $\hat{\sigma}_i$  and  $\sigma_i$  differ only at histories that follow a deviation by player  $i$ . By continuity,  $\hat{\sigma}_i$  is sequentially rational at all histories that follow a deviation by player  $i$  (given beliefs  $\hat{\beta}_i$ ), and  $\hat{\beta}$  is consistent. Moreover,  $(\sigma'_i, \sigma_{-i}, \mu)$  and  $(\sigma'_i, \hat{\sigma}_{-i}, \mu)$  induce the same outcome distribution for every  $\sigma'_i \in \Sigma_i$ . In particular,  $(\sigma, \mu)$  and  $(\hat{\sigma}, \mu)$  induce the same outcome distribution, and  $(\hat{\sigma}, \mu)$  is a NE. ■

**Proof of Proposition 1.** Fix a game  $G$  and a NE  $(\sigma, \mu)$ . By Lemmas 2 and 3, there exists a canonical NE  $(\tilde{\sigma}, \hat{\mu})$  and a canonical assessment  $(\hat{\sigma}, \hat{\mu}, \hat{\beta})$  such that  $\rho^{(\hat{\sigma}, \hat{\mu})} = \rho^{(\sigma, \mu)}$ , points 1 through 3 of Lemma 3 hold with  $\hat{\mu}$  in place of  $\mu$ , and, for all  $i \neq 0$ ,

$$\bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)} \supseteq \bigcup_{\tilde{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\tilde{\sigma}_i, \tilde{\sigma}'_{-i}, \hat{\mu})} = \bigcup_{\hat{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\hat{\sigma}_i, \hat{\sigma}'_{-i}, \hat{\mu})},$$

where the equality holds by point 4 of Lemma 3. By the full-support assumption, we have

$$\text{supp } \rho_i^{(\hat{\sigma}, \hat{\mu})} = \text{supp } \rho_i^{(\sigma, \mu)} = \bigcup_{\sigma'_{-i} \in \Sigma_{-i}} \text{supp } \rho_i^{(\sigma_i, \sigma'_{-i}, \mu)} \supseteq \bigcup_{\hat{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\hat{\sigma}_i, \hat{\sigma}'_{-i}, \hat{\mu})},$$

and hence  $\text{supp } \rho_i^{(\hat{\sigma}, \hat{\mu})} = \bigcup_{\hat{\sigma}'_{-i} \in C(\Sigma_{-i})} \text{supp } \rho_i^{(\hat{\sigma}_i, \hat{\sigma}'_{-i}, \hat{\mu})}$ . Therefore, every history for player  $i$  consistent with  $\hat{\mu}$  either arises with positive probability along the equilibrium path of  $(\hat{\sigma}, \hat{\mu})$  or follows a deviation from  $\hat{\sigma}_i$ . Hence,  $\hat{\sigma}_i$  is sequentially rational at all histories, and therefore  $(\hat{\sigma}, \hat{\mu}, \hat{\beta})$  is a MSE. ■

## 10 Proof of Proposition 2

Fix a game  $G$  and a WPBE  $(\sigma, \mu, \beta)$ . Construct a canonical strategy profile  $(\tilde{\sigma}, \tilde{\mu})$  from  $(\sigma, \mu)$  as in the proof of Lemma 2. Let  $\tilde{Q}$  be the mediation range that restricts the mediator to sending recommendations in  $\text{supp } \tilde{\mu}$ : that is, for all  $i \neq 0, t$ ,  $(r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t}$ ,

$$\tilde{Q}_i \left( (r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t} \right) = \bigcup_{\substack{(\tilde{h}_0^t, \tilde{s}_{0,t}, \tilde{r}_t): \\ ((\tilde{r}_{i,\tau}, \tilde{m}_{i,\tau})_{\tau=1}^{t-1}, \tilde{r}_{i,t}) = ((r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, r_{i,t})}} \text{supp } \tilde{\mu}_i \left( \tilde{h}_0^t, \tilde{s}_{0,t}, \tilde{r}_t \right).$$

We thus view  $(\tilde{\sigma}, \tilde{\mu})$  as a strategy profile in game  $C(G) |_{\tilde{Q}}$ . To construct a belief system  $\tilde{\beta}$  in  $C(G) |_{\tilde{Q}}$ , for each history  $(h_i^t, s_{i,t})$  in  $C(G) |_{\tilde{Q}}$  with  $\hat{r}_{i,\tau} = (a_{i,\tau-1}, s_{i,\tau})$  for all  $\tau < t$ , if

$\Pr^{(\sigma, \mu)} \left( \overset{\circ}{h}_i^t, s_{i,t} \right) > 0$  then (i) let

$$\tilde{\beta}_i \left( h_i^t, s_{i,t} \right) |_{\hat{H}^t \times S_t} = \sum_{\bar{h}_i^t \in H_i^t: \overset{\circ}{h}_i^t = \bar{h}_i^t} \frac{\Pr^{(\sigma, \mu)} \left( \bar{h}_i^t, s_{i,t} \right)}{\Pr^{(\sigma, \mu)} \left( \overset{\circ}{h}_i^t, s_{i,t} \right)} \beta_i \left( \bar{h}_i^t, s_{i,t} \right) |_{\hat{H}^t \times S_t}$$

(thus,  $\tilde{\beta}_i \left( h_i^t, s_{i,t} \right) |_{\hat{H}^t \times S_t}$  corresponds to the conditional belief about  $\left( \overset{\circ}{h}^t, s_t \right)$  given  $\left( \overset{\circ}{h}_i^t, s_{i,t} \right)$  in the original equilibrium), and (ii) let  $\tilde{\beta}_i \left( h_i^t, s_{i,t} \right)$  assign probability 1 to the event that players  $-i$  have always been truthful and obedient. If instead  $\Pr^{(\sigma, \mu)} \left( \overset{\circ}{h}_i^t, s_{i,t} \right) = 0$ , then

(i) let  $\tilde{\beta}_i \left( h_i^t, s_{i,t} \right) |_{\hat{H}^t \times S_t} = \beta_i \left( \bar{h}_i^t, s_{i,t} \right) |_{\hat{H}^t \times S_t}$  for an arbitrary history  $\bar{h}_i^t$  in  $G$  with  $\overset{\circ}{h}_i^t = \bar{h}_i^t$  and  $r_{i,\tau} \in \text{supp } \sigma_i^R \left( \bar{h}_i^\tau, s_{i,\tau} \right)$  for all  $\tau < t$ , and (ii) let  $\tilde{\beta}_i \left( h_i^t, s_{i,t} \right)$  assign probability 1 to the event that players  $-i$  have always been truthful (but not necessarily obedient). Construct beliefs for histories of the form  $\left( h_i^t, s_{i,t}, \hat{r}_{i,t}, b_{i,t} \right)$  analogously (with  $\hat{r}_{i,t} = \left( \hat{a}_{i,t-1}, \hat{s}_{i,t} \right)$  as in the proof of Lemma 2), where if  $\Pr^{(\sigma, \mu)} \left( \overset{\circ}{h}_i^t, s_{i,t}, b_{i,t} \right) = 0$  then  $\tilde{\beta}_i \left( h_i^t, s_{i,t}, \hat{r}_{i,t}, b_{i,t} \right) |_{\hat{H}^t \times S_t} = \beta_i \left( \bar{h}_i^t, s_{i,t}, r_{i,t}, m_{i,t} \right) |_{\hat{H}^t \times S_t}$  for an arbitrary history  $\left( \bar{h}_i^t, s_{i,t}, r_{i,t}, m_{i,t} \right)$  with  $\overset{\circ}{h}_i^t = \bar{h}_i^t$  and  $r_{i,\tau} \in \text{supp } \sigma_i^R \left( \bar{h}_i^\tau, s_{i,\tau} \right)$  for all  $\tau \leq t$  and  $b_{i,t} \in \text{supp } \sigma_i^A \left( \bar{h}_i^t, s_{i,t}, r_{i,t}, m_{i,t} \right)$ . Beliefs at histories where a player has lied to the mediator may be specified arbitrarily.

We claim that any assessment  $\left( \tilde{\sigma}, \tilde{\mu}, \tilde{\beta} \right)$  so constructed is a restricted WPBE. To see this, it is straightforward to check the following claims: (i) If a previously truthful player  $i$  has a profitable misreport in  $C(G) |_{\tilde{Q}}$  at history  $\left( h_i^t, s_{i,t} \right)$  with belief  $\tilde{\beta}_i \left( h_i^t, s_{i,t} \right)$ , then she has a profitable deviation in  $G$  at some history  $\left( \bar{h}_i^t, s_{i,t} \right)$  with belief  $\beta_i \left( \bar{h}_i^t, s_{i,t} \right)$ . (ii) If a previously truthful player  $i$  has a profitable deviation in  $C(G) |_{\tilde{Q}}$  at history  $\left( h_i^t, s_{i,t}, \hat{r}_{i,t}, b_{i,t} \right)$  with belief  $\tilde{\beta}_i \left( h_i^t, s_{i,t}, \hat{r}_{i,t}, b_{i,t} \right)$ , then she has a profitable deviation in  $G$  at some history  $\left( \bar{h}_i^t, s_{i,t}, r_{i,t}, m_{i,t} \right)$  with belief  $\beta_i \left( \bar{h}_i^t, s_{i,t}, r_{i,t}, m_{i,t} \right)$ . Given this, the fact that  $(\sigma, \mu, \beta)$  is sequentially rational in  $G$  implies that  $\left( \tilde{\sigma}, \tilde{\mu}, \tilde{\beta} \right)$  is sequentially rational in  $C(G) |_{\tilde{Q}}$ . Finally,  $\tilde{\beta} |_{\hat{H}^{T+1}}$  coincides with  $\beta |_{\hat{H}^{T+1}}$  on positive-probability histories, so  $\tilde{\beta}$  is consistent with Bayes rule.

## 11 Proof of Proposition 3

Fix a game  $G$  and a CPPBE  $(\sigma, \mu, \beta)$ . Let  $f$  denote the corresponding CPS on  $H^{T+1}$ . Let us call a tuple  $\alpha = \left( \alpha_i^R, \alpha_i^M, \alpha_i^A \right)_{i=1}^T$ , where  $\alpha_i^R : H^t \times S_t \rightarrow \Delta(R_t)$ ,  $\alpha_i^M : H^t \times S_t \times R_t \rightarrow \Delta(M_t)$ , and  $\alpha_i^A : H^t \times S_t \times R_t \times M_t \rightarrow \Delta(A_t)$ , a *move distribution*. A move distribution is a more general object than a strategy profile, as it allows for the possibility that moves may be correlated or may not respect the information structure of the game. Note that every CPS on  $H^{T+1}$  induces a move distribution. Let  $\alpha$  be the move distribution induced by  $f$ .

We construct a mediation range  $\tilde{Q}$  and a canonical assessment  $\left( \tilde{\sigma}, \tilde{\mu}, \tilde{\beta} \right)$  in  $C(G) |_{\tilde{Q}}$ . Players are truthful and obedient whenever they have been truthful in the past and receive recommendations in the mediation range. The mediator's strategy is constructed as follows:

In period 1, if the vector of reports  $\hat{s}_1 := (s_{0,1}, \hat{s}_{i,1})_{i \neq 0}$  is in  $\text{supp } p(\cdot | \emptyset)$ , then the mediator

draws a vector of fictitious reports  $r_1 \in R_1$  according to  $\alpha_1^R(\hat{s}_1)$ . Given the resulting vector  $r_1$ , the mediator draws a vector of fictitious messages  $m_1 \in M_1$  according to  $\alpha_1^M(\hat{s}_1, r_1)$ .

If instead  $\hat{s}_1 \notin \text{supp } p(\cdot|\emptyset)$ , then for each  $i \neq 0$  the mediator draws  $r_{i,1}$  according to  $\sigma_i^R(\hat{s}_{i,1})$ . Given the resulting vector  $r_1 = (r_{i,1})_{i \neq 0}$ , the mediator draws  $m_1 \in M_1$  according to  $\mu(s_{0,1}, r_1)$ .

Next, given  $\hat{s}_{i,1}, r_{i,1}, m_{i,1}$ , the mediator draws  $b_{i,1}$  according to  $\sigma_i^A(\hat{s}_{i,1}, r_{i,1}, m_{i,1})$ . Finally, the mediator sends message  $b_{i,1}$  to player  $i$ .

Recursively, given  $h_{i,0}^t = (\hat{a}_{i,\tau-1}, \hat{s}_{i,\tau}, r_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}$  and  $\hat{r}_{i,t} = (\hat{a}_{i,t-1}, \hat{s}_{i,t})$  for all  $i \neq 0$ , if  $\hat{\mathfrak{h}}^t = (\hat{a}_{\tau-1}, \hat{s}_\tau)_{\tau=1}^t$  is a possible history (that is, if  $\Pr^{(\sigma', \mu')}(\hat{\mathfrak{h}}^t) > 0$  for some  $(\sigma', \mu')$ ) then the mediator draws  $r_t \in R_t$  according to  $\alpha_t^R(h_{I,0}^t, a_{0,t-1}, s_{0,t}, \hat{r}_t)$ , where

$$h_{I,0}^t := \prod_{\tau=1}^{t-1} \left( \left( a_{0,\tau-1}, \prod_{i=1}^N \hat{a}_{i,\tau-1} \right), \left( s_{0,\tau}, \prod_{i=1}^N \hat{s}_{i,\tau} \right), \prod_{i=1}^N r_{i,\tau}, \prod_{i=1}^N m_{i,\tau} \right).$$

Given  $r_t$ , the mediator draws  $m_t \in M_t$  according to  $\alpha_t^M(h_{I,0}^t, a_{0,t-1}, s_{0,t}, \hat{r}_t, r_t)$ .

If instead  $\hat{\mathfrak{h}}^t$  is not a possible history, then for each  $i \neq 0$  the mediator draws  $r_{i,t} \in R_{i,t}$  according to  $\sigma_i^R(h_{i,0}^t, \hat{r}_{i,t})$ . Given the resulting vector  $r_t = (r_{i,t})_{i \neq 0}$ , the mediator draws  $m_t \in M_t$  according to  $\mu((s_{0,\tau}, r_\tau, m_\tau, a_{0,\tau})_{\tau=1}^{t-1}, s_{0,t}, r_t)$ .

Next, given  $\mathfrak{h}_{i,0}^t = (h_{i,0}^t, \hat{a}_{i,t-1}, \hat{s}_{i,t}), r_{i,t}, m_{i,t}$ , the mediator draws  $b_{i,t}$  according to  $\sigma_i^A(\mathfrak{h}_{i,0}^t, r_{i,t}, m_{i,t})$ . (If  $\hat{\mathfrak{h}}^t$  is not a possible history, the mediator draws  $b_{i,t}$  randomly.) The mediator sends message  $b_{i,t}$  to player  $i$ .

Given this construction of  $\tilde{\mu}$ , let  $\tilde{Q}$  be the mediation range that restricts the mediator to sending recommendations in  $\text{supp } \tilde{\mu}$  (see the proof of Proposition 2).

It remains to construct a belief system  $\tilde{\beta}$  in  $C(G)|_{\tilde{Q}}$  and verify that  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  is a restricted CPPBE. Say that a move distribution  $\alpha$  is *completely mixed* if  $\alpha_t^R(h^t, s_t), \alpha_t^M(h^t, s_t, r_t)$ , and  $\alpha_t^A(h^t, s_t, r_t, m_t)$  are everywhere in the interior of  $\Delta(R_t), \Delta(M_t)$ , and  $\Delta(A_t)$ , respectively. It is clear that every completely mixed move distribution  $\alpha$  induces a CPS  $F(\alpha)$  on  $H^{T+1}$ , and Theorem 1 of Myerson (1986) shows that every CPS on  $H^{T+1}$  is the limit (pointwise over conditional probabilities) of CPS's induced by completely mixed move distributions. Let  $(\alpha^k)$  be a sequence of completely mixed move distributions in  $G$  such that  $\lim_k F(\alpha^k) = f$ .

To construct a belief system  $\tilde{\beta}$ , we begin by constructing a sequence of move distributions  $(\tilde{\alpha}^k)$  in  $C(G)|_{\tilde{Q}}$  as follows:

First, construct a strategy for the mediator  $\tilde{\mu}^k$  in  $C(G)|_{\tilde{Q}}$  by following the construction of  $\tilde{\mu}$  while everywhere replacing  $\alpha^R$  and  $\alpha^M$  with  $\alpha^{R,k}$  and  $\alpha^{M,k}$ . Note that, for every fictitious history  $(h_0^t, s_{0,t}, r_t)$  (where  $h_0^t = (s_{0,\tau}, r_\tau, m_\tau, a_{0,\tau})_{\tau=1}^{t-1}$  and  $r_\tau = \prod_{i=1}^N (a_{i,\tau-1}, s_{i,\tau})$ ), if  $b_{i,t} \in \tilde{Q}_i((a_{i,\tau-1}, s_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, a_{i,t-1}, s_{i,t})$  then  $\tilde{\mu}_i^k(b_{i,t}|h_0^t, s_{0,t}, r_t) > 0$ . That is, every message in the mediation range is received with positive probability at every fictitious history.

Second, given a fictitious history  $(h_0^t, s_{0,t}, r_t, m_t)$ , let

$$d^k = \frac{1}{2} \min \left\{ \min_{b_t \in A_t} \alpha^{A,k}(b_t|h_0^t, s_{0,t}, r_t, m_t), \frac{1}{k} \right\}.$$

Note that  $d^k > 0$  for all  $k$ ,  $\lim_k d^k = 0$ , and  $d^k < \alpha^{A,k}(b_t|h_0^t, s_{0,t}, r_t, m_t)$  for all  $b_t \in A_t$ . For every vector of recommendations  $b_t = (b_{i,t})_{i \neq 0}$  with  $\alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t) > 0$ , let

$$\phi^k(a_t|h_0^t, s_{0,t}, r_t, m_t, b_t) = \left\{ \begin{array}{ll} \min \left\{ \frac{\alpha^{A,k}(b_t|h_0^t, s_{0,t}, r_t, m_t)}{\alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t)}, 1 \right\} - \frac{d^k}{\alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t)} & \text{if } a_t = b_t \\ \frac{\max\{\alpha^{A,k}(a_t|h_0^t, s_{0,t}, r_t, m_t) - \alpha^A(a_t|h_0^t, s_{0,t}, r_t, m_t), 0\}}{\sum_{a'_t \in A_t} \max\{\alpha^{A,k}(a'_t|h_0^t, s_{0,t}, r_t, m_t) - \alpha^A(a'_t|h_0^t, s_{0,t}, r_t, m_t), 0\}} \max \left\{ 1 - \frac{\alpha^{A,k}(b_t|h_0^t, s_{0,t}, r_t, m_t)}{\alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t)}, 0 \right\} & \text{if } a_t \neq b_t \\ + \frac{1}{|A_t|-1} \frac{d^k}{\alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t)} & \end{array} \right\}.$$

Note that, for every  $k$  such that  $d^k < \min_{b_t \in A_t: \alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t) > 0} \alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t)$ , (i)

$\phi^k(\cdot|h_0^t, s_{0,t}, r_t, m_t, b_t)$  is a full-support probability distribution on  $A_t$ , (ii)  $\lim_k \phi^k(b_t|h_0^t, s_{0,t}, r_t, m_t, b_t) = 1$ , and (iii)

$$\sum_{b_t \in A_t} \phi^k(a_t|h_0^t, s_{0,t}, r_t, m_t, b_t) \alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t) = \alpha^{A,k}(a_t|h_0^t, s_{0,t}, r_t, m_t) \text{ for all } a_t \in A_t.$$

The interpretation is that, if the players “intend” to play each action profile  $b_t \in A_t$  with probability  $\alpha^A(b_t|h_0^t, s_{0,t}, r_t, m_t)$  but tremble from  $b_t$  to  $a_t$  with probability  $\phi^k(a_t|h_0^t, s_{0,t}, r_t, m_t, b_t)$ , then each action profile  $a_t \in A_t$  ends up being played with probability  $\alpha^{A,k}(a_t|h_0^t, s_{0,t}, r_t, m_t)$ .

Third, define players’ action trembles in  $C(G)|_{\tilde{Q}}$  by

$$\tilde{\alpha}^{A,k}(a_t|\hat{h}^t, \hat{s}_t, b_t) = \sum_{(h_0^t, s_{0,t}, r_t, m_t, \hat{h}^t, \hat{s}_t, b_t)} \Pr^{\alpha^k} \left( h_0^t, s_{0,t}, r_t, m_t, \hat{h}^t, \hat{s}_t, b_t \right) \phi^k(a_t|h_0^t, s_{0,t}, r_t, m_t, b_t).$$

Fourth, let  $\tilde{\alpha}^k$  be the move distribution in  $C(G)|_{\tilde{Q}}$  that results when the mediator follows strategy  $\tilde{\mu}^k$ , players report truthfully, and players take actions according to  $\tilde{\alpha}^{A,k}(\hat{h}^t, \hat{s}_t, b_t)$ . Note that  $\tilde{\alpha}^k$  is completely mixed in the “truthful game” where players are required to report truthfully. Fifth, define a CPS  $\tilde{f}$  in the truthful game by  $\tilde{f} := \lim_k F(\tilde{\alpha}^k)$ . Finally, let  $\tilde{\beta}$  be the belief system induced by  $\tilde{f}$  in  $C(G)|_{\tilde{Q}}$ , where a player’s beliefs after she has lied to the mediator are arbitrary.

We claim that  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  is a restricted CPPBE. We first argue that honesty (resp., obedience) is optimal in  $C(G)|_{\tilde{Q}}$  for any fictitious history  $\mathfrak{h}_{i,0}^t$  (resp.,  $(\mathfrak{h}_{i,0}^t, r_{i,t}, m_{i,t})$ ), for a player who has been truthful in the past. To see this, it is straightforward to check the following claims: (i) If a previously truthful player  $i$  has a profitable misreport in  $C(G)|_{\tilde{Q}}$  when the mediator’s history is  $\mathfrak{h}_{i,0}^t$ , then there is a profitable deviation in  $G$  in which she misreports at history  $\mathfrak{h}_i^t = \mathfrak{h}_{i,0}^t$ . (ii) If a previously truthful player  $i$  has a profitable deviation in  $C(G)|_{\tilde{Q}}$  when the mediator’s history is  $(\mathfrak{h}_{i,0}^t, r_{i,t}, m_{i,t})$  and she receives recommendation  $b_{i,t} \in \text{supp } \tilde{\mu}_i^k(\mathfrak{h}_{i,0}^t, r_{i,t}, m_{i,t})$ , then there is a profitable deviation in  $G$  in which she deviates at history  $(\mathfrak{h}_{i,0}^t, r_{i,t}, m_{i,t})$ . Hence, the fact that  $(\sigma, \mu, \beta)$  is sequentially rational in  $G$  implies that a player would not have a profitable deviation under  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  in  $C(G)|_{\tilde{Q}}$  even if she knew the mediator’s fictitious history. As a player has less information than this when deciding to

misreport or disobey the mediator's recommendation in  $C(G)|_{\tilde{Q}}$ , it follows that  $(\tilde{\sigma}, \tilde{\mu}, \tilde{\beta})$  is sequentially rational in  $C(G)|_{\tilde{Q}}$ . Finally, by construction,  $\tilde{\beta}$  is derived from a CPS, and truthful players believe their opponents have also been truthful.

## 12 Proof of Theorem 1

### 12.1 Preliminaries

Fix a canonical game  $G$  and a SCE  $\rho$ . Let  $(\sigma, \mu, \beta)$  be a corresponding canonical CPPBE, let  $\alpha^A = (\alpha_t^A)_{t=1}^T$  be the corresponding action distribution (where  $\alpha_t^A : H^t \times S_t \times R_t \times M_t \rightarrow \Delta(A_t)$ ), and let  $f$  be the corresponding CPS on  $H^{T+1}$ . By Proposition 3, there exists a sequence of completely mixed action distributions  $\tilde{\alpha}^{A,k}$  and a sequence of strategies for the mediator  $\tilde{\mu}^k$  such that, letting  $\tilde{\alpha}^k$  be the move distribution that results when the mediator follows strategy  $\tilde{\mu}^k$ , players report truthfully, and players take actions according to  $\tilde{\alpha}^{A,k}$ , we have  $F(\tilde{\alpha}^k) \rightarrow f$  on all events where players have reported truthfully.

Our goal is to construct a sequence of completely mixed strategy profiles  $(\sigma^k, \mu^k)$  with corresponding belief system  $\beta^k$  such that  $(\sigma^k, \mu^k, \beta^k)$  converges to a PSE  $(\sigma^*, \mu^*, \beta^*)$  that generates outcome distribution  $\rho$ . The construction of  $(\sigma^k, \mu^k)$  begins by specifying a collection of sequences of tremble probabilities  $(f_1(k), f_2(k), \bar{f}_3(k), \underline{f}_3(k), f_4(k))_{k=1}^\infty$ . This specification proceeds in two steps.

First, if  $\rho$  has full support, then by Proposition 1  $\rho$  arises in an MSE, and hence in a PSE. So assume  $\rho$  does not have full support, and let

$$\begin{aligned} \underline{f}_3(k) &= \min_{E', E'' \subseteq E \subseteq H^{T+1} : \lim_k \frac{F(\tilde{\alpha}^k)(E'|E)}{F(\tilde{\alpha}^k)(E''|E)} = 0} \frac{F(\tilde{\alpha}^k)(E'|E)}{F(\tilde{\alpha}^k)(E''|E)} \\ \bar{f}_3(k) &= \max_{E', E'' \subseteq E \subseteq H^{T+1} : \lim_k \frac{F(\tilde{\alpha}^k)(E'|E)}{F(\tilde{\alpha}^k)(E''|E)} = 0} \frac{F(\tilde{\alpha}^k)(E'|E)}{F(\tilde{\alpha}^k)(E''|E)} \end{aligned}$$

be the smallest and largest likelihood ratio between any two events  $E', E''$  whose likelihood ratio converges to 0 conditional on some event  $E$ . Note that  $\underline{f}_3(k)$  and  $\bar{f}_3(k)$  are strictly positive (as  $\rho$  does not have full support),  $\underline{f}_3(k) \leq \bar{f}_3(k)$  for all  $k$ , and  $\lim_k \underline{f}_3(k) = \lim_k \bar{f}_3(k) = 0$ .

Second, given  $(\underline{f}_3(k), \bar{f}_3(k))$ , let  $(f_1(k), f_2(k), f_4(k))_{k=1}^\infty$  be arbitrary sequences that all converge to 0 as  $k \rightarrow \infty$  and satisfy the relationship

$$f_1(k) \gg f_2(k) \gg \bar{f}_3(k) \geq \underline{f}_3(k) \gg f_4(k), \quad (3)$$

where  $f_{n-1}(k) \gg f_n(k)$  means  $\lim_k f_n(k) (f_{n-1}(k))^{-2(N+1)T} = 0$ .

(It may be helpful to give a heuristic interpretation of the different tremble probabilities. As in the simplified proof described in Section 5, we want players to attribute off-path signals to joint trembles by the mediator and by other players in some ‘‘auxiliary sequential

equilibrium,” rather than trembles in the “target sequential equilibrium.” As we have seen,  $\underline{f}_3$  and  $\bar{f}_3$  bound the tremble probabilities in the original canonical CPPBE. The sequences  $\underline{f}_1$  and  $\bar{f}_2$  will represent, respectively, players’ tremble probabilities in the auxiliary sequential equilibria and the mediator’s tremble probabilities. Finally,  $f_4$  will represent players’ tremble probabilities in the target sequential equilibrium.)

## 12.2 Auxiliary Equilibria

The construction of  $(\sigma^k, \mu^k)$  makes use of  $T$  distinct auxiliary sequential equilibria, denoted  $(\psi[t], \beta[t])_{t=1}^T$ . Intuitively, in each period  $t$  the mediator will either follow the original equilibrium (supporting outcome distribution  $\rho$ ) or switch to following the auxiliary equilibrium  $(\psi[t], \beta[t])$  (if the mediator has not already switched to following a different auxiliary equilibrium  $(\psi[\tau], \beta[\tau])$  in some period  $\tau \leq t - 1$ ).

To construct  $(\psi[t], \beta[t])$ , first define a full support probability distribution  $F^k[t] \in \Delta(H^t \times S_t \times A_t)$  by  $F^k[t](h^t, s_t, \tilde{a}_t) = F(\tilde{\alpha}^k)(h^t, s_t, \tilde{a}_t)$  for each  $(h^t, s_t, \tilde{a}_t) \in (H^t \times S_t \times A_t)$ , where  $H^t$  is the set of period  $t$  histories in the canonical game. Now define an auxiliary game  $G^k[t]$  as follows: (i) Nature draws an “initial state”  $(h^t, s_t, \tilde{a}_t) \in H^t \times S_t \times A_t$  according to  $F^k[t]$ . (ii) Player  $i$  observes  $(h_i^t, s_{i,t}, \tilde{a}_{i,t})$ . (iii) Play proceeds as in the original game  $G$ , starting at history  $(h^t, s_t, \tilde{a}_t)$ . (iv) The mediator mechanically sends a fixed message  $m_{i,\tau} = \star$  for all  $i$  and all  $\tau \geq t$ , where  $\star$  denotes a new, “null” message outside the original message set  $M = A$ . (That is, in game  $G^k[t]$ , all meaningful messages from the mediator are ruled out.) (v) In every period  $\tau \geq t$ , each player  $i$  is constrained to play every action  $a_{i,\tau} \in A_{i,\tau}$  with probability at least  $f_1(k)$ . (Recall that  $f_1(k)$  is an arbitrary function satisfying  $f_1(k) \rightarrow 0$  and (3).) The game  $G^k[t]$  admits a sequential equilibrium  $(\psi^k[t], \beta^k[t])$  by standard arguments; choose one arbitrarily. Letting  $(\psi[t], \beta[t]) = \lim_k (\psi^k[t], \beta^k[t])$  (taking a convergent subsequence if necessary), it follows from standard arguments that  $(\psi[t], \beta[t])$  is a sequential equilibrium of the game  $G^\infty[t]$  where the initial state is distributed according to  $\lim_k F^k[t]$  but nature can tremble to any initial state in  $H^t \times S_t \times A_t$ .

## 12.3 Construction of $(\sigma^k, \mu^k)$

We now construct  $(\sigma^k, \mu^k)$ . To construct the mediator’s strategy, in each period  $t$  we will specify for the mediator a “provisional state”  $\hat{\theta}_t \in \{\rho, \pi[1], \dots, \pi[t-1]\}$ , a “final state”  $\theta_t \in \{\rho, \pi[1], \dots, \pi[t-1]\}$ , and a “provisional recommendation”  $\tilde{a}_t \in A_t$ . These are all artificial variables used only to construct the mediator’s strategy and differ from the mediator’s actual messages and actions. Intuitively, being in state  $\rho$  means that the mediator is following the original equilibrium, while being in state  $\pi[\tau]$  means that the mediator switched to following an auxiliary equilibrium in period  $\tau$ . The difference between the provisional and final states is explained below.

The message set used in the construction is given by  $R_{i,t} = A_{i,t-1} \times S_{i,t}$  and  $M_{i,t} = (A_{i,t} \cup \{\star\}) \times \{\rho, \pi\} \times \{0, 1, \dots, t-1\}$  for all  $i, t$ . Thus, the set of reports to the mediator is canonical, while the set of messages from the mediator is augmented to allow the mediator to send message  $\star$  rather than an action recommendation and to convey information about whether and in what period the state switched from  $\rho$  to  $\pi$ .

Say that the mediator’s “fictitious history” is the concatenation of his actual history in the game and the history of the artificial states and recommendations, so that the set of all period  $t$  fictitious histories is

$$\underbrace{(A_{\tau-1}, S_\tau)}_{\text{reports}}, \underbrace{M_\tau}_{\text{messages}}, \underbrace{\{\rho, \bar{\pi}[1], \dots, \bar{\pi}[\tau]\}}_{\text{provisional state}}, \underbrace{\{\rho, \bar{\pi}[1], \dots, \bar{\pi}[\tau]\}}_{\text{final state}}, \underbrace{A_\tau}_{\text{provisional recommendation}})_{\tau=1}^{t-1}.^{23}$$

In a slight abuse of notation, for the remainder of the proof we let  $H_0^t$  denote this set of fictitious histories, rather than (as usual) the smaller set  $(A_{\tau-1}, S_\tau, M_\tau)_{\tau=1}^{t-1}$ . We also let  $\mathfrak{h}_0^t = (h_0^t, a_{t-1}, s_t)$ , where  $h_0^t \in H_0^t$  is a fictitious history,  $(a_{i,t-1}, s_{i,t})$  is player  $i$ ’s period  $t$  report,  $a_{t-1} = (a_{0,t-1}, (a_{i,t-1})_{i \neq 0})$ , and  $s_t = (s_{0,t}, (s_{i,t})_{i \neq 0})$ . In addition, given a fictitious history  $h_0^t = (a_{\tau-1}, s_\tau, m_\tau, \hat{\theta}_\tau, \theta_\tau, \tilde{a}_\tau)_{\tau=1}^{t-1}$ , we let  $\hat{h}_0^t = (a_{\tau-1}, s_\tau, \tilde{a}_\tau)_{\tau=1}^{t-1}$  be the mediator history in the canonical game where the reports are as in  $h_0^t$  but the mediator’s messages are given by  $\tilde{a}_\tau$  rather than  $m_\tau$ . Similarly, let  $\hat{\mathfrak{h}}_0^t = (\hat{h}_0^t, a_{t-1}, s_t)$ .

### 12.3.1 Mediator’s State and Provisional Recommendation: $\hat{\theta}_t$ , $\theta_t$ , and $\tilde{a}_t$

We first define  $\hat{\theta}_t$  and  $\theta_t$ , the mediator’s provisional and final state in period  $t$ . Intuitively, the mediator’s action recommendations depend only on the final state, but both the final state and the provisional state affect the mediator’s state transition.

The mediator’s provisional state in period 1 equals  $\rho$ . The mediator’s final state in period 1 equals  $\rho$  with probability  $1 - f_2(k)$  and equals  $\pi[1]$  with probability  $f_2(k)$ .

Recursively, given the mediator’s provisional and final states in period  $t$  and the mediator’s fictitious history  $\mathfrak{h}_0^{t+1}$ , the mediator’s provisional state in period  $t+1$  is determined as follows:

1. If  $\theta_t = \rho$ , then  $\hat{\theta}_{t+1} = \rho$ .
2. If  $\theta_t = \pi[t]$ , then
  - (a) If  $\hat{\theta}_t = \rho$ , then  $\hat{\theta}_{t+1} = \rho$  with probability  $\varepsilon^k(\mathfrak{h}_0^{t+1})$  and  $\hat{\theta}_{t+1} = \pi[t]$  with probability  $1 - \varepsilon^k(\mathfrak{h}_0^{t+1})$ , where the transition probability  $\varepsilon^k(\mathfrak{h}_0^{t+1})$  is determined below.
  - (b) If  $\hat{\theta}_t = \pi[\tau]$  for some  $\tau \leq t-1$ , then  $\hat{\theta}_{t+1} = \pi[\tau]$ .
3. If  $\theta_t = \pi[\tau]$  for some  $\tau \leq t-1$ , then  $\hat{\theta}_{t+1} = \pi[\tau]$ .

Next, given the mediator’s provisional state  $\hat{\theta}_{t+1}$ , the mediator’s final state in period  $t+1$  is determined as follows:

1. If  $\hat{\theta}_{t+1} = \rho$ , then  $\theta_{t+1} = \rho$  with probability  $1 - f_2(k)$  and  $\theta_{t+1} = \pi[t+1]$  with probability  $f_2(k)$ .

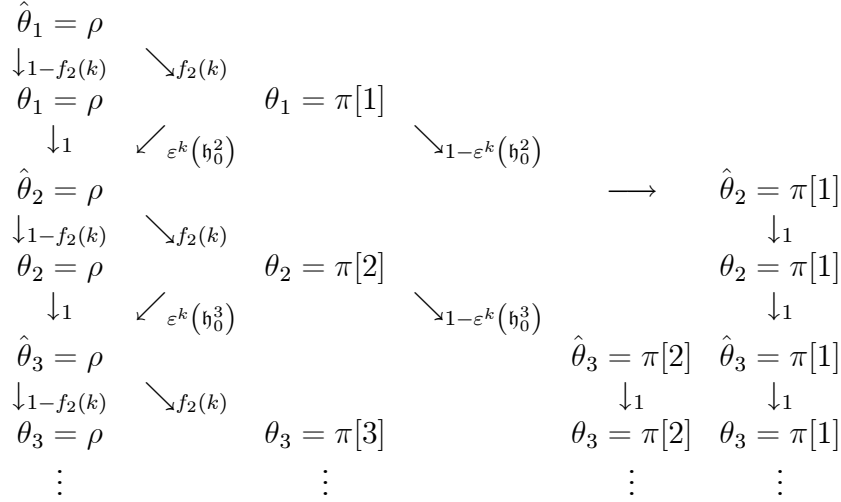
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<sup>23</sup>In the expression, the mediator’s period  $\tau-1$  action and period  $\tau$  signal are included in the term labeled “reports.”



2. If  $\hat{\theta}_{t+1} = \pi[\tau]$  for some  $\tau \leq t$ , then  $\theta_{t+1} = \pi[\tau]$ .

The transition of the mediator's state is illustrated in the following flow-chart:



In particular, note that if the mediator's provisional state ever equals  $\pi[t]$ , then the mediator's provisional and final state both equal  $\pi[t]$  in every subsequent period.

Finally, given his period  $t$  fictitious history  $\mathfrak{h}_0^t$ , the mediator draws the provisional recommendation  $\tilde{a}_t \in A_t$  according to  $\tilde{\mu}^k(\tilde{a}_t | \mathfrak{h}_0^t)$ .

### 12.3.2 Mediator's Messages: $m_{i,t}^A$ , $m_{i,t}^\Theta$ , and $m_{i,t}^{\leq t-1}$

We next define the mediator's messages. We denote a message by  $m_{i,t} = (m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1})$ , where  $m_{i,t}^A \in A_{i,t} \cup \{\star\}$ ,  $m_{i,t}^\Theta \in \{\rho, \pi\}$ , and  $m_{i,t}^{\leq t-1} \in \{0, \dots, t-1\}$ . The mediator's message always takes one of the following three forms:

1.  $(m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$  for some  $\tilde{a}_{i,t} \in A_{i,t}$ .  
(As will be seen below, such a message is sent if  $\theta_t = \rho$ , and only if  $\hat{\theta}_t = \rho$ .)
2.  $(m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$  for some  $\tilde{a}_{i,t} \in A_{i,t}$ .  
(Such a message is sent only if  $\theta_t = \pi[t]$  and  $\hat{\theta}_t = \rho$ .)
3.  $(m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1}) = (\star, \pi, \tau)$  with  $0 < \tau < t$ .  
(Such a message is sent if and only if  $\hat{\theta}_t = \pi[\tau]$ .)

Specifically, the message components  $m_{i,t}^A$ ,  $m_{i,t}^\Theta$ , and  $m_{i,t}^{\leq t-1}$  are determined as follows:

- $m_{i,t}^A$ : Given the provisional recommendation  $\tilde{a}_t$ , we define  $m_{i,t}^A = \tilde{a}_{i,t}$  if  $\hat{\theta}_t = \rho$  and  $m_{i,t}^A = \star$  if  $\hat{\theta}_t = \pi[\tau]$  for some  $\tau \leq t-1$ . That is, the provisional recommendation is recommended, unless the mediator's provisional state is equal to  $\pi[\tau]$  for some  $\tau \leq t-1$  (in which case the mediator's provisional and final states are absorbed at  $\pi[\tau]$ , as noted above).

- $m_{i,t}^\ominus$ : If  $\theta_t = \rho$  then  $m_{i,t}^\ominus = \rho$  for all  $i$ ; if  $\theta_t = \pi[\tau]$  for some  $\tau \leq t-1$  then  $m_{i,t}^\ominus = \pi$  for all  $i$ ; and if  $\theta_t = \pi[t]$  then, for each player  $i$ ,  $m_{i,t}^\ominus = \rho$  with probability  $f_2(k)$  and  $m_{i,t}^\ominus = \pi$  with probability  $1 - f_2(k)$ , independently across players. In particular,  $m_{i,t}^\ominus$  is equal to the mediator's final state (except the time index) with high probability, but a player may receive message  $m_{i,t}^\ominus = \rho$  when  $\theta_t = \pi[t]$ . Intuitively, this failure to inform a player that the mediator's final state is  $\pi[t]$  corresponds to the failure to inform a player that the mediator's state is  $\pi$  in the simplified proof described in Section 5.
- $m_{i,t}^{\leq t-1}$ : If  $\hat{\theta}_t = \pi[\tau]$  for some  $\tau \leq t-1$  then  $m_{i,t}^\ominus = \tau$  for all  $i$ ; otherwise,  $m_{i,t}^\ominus = 0$  for all  $i$ . Thus, once the mediator's provisional state equals  $\pi[\tau]$ , the mediator informs all players of this fact. In all other cases—including the case where the final state equals  $\pi[t]$  but the provisional state equals  $\rho$ —the mediator sends message  $m_{i,t}^\ominus = 0$ , indicating that his state has not yet been absorbed.

### 12.3.3 Players' Strategies

We start with some terminology. We say that player  $i$  takes an  $f_4(k)$  action in period  $t$  if she receives message  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (a_{i,t}, \rho, 0)$  but plays  $a'_{i,t} \neq a_{i,t}$ . (As we will see, this event occurs with probability at most  $f_4(k)$ .) Player  $i$  is *faithful* in period  $t$  if she reports  $(a_{i,t-1}, s_{i,t})$  truthfully and does not take an  $f_4(k)$  action. A history  $\mathfrak{h}_i^t = ((a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, a_{i,t-1}, s_{i,t})$  is *faithful* if  $a_{i,\tau} = \tilde{a}_{i,\tau}$  for all  $\tau \leq t-1$  such that  $(m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq \tau-1}) = (\tilde{a}_{i,\tau}, \rho, 0)$ . When referring to a faithful history for player  $i$ , we implicitly assume that player  $i$  has reported truthfully so far; thus, a faithful history  $\mathfrak{h}_i^t$  may be viewed as a history for player  $i$  augmented with the auxiliary messages  $(\tilde{a}_{i,\tau})_{\tau=1}^{t-1}$ , where player  $i$ 's period  $\tau$  report is assumed to equal  $(a_{i,\tau-1}, s_{i,\tau})$  for all  $\tau \leq t-1$ . We also say that a history of the form  $((a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^{t-1}, a_{t-1}, s_t)$  is *faithful* if  $((a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, a_{i,t-1}, s_{i,t})$  is faithful for all  $i \neq 0$ . Finally, given a faithful history  $\mathfrak{h}_i^t$ , let  $\hat{\mathfrak{h}}_i^t = ((s_{i,\tau}, r_{i,\tau} = (a_{i,\tau-1}, s_{i,\tau}), m_{i,\tau} = \tilde{a}_{i,\tau}, a_{i,\tau})_{\tau=1}^{t-1}, s_{i,t})$  denote the corresponding history in the canonical game, where player  $i$  is truthful and the mediator's messages are identified with the auxiliary messages  $(\tilde{a}_{i,\tau})_{\tau=1}^{t-1}$ .

At a faithful history, a player's actions (as well as the mediator's actions) are determined as follows: Player  $i$  reports truthfully with probability  $1 - f_4(k)$  and send each possible misreport with probability  $f_4(k) / (|A_{i,t-1}| |S_{i,t}| - 1)$ . After reporting truthfully and receiving message  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1})$ , player  $i$ 's action is determined as follows:

1. If  $m_{i,t}^{\leq t-1} = 0$  and  $m_{i,t}^\ominus = \rho$ , play  $a_{i,t} = m_{i,t}^A$  with probability  $1 - f_4(k)$  and play each  $a'_{i,t} \neq a_{i,t}$  with probability  $f_4(k) / (|A_{i,t}| - 1)$ .
2. If  $m_{i,t}^{\leq t-1} = 0$  and  $m_{i,t}^\ominus = \pi$ , play each  $a_{i,t}$  with probability  $\psi_i^k[t](a_{i,t} | \hat{\mathfrak{h}}_i^t, m_{i,t}^A)$ .
3. If  $m_{i,t}^{\leq t-1} = \tau$  with  $0 < \tau < t$  and  $m_{i,\tau}^\ominus = \pi$ , play each  $a_{i,t}$  with probability  $\psi_i^k[\tau](a_{i,t} | \hat{\mathfrak{h}}_i^\tau, m_{i,\tau}^A, a_{i,\tau}, s_{i,\tau+1}, \dots, a_{i,t-1}, s_{i,t})$ .
4. If  $m_{i,t}^{\leq t-1} = \tau$  with  $0 < \tau < t$  and  $m_{i,\tau}^\ominus = \rho$ , play an arbitrary best response.

As we will see, a player who receives message  $m_{i,t}^\ominus = \pi$  subsequently assigns probability 0 to the event that another player received message  $m_{j,t}^\ominus = \rho$ , regardless of the specification of play in Case 4. This implies that the specification of play in Case 4 does not affect players' incentives in Cases 1–3. Similarly, we will see that a player who has been faithful so far believes with probability 1 that her opponents have also been faithful. Hence, the specification of play for non-faithful players also does not affect faithful players' incentives, so we can let non-faithful players play arbitrary best responses. The existence of mutual best responses in Case 4 or after being non-faithful follows from standard results. We thus leave play at such histories unspecified.

#### 12.3.4 Transition Probabilities: $\varepsilon^k(\mathfrak{h}_0^t)$

To complete the description of  $(\sigma^k, \mu^k)$ , it remains to specify the state transition probability  $\varepsilon^k(\mathfrak{h}_0^t)$  for each fictitious history  $\mathfrak{h}_0^t$ . The goal is to define these variables so that, conditional on the event  $\hat{\theta}_t = \rho$  (or equivalently  $m_t^{\leq t-1} = 0$ ), a previously faithful player's beliefs about  $\mathfrak{h}_0^t$  are close to her beliefs under the original move distribution  $\tilde{\alpha}^k$ . More precisely, we wish to ensure that, conditional on the event  $\hat{\theta}_t = \rho$  and on reaching faithful history  $\mathfrak{h}_i^t = ((a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau}, m_{i,\tau})_{\tau=1}^{t-1}, a_{i,t-1}, s_{i,t})$ , player  $i$ 's belief about  $((a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_{-i,\tau})_{\tau=1}^{t-1}, a_{t-1}, s_t)$  is asymptotically (as  $k \rightarrow \infty$ ) equal to

$$F(\tilde{\alpha}^k) \left( (a_{\tau-1}, s_\tau, \tilde{a}_\tau)_{\tau=1}^{t-1}, a_{t-1}, s_t \mid (a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau})_{\tau=1}^{t-1}, a_{i,t-1}, s_{i,t} \right);$$

that is,

$$\lim_k \frac{\Pr^{(\sigma^k, \mu^k)} \left( (a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^{t-1}, a_{t-1}, s_t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right)}{F(\tilde{\alpha}^k) \left( (a_{\tau-1}, s_\tau, \tilde{a}_\tau)_{\tau=1}^{t-1}, a_{t-1}, s_t \mid (a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau})_{\tau=1}^{t-1}, a_{i,t-1}, s_{i,t} \right)} = 1$$

for each faithful history  $((a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^{t-1}, a_{t-1}, s_t)$ .

The current section constructs  $\varepsilon^k(\mathfrak{h}_0^t)$ —completing the description of  $(\sigma^k, \mu^k)$ —and the following section verifies the desired convergence of beliefs.

We again proceed recursively. Note that  $\varepsilon^k(\mathfrak{h}_0^t)$  is defined only for  $t \geq 2$ . We are thus left to define  $\varepsilon^k(\mathfrak{h}_0^{t+1})$  for each  $t \geq 1$ , given  $\varepsilon^k(\mathfrak{h}_0^\tau)$  for  $\tau \leq t$ .

Given  $\mathfrak{h}_0^{t+1}$  and  $\tilde{a}_t$ , we define  $\varepsilon^k(\mathfrak{h}_0^{t+1})$  as follows: Let  $I = \{1, \dots, N\}$  and let  $I_t^* = \{i \in I : m_{i,t}^\ominus = \rho\}$ . Recalling that  $\hat{\theta}_t = \rho$  implies  $m_t^A = \tilde{a}_t$  and  $m_t^{\leq t-1} = 0$ , the message  $(m_t^A, m_t^\ominus, m_t^{\leq t-1})$  is completely determined by  $\tilde{a}_t$  and  $I_t^*$ .

If  $I_t^* = I$  then  $\varepsilon^k(\mathfrak{h}_0^{t+1}) := 0$ . In particular, this implies that  $I_t^* = I$  and  $\hat{\theta}_{t+1} = \rho$  if and only if  $\theta_t = \rho$ : ignoring terms of order  $f_4(k)$ ,

$$\begin{aligned} \Pr^{(\sigma^k, \mu^k)} \left( I_t^* = I, a_t = \tilde{a}_t, \hat{\theta}_{t+1} = \rho \mid \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right) &= \Pr^{(\sigma^k, \mu^k)} \left( \theta_t = \rho \mid \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right) \\ &= 1 - f_2(k). \end{aligned}$$

For every  $I_t^* \subsetneq I$  and every  $a_t \in A_t$  such that  $a_{i,t} = \tilde{a}_{i,t} = m_{i,t}^A$  for all  $i \in I_t^*$  and  $a_{i,t} \neq \tilde{a}_{i,t}$

for all  $i \notin I_t^*$ , we define  $\varepsilon^k(\mathfrak{h}_0^{t+1})$  such that

$$\Pr^{(\sigma^k, \mu^k)} \left( I_t^*, a_t, \hat{\theta}_{t+1} = \rho | \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right) = F(\tilde{\alpha}^k) \left( a_t | \hat{\mathfrak{h}}_0^t, \tilde{a}_t \right). \quad (4)$$

To see that this is possible, recall that, given  $\mathfrak{h}_0^t$ ,  $\tilde{a}_t$ , and  $\hat{\theta}_t = \rho$ , (i) the mediator sends message  $m_{i,t}^\ominus = \rho$  for each  $i \in I_t^*$  and  $m_{i,t}^\ominus = \pi$  for each  $i \notin I_t^*$  with probability at least  $(f_2(k))^{N+1}$ , and (ii) each player  $i$  with  $m_{i,t}^\ominus = \rho$  plays  $\tilde{a}_{i,t}$  with probability  $1 - f_4(k)$ , and each player  $i$  with  $m_{i,t}^\ominus = \pi$  plays each action with probability at least  $f_1(k)$ . Hence,

$$\Pr^{(\sigma^k, \mu^k)} \left( I_t^*, a_t | \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right) \geq (f_2(k))^{N+1} (f_1(k))^{N+1}.$$

In addition, since  $a_t \neq \tilde{a}_t$ , we have

$$F(\tilde{\alpha}^k) \left( a_t | \hat{\mathfrak{h}}_0^t, \tilde{a}_t \right) \leq \bar{f}_3(k).$$

We can therefore define

$$\begin{aligned} \varepsilon^k(\mathfrak{h}_0^{t+1}) &= \frac{F(\tilde{\alpha}^k) \left( a_t | \hat{\mathfrak{h}}_0^t, \tilde{a}_t \right)}{\Pr^{(\sigma^k, \mu^k)} \left( I_t^*, a_t | \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right)} \\ &\leq \frac{\bar{f}_3(k)}{(f_2(k))^{N+1} (f_1(k))^{N+1}} \rightarrow 0 \text{ by (3)}. \end{aligned} \quad (5)$$

Note that (4) obtains with this definition.

For other action profiles  $a_t$ —that is, action profiles where  $a_{i,t} \neq \tilde{a}_{i,t}$  for some  $i \in I_t^*$ , or  $a_{i,t} = \tilde{a}_{i,t}$  for some  $i \notin I_t^*$ —we let  $\varepsilon^k(\mathfrak{h}_0^{t+1}) = 0$ . This completes the definition of  $\varepsilon^k(\mathfrak{h}_0^{t+1})$ , and thus completes the construction of  $(\sigma^k, \mu^k)$ .

Given this construction of  $\mu^k$ , let  $\tilde{Q}$  be the mediation range that restricts the mediator to sending recommendations in  $\text{supp } \mu^k$ . (Note that this does not depend on  $k$ .) We henceforth view  $(\sigma^k, \mu^k)$  as a strategy profile in game  $G|_{\tilde{Q}}$ .

## 12.4 Belief Convergence

We introduce key two lemmas. First, after receiving message  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$ , player  $i$ 's beliefs are the same (in the limit as  $k \rightarrow \infty$ ) as in the original equilibrium:

**Lemma 4** *For any  $t$ , any faithful  $\mathfrak{h}_i^t$ , and any  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1})$  with  $m_{i,t}^A \in A_i$ ,  $m_{i,t}^\ominus = \rho$ , and  $m_{i,t}^{\leq t-1} = 0$ ,*

1. *Player  $i$  believes that  $\theta_t = \rho$  with probability 1, and her belief about  $\tilde{a}_{-i,t}$  is the same as*

in the original equilibrium: For any faithful  $\mathfrak{h}_{-i}^t$  and  $\tilde{a}_t$ ,

$$\begin{aligned} & \lim_k \Pr^{(\sigma^k, \mu^k)} \left( \begin{array}{l} \mathfrak{h}_{-i}^t, \theta_t = \rho, (m_{-i,t}^A, m_{-i,t}^\ominus, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \rho, 0) \\ |\mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0) \end{array} \right) \\ &= \lim_k F(\tilde{\alpha}^k) \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right). \end{aligned} \quad (6)$$

2. For any  $\tilde{a}_{i,t}$ ,  $a_{i,t}$ , and  $s_{i,t+1}$ , if player  $i$  receives  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$ , plays  $a_{i,t}$ , and observes  $s_{i,t+1}$ , then player  $i$ 's belief about  $\theta_t$  is degenerate: For any faithful  $\mathfrak{h}_{-i}^t$  and  $\tilde{a}_{i,t}, a_{i,t}, s_{i,t+1}$ ,

$$\lim_k \Pr^{(\sigma^k, \mu^k)} (\theta_t = \rho | \mathfrak{h}_{-i}^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0), a_{i,t}, s_{i,t+1}) \in \{0, 1\}. \quad (7)$$

3. For any  $\tilde{a}_{i,t}$ ,  $a_{i,t}$ , and  $s_{i,t+1}$ , if player  $i$  receives  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$ , plays  $a_{i,t}$ , observes  $s_{i,t+1}$ , reports truthfully, and receives  $(m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0)$ , then player  $i$ 's belief is the same as in the original equilibrium: For any faithful  $\mathfrak{h}_{-i}^t$  and  $\tilde{a}_t, a_t, s_{t+1}$ ,

$$\begin{aligned} & \lim_k \Pr^{(\sigma^k, \mu^k)} \left( \begin{array}{l} \mathfrak{h}_{-i}^t, m_{-i,t}, a_{-i,t}, s_{-i,t+1} \\ |\mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0), a_{i,t}, s_{i,t+1}, (m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0) \end{array} \right) \\ &= \lim_k F(\tilde{\alpha}^k) \left( \hat{\mathfrak{h}}_{-i}^t, a_{-i,t}, s_{-i,t+1} | \hat{\mathfrak{h}}_i^t, a_{i,t}, s_{i,t+1} \right). \end{aligned} \quad (8)$$

Second, after receiving message  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$ , player  $i$ 's beliefs are the same as in the auxiliary equilibrium:

**Lemma 5** For any  $t$ , any faithful  $\mathfrak{h}_i^t$ , and any  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1})$  with  $m_{i,t}^A \in A_i$ ,  $m_{i,t}^\ominus = \pi$ , and  $m_{i,t}^{\leq t-1} = 0$ ,

1. Player  $i$  believes that  $\theta_t = \pi$  with probability 1, and her belief about  $\tilde{a}_{-i,t}$  is the same as in the auxiliary equilibrium: For any faithful  $\mathfrak{h}_{-i}^t$  and  $\tilde{a}_t$ ,

$$\begin{aligned} & \lim_k \Pr^{(\sigma^k, \mu^k)} \left( \begin{array}{l} \mathfrak{h}_{-i}^t, \theta_t = \pi, (m_{-i,t}^A, m_{-i,t}^\ominus, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \pi, 0) \\ |\mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0) \end{array} \right) \\ &= \lim_k F(\tilde{\alpha}^k) \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right) = \beta[t] \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right). \end{aligned} \quad (9)$$

2. For  $\tau \geq t+1$ , let  $m_{i,t:\tau}(\tilde{a}_{i,t})$  denote the sequence of messages given by  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$  and  $(m_{i,t+1}^A, m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = \dots = (m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq \tau-1}) = (\star, \pi, t)$ . For any faithful  $\mathfrak{h}_{-i}^\tau$  and  $\tau \geq t+1$ ,  $a_{i,t}, \dots, a_{i,\tau}, s_{i,t+1}, \dots, s_{i,\tau+1}$ ,

$$\begin{aligned} & \lim_k \Pr^{(\sigma^k, \mu^k)} \left( \begin{array}{l} \mathfrak{h}_{-i}^\tau, (m_{-i,t}^A, m_{-i,t}^\ominus, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \pi, 0) \\ |\mathfrak{h}_i^t, m_{i,t:\tau}(\tilde{a}_{i,t}), a_{i,t}, s_{i,t+1}, \dots, a_{i,\tau}, s_{i,\tau+1} \end{array} \right) \\ &= \beta[t] \left( \hat{\mathfrak{h}}_{-i}^\tau | \hat{\mathfrak{h}}_i^t, a_{i,t}, s_{i,t+1}, \dots, a_{i,\tau}, s_{i,\tau+1} \right). \end{aligned} \quad (10)$$

3. For any  $\tilde{a}_{i,t}$ ,  $a_{i,t}$ , and  $s_{i,t+1}$ , if player  $i$  receives  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$ , plays  $a_{i,t}$ , observes  $s_{i,t+1}$ , reports truthfully, and receives  $(m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0)$ , then player  $i$ 's belief is the same as in the original equilibrium: For any faithful  $\mathfrak{h}_{-i}^t$  and  $\tilde{a}_t, a_t, s_{t+1}$ ,

$$\begin{aligned} & \lim_k \Pr^{(\sigma^k, \mu^k)} \left( \left| \mathfrak{h}_{-i}^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, s_{i,t+1}, (m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0) \right. \right) \\ &= \lim_k F(\tilde{\alpha}^k) \left( \hat{\mathfrak{h}}_{-i}^t, a_{-i,t}, s_{-i,t+1} \mid \hat{\mathfrak{h}}_i^t, a_{i,t}, s_{i,t+1} \right). \end{aligned} \quad (11)$$

The proofs of these lemmas are the most technical parts of the proof and are deferred to Section 13. Note that parts 2 and 3 of Lemma 4 express the key idea that a player's belief can switch from a point mass on  $\theta_t = \rho$  to a point mass on  $\theta_t = \pi[\tau]$  for some  $\tau \leq t-1$  after receiving a 0-probability signal, but then switches back to a point mass on  $\theta_t = \rho$  after receiving a "normal" message of the form  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$ . We also note that it is shown in the course of proving Lemmas 4 and 5 that a previously faithful player always believes with probability 1 that the other players have been faithful, which justifies the implicit specification of strategies in Case 4 of Section 12.3.3.

## 12.5 Sequential Rationality

Let  $(\sigma^*, \mu^*) = \lim_k (\sigma^k, \mu^k)$ , taking a convergent subsequence if necessary. Clearly,  $(\sigma^*, \mu^*)$  induces outcome distribution  $\rho$ . It remains to show that it is sequentially rational for a previously faithful player to be truthful and obedient under  $(\sigma^*, \mu^*)$ . There are three cases, depending on the form of the player's most recent message from the mediator.

If the most recent message takes the form  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$  then, since  $\varepsilon^k(\mathfrak{h}^\tau) \rightarrow 0$  for all  $\tau$ , player  $i$  believes with probability 1 that the mediator's state will equal  $\rho$  in all future periods. Hence, (8), combined with the fact that playing  $\tilde{a}_{i,t}$  is optimal when  $(\hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t})$  is distributed according to  $\lim_k F(\tilde{\alpha}^k) \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} \mid \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right)$ , implies that playing  $\tilde{a}_{i,t}$  is optimal after receiving  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0)$  at faithful history  $\mathfrak{h}_i^t$ . Moreover, after observing  $s_{i,t+1}$  in the following period, (7) implies that either player  $i$ 's belief is the same as in the original equilibrium or she believes with probability 1 that  $(m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq \tau-1})$  will equal  $(\star, \pi, t)$  for all  $\tau \geq t+1$  regardless of her own report. So truthfulness is also sequentially rational.

If the most recent message takes the form  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$  then, again because  $\varepsilon^k(\mathfrak{h}^{t+1}) \rightarrow 0$ , player  $i$  believes with probability 1 that  $(m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq \tau-1})$  will equal  $(\star, \pi, t)$  for all  $\tau \geq t+1$ . Hence, (9) implies that playing  $\psi_i[t](a_{i,t} \mid \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t})$  is optimal. And, after observing  $s_{i,t+1}$ , player  $i$  again believes that the mediator's future messages will not depend on her report, so it is optimal for her to report truthfully.

Finally, if the most recent message takes the form  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t}) = (\star, \pi, t')$  for  $t' \leq t-1$ , then the mediator's state is absorbed at  $\pi[\tau]$ , so  $(m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq \tau-1})$  will equal  $(\star, \pi, t')$  for all  $\tau \geq t+1$ . By the specification of the mediator's strategy, either  $(m_{i,t'}^A, m_{i,t'}^\ominus, m_{i,t'}^{\leq t'}) = (\tilde{a}_{i,t'}, \pi, 0)$  for  $\tilde{a}_{i,t'} \in A_{i,t'}$  and  $(m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq t}) = (\star, \pi, t')$  for all  $\tau \geq t'+1$ , or  $(m_{i,\tau}^A, m_{i,\tau}^\ominus, m_{i,\tau}^{\leq t'}) =$

$(\tilde{a}_{i,t'}, \rho, 0)$  for  $\tilde{a}_{i,t'} \in A_{i,t'}$ . In the former case, (10) implies that it is optimal for player  $i$  to play  $\psi_i[t](\cdot | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t})$  and report truthfully. In the latter case, Case 4 in the specification of the player's strategy applies, and the player is assumed to play a best response.

## 13 Proofs of Lemmas 4 and 5

In this section, we reduce notation by writing  $\text{Pr}^k$  for  $\text{Pr}^{(\sigma^k, \mu^k)}$  and  $F^k$  for  $F(\tilde{\alpha}^k)$ .

### 13.1 A Preliminary Lemma

We first show that, conditional on the event  $\hat{\theta}_{t+1} = \rho$ , a faithful player's beliefs about  $((a_{\tau-1}, s_\tau, \tilde{a}_\tau)_{\tau=1}^t, a_t, s_{t+1})$  are the same as in the original equilibrium.

**Lemma 6** *For every faithful history  $\mathfrak{h}_i^{t+1} = ((a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau}, m_{i,\tau})_{\tau=1}^t, a_{i,t}, s_{i,t+1})$  and faithful history  $((a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^t, a_t, s_{t+1})$ ,*

$$\lim_k \frac{\text{Pr}^k \left( (a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^t, a_t, s_{t+1} | \mathfrak{h}_i^{t+1}, \hat{\theta}_{t+1} = \rho \right)}{F^k \left( (a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^t, a_t, s_{t+1} | (a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau})_{\tau=1}^t, a_{i,t}, s_{i,t+1} \right)} = 1. \quad (12)$$

**Proof.** We claim that it suffices to show that

$$\lim_k \frac{\text{Pr}^k \left( \tilde{a}_{-i,t}, m_{-i,t}^\ominus, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, m_{i,t}^\ominus, a_{i,t}, \hat{\theta}_{t+1} = \rho \right)}{F^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t} \right)} = 1 \quad (13)$$

for all  $\mathfrak{h}_0^t, \tilde{a}_t, m_t^\ominus, a_t$  such that  $(\mathfrak{h}_j^t, m_{j,t}^A = \tilde{a}_{j,t}, m_{j,t}^\ominus, a_{j,t})$  is faithful for all  $j \neq i$ . Note that we have omitted the term  $m_t^{\leq t-1}$ , since  $\hat{\theta}_{t+1} = \rho$  implies  $m_t^{\leq t-1} = 0$ .

To see why (13) implies (12), note the following: First, summing (13) over  $\tilde{a}_{-i,t}, m_{-i,t}^\ominus, a_{-i,t}$  such that  $(\mathfrak{h}_j^t, \tilde{a}_{j,t}, m_{j,t}^\ominus, a_{j,t})$  is faithful for all  $j$ , and noting that this sum includes all pairs  $(\tilde{a}_{-i,t}, a_{-i,t})$ , we have

$$\sum_{\substack{\tilde{a}_{-i,t}, m_{-i,t}^\ominus, a_{-i,t}: \\ (\mathfrak{h}_j^t, \tilde{a}_{j,t}, m_{j,t}^\ominus, a_{j,t}) \text{ is faithful } \forall j \neq i}} \text{Pr}^k \left( \begin{array}{c} \tilde{a}_{-i,t}, m_{-i,t}^\ominus, a_{-i,t} \\ | \mathfrak{h}_0^t, \tilde{a}_{i,t}, m_{i,t}^\ominus, a_{i,t}, \hat{\theta}_{t+1} = \rho \end{array} \right) = 1. \quad (14)$$

This implies that a faithful player believes that all other players have been faithful. Second, the distribution of  $s_{t+1}$  is determined by  $\hat{\mathfrak{h}}_0^t$  and  $a_t$ , and  $\varepsilon^k(\mathfrak{h}_0^{t+1})$  does not depend on  $s_{t+1}$ .

We now prove (13). Note that if  $\hat{\theta}_{t+1} = \rho$  then, for each  $i$  and  $\tau \leq t$ , the event that either  $[m_{i,\tau}^\ominus = \rho \text{ and } \tilde{a}_{i,\tau} \neq a_{i,\tau}]$  or  $[m_{i,\tau}^\ominus = \pi \text{ and } \tilde{a}_{i,\tau} = a_{i,\tau}]$  occurs only if some player is unfaithful, and hence occurs with probability at most  $f_4(k)$ . This follows because (i) if  $\theta_\tau = \pi[\tau']$  for  $\tau' \leq \tau - 1$  then  $\hat{\theta}_{t+1}$  would equal  $\pi[\tau']$  rather than  $\rho$ , (ii) if  $\theta_\tau = \pi[\tau]$  and either  $[m_{i,\tau}^\ominus = \rho \text{ and } \tilde{a}_{i,\tau} \neq a_{i,\tau}]$  or  $[m_{i,\tau}^\ominus = \pi \text{ and } \tilde{a}_{i,\tau} = a_{i,\tau}]$  then  $\varepsilon^k(\mathfrak{h}_0^{\tau+1}) = 0$  when players are truthful, and hence  $\hat{\theta}_{t+1}$  would equal  $\pi[\tau]$  rather than  $\rho$ , and (iii) if  $\theta_\tau = \rho$  then the event  $[m_{i,\tau}^\ominus = \rho$

and  $\tilde{a}_{i,\tau} \neq a_{i,\tau}$ ] occurs only if player  $i$  takes an  $f_4(k)$  action. So, with probability at least  $1 - f_4(k)$ , if  $\tilde{a}_{i,\tau} = a_{i,\tau}$  then  $m_{i,\tau}^\ominus = \rho$ , and if  $\tilde{a}_{i,\tau} \neq a_{i,\tau}$  then  $m_{i,\tau}^\ominus = \pi$ . Hence,

$$\left| \frac{\Pr^k \left( \tilde{a}_{-i,t}, m_{-i,t}^\ominus, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, m_{i,t}^\ominus, a_{i,t}, \hat{\theta}_{t+1} = \rho \right)}{\Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right)} \right| \leq f_4(k) \quad (15)$$

for  $\tilde{a}_t, m_t^\ominus, a_t$  such that  $(\mathfrak{h}_j^t, (\tilde{a}_{j,t} = m_{j,t}^A), m_{j,t}^\ominus)$  is faithful for all  $j$ .

As (15) holds and  $F^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \hat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, a_{i,t} \right) \geq \underline{f}_3(k)$ , to establish (13) it suffices to show

$$1 - f_2(k) + O\left(\underline{f}_3(k)\right) \leq \frac{\Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right)}{F^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \hat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, a_{i,t} \right)} \leq \frac{1}{1 - f_2(k)} + O\left(\underline{f}_3(k)\right), \quad (16)$$

where  $O(f_n(k))$  denotes a function  $g(k)$  with  $\limsup |g(k)|/f_n(k) < \infty$ .

For any  $\tilde{a}_t, a_t \in A_t$ , let  $I^{**}(\tilde{a}_t, a_t) = \{i \in I : \tilde{a}_{i,t} = a_{i,t}\}$ . We claim that

$$\begin{aligned} & \Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right) \\ & \Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) \left[ \frac{\mathbf{1}_{\{I^{**}(\tilde{a}_t, a_t) = I\}} (1 - f_2(k))}{+\mathbf{1}_{\{I^{**}(\tilde{a}_t, a_t) \neq I\}} F^k \left( a_t | \hat{\mathfrak{h}}_0^t, \tilde{a}_t \right)} \right] + O(f_4(k)) \\ & = \frac{\Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right)}{\sum_{\tilde{a}'_{-i,t}, a'_{-i,t}} \Pr^k \left( (\tilde{a}_{i,t}, \tilde{a}'_{-i,t}), (a_{i,t}, a'_{-i,t}) | \mathfrak{h}_0^t, \hat{\theta}_{t+1} = \rho \right)}. \end{aligned} \quad (17)$$

In particular, this equation asserts (i) if all players take actions equal to their provisional recommendations, then  $\Pr^k \left( \tilde{a}_t, a_t | \mathfrak{h}_0^t, \hat{\theta}_{t+1} = \rho \right)$  equals  $\Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) (1 - f_2(k)) + O(f_4(k))$ , and (ii) if some players' actions differ from their provisional recommendations, then  $\Pr^k \left( \tilde{a}_t, a_t | \mathfrak{h}_0^t, \hat{\theta}_{t+1} = \rho \right)$  equals  $\Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) \left( F^k \left( a_t | \hat{\mathfrak{h}}_0^t, \tilde{a}_t \right) \right) + O(f_4(k))$ . To see this, consider the  $I^{**}(\tilde{a}_t, a_t) = I$  and  $I^{**}(\tilde{a}_t, a_t) \neq I$  cases in turn:

1.  $I^{**}(\tilde{a}_t, a_t) = I$ . In this case, if  $\theta_t = \pi[t]$  then  $\varepsilon^k(\mathfrak{h}_0^{\tau+1}) = 0$ , and therefore  $\hat{\theta}_{t+1}$  would equal  $\pi[t]$  rather than  $\rho$ . Hence,  $\theta_t = \rho$ .<sup>24</sup> As  $\Pr^k(a_t | \tilde{a}_t, \theta_t = \rho) = 1 - O(f_4(k))$ ,

$$\begin{aligned} & \Pr^k \left( \tilde{a}_t, a_t | \mathfrak{h}_0^t, \hat{\theta}_{t+1} = \rho \right) \\ & = \Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) \Pr^k \left( \theta_t = \rho | \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right) + O(f_4(k)) \\ & = \Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) (1 - f_2(k)) + O(f_4(k)). \end{aligned}$$

2.  $I^{**}(\tilde{a}_t, a_t) \neq I$ . In this case, the possibility that  $\theta_t = \rho$  contributes a term of order  $f_4(k)$ , as  $\Pr^k(a_t | \tilde{a}_t, \theta_t = \rho) = O(f_4(k))$ . If instead  $\theta_t = \pi[t]$  then, for each player  $j$ ,

<sup>24</sup>Again, if  $\theta_t = \pi[\tau]$  for  $\tau \leq t-1$ , then  $\hat{\theta}_{t+1}$  would equal  $\pi[\tau]$ .



$m_{j,t}^\Theta = \rho$  (or equivalently  $j \in I_t^*$ ) if and only if  $a_{j,t} = \tilde{a}_{j,t}$ , as otherwise  $\varepsilon^k(\mathfrak{h}_0^{t+1}) = 0$  and  $\hat{\theta}_{t+1}$  would equal  $\pi[t]$ . Hence,

$$\begin{aligned} & \Pr^k \left( \tilde{a}_t, a_t | \mathfrak{h}_0^t, \hat{\theta}_{t+1} = \rho \right) \\ &= \Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) \Pr^k \left( I^* = I^{**}(\tilde{a}_t, a_t), a_t, \hat{\theta}_{t+1} = \rho | \mathfrak{h}_0^t, \tilde{a}_t, \hat{\theta}_t = \rho \right) + O(f_4(k)) \\ &= \Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right) + O(f_4(k)), \end{aligned}$$

where the last line follows by (4).

Combining the cases yields (17).

Next, recall that

$$\Pr^k \left( \tilde{a}_t | \mathfrak{h}_0^t, \hat{\theta}_t = \rho \right) = \tilde{\mu}^k \left( \tilde{a}_t | \widehat{\mathfrak{h}}_0^t \right).$$

Hence, (17) implies

$$\begin{aligned} & \Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right) \\ &= \frac{\tilde{\mu}^k \left( \tilde{a}_t | \widehat{\mathfrak{h}}_0^t \right) \left[ \begin{array}{l} \mathbf{1}_{\{I^{**}(\tilde{a}_t, a_t) = I\}} (1 - f_2(k)) \\ + \mathbf{1}_{\{I^{**}(\tilde{a}_t, a_t) \neq I\}} F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right) \end{array} \right] + O(f_4(k))}{\sum_{\tilde{a}'_{-i,t}, a'_{-i,t}} \tilde{\mu}^k \left( \tilde{a}_{i,t}, \tilde{a}'_{-i,t} | \widehat{\mathfrak{h}}_0^t \right) \left[ \begin{array}{l} \mathbf{1}_{\{I^{**}((\tilde{a}_{i,t}, \tilde{a}'_{-i,t}), (a_{i,t}, a'_{-i,t})) = I\}} (1 - f_2(k)) \\ + \mathbf{1}_{\{I^{**}((\tilde{a}_{i,t}, \tilde{a}'_{-i,t}), (a_{i,t}, a'_{-i,t})) \neq I\}} F^k \left( a_{i,t}, a'_{-i,t} | \widehat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, \tilde{a}'_{-i,t} \right) \\ + O(f_4(k)) \end{array} \right]}. \end{aligned}$$

Since

$$\tilde{\mu}^k \left( \tilde{a}_t | \widehat{\mathfrak{h}}_0^t \right) \mathbf{1}_{\{I^{**}(\tilde{a}_t, a_t) = I\}} (1 - f_2(k)) = \tilde{\mu}^k \left( \tilde{a}_t | \widehat{\mathfrak{h}}_0^t \right) \mathbf{1}_{\{I^{**}(\tilde{a}_t, a_t) = I\}} F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right) \frac{1 - f_2(k)}{F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right)}$$

and

$$\begin{aligned} \frac{1 - f_2(k)}{F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right)} &\in \left[ 1 - f_2(k), \frac{1 - f_2(k)}{1 - \bar{f}_3(k)} \right] \leq 1 \text{ if } I^{**}(\tilde{a}_t, a_t) = I \\ \text{(since } I^{**}(\tilde{a}_t, a_t) = I \text{ implies } a_t = \tilde{a}_t), & \end{aligned}$$

we have

$$\begin{aligned}
& \Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right) \\
& \leq \frac{1}{1 - f_2(k)} \frac{\tilde{\mu}^k \left( \tilde{a}_t | \widehat{\mathfrak{h}}_0^t \right) F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right) + O(f_4(k))}{\sum_{\tilde{a}'_{-i,t}, a'_{-i,t}} \tilde{\mu}^k \left( \tilde{a}_{i,t}, \tilde{a}'_{-i,t} | \widehat{\mathfrak{h}}_0^t \right) F^k \left( a_{i,t}, a'_{-i,t} | \widehat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, \tilde{a}'_{-i,t} \right) + O(f_4(k))} \\
& \leq \frac{1}{1 - f_2(k)} F^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \widehat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, a_{i,t} \right) + O \left( \frac{f_4(k)}{f_3(k)} \right)
\end{aligned}$$

and

$$\begin{aligned}
& \Pr^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \mathfrak{h}_0^t, \tilde{a}_{i,t}, a_{i,t}, \hat{\theta}_{t+1} = \rho \right) \\
& \geq (1 - f_2(k)) \frac{\tilde{\mu}^k \left( \tilde{a}_t | \widehat{\mathfrak{h}}_0^t \right) F^k \left( a_t | \widehat{\mathfrak{h}}_0^t, \tilde{a}_t \right) + O(f_4(k))}{\sum_{\tilde{a}'_{-i,t}, a'_{-i,t}} \tilde{\mu}^k \left( \tilde{a}_{i,t}, \tilde{a}'_{-i,t} | \widehat{\mathfrak{h}}_0^t \right) F^k \left( a_{i,t}, a'_{-i,t} | \widehat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, \tilde{a}'_{-i,t} \right) + O(f_4(k))} \\
& = (1 - f_2(k)) F^k \left( \tilde{a}_{-i,t}, a_{-i,t} | \widehat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, a_{i,t} \right) + O \left( \frac{f_4(k)}{f_3(k)} \right).
\end{aligned}$$

As  $f_4(k)/f_3(k) < f_3(k)$ , this yields (16). ■

## 13.2 Inductive Hypothesis

We prove Lemmas 4 and 5 by induction. If the conclusions of Lemmas 4 and 5 hold for period  $t - 1$  then, for every faithful  $\mathfrak{h}_i^t$  and  $\mathfrak{h}_{-i}^t$ , we have

$$\lim_k \Pr^k \left( \mathfrak{h}_{-i}^t | \mathfrak{h}_i^t, (m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\rho, 0) \right) = \lim_k F^k \left( \widehat{\mathfrak{h}}_{-i}^t | \widehat{\mathfrak{h}}_i^t \right). \quad (18)$$

(This follows because part 3 of Lemmas 4 and 5 cover all cases with  $(m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\rho, 0)$ , as  $m_{i,t+1}^{\leq t} = 0$  implies  $m_{i,t}^{\leq t-1} = 0$ ). Moreover, (18) holds for  $t = 1$ . Hence, by induction, it suffices to prove the claims in Lemmas 4 and 5 for period  $t$ , given (18).

Note also that (18) implies that, for non-faithful  $\mathfrak{h}_{-i}^t$ ,

$$\lim_k \Pr^k \left( \mathfrak{h}_{-i}^t | \mathfrak{h}_i^t, (m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\rho, 0) \right) = 0. \quad (19)$$

This follows by summing (18) over faithful  $\mathfrak{h}_{-i}^t$  and recalling that, under  $F^k$ , truthful players believe their opponents have been truthful.

### 13.3 Proof of Lemma 4

Since  $m_{i,t}^{\leq t-1} = 0$  implies  $\hat{\theta}_t = \rho$  and  $m_{-i,t}^{\leq t-1} = 0$ , we have

$$\begin{aligned} & \Pr^k \left( \mathfrak{h}_{-i}^t, \theta_t = \rho, (m_{-i,t}^A, m_{-i,t}^\Theta, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \rho, 0) \mid \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0) \right) \\ &= \frac{\Pr^k \left( \mathfrak{h}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \Pr^k \left( \theta_t = \rho \mid \hat{\theta}_t = \rho \right) \mu^k \left( m_t^A = (\tilde{a}_{i,t}, \tilde{a}_{-i,t}) \mid \mathfrak{h}^t \right)}{\left( \begin{aligned} & \sum_{\tilde{\mathfrak{h}}_{-i}^t, \hat{a}_{-i,t}} \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \Pr^k \left( \theta_t = \rho \mid \hat{\theta}_t = \rho \right) \mu^k \left( m_t^A = (\tilde{a}_{i,t}, \hat{a}_{-i,t}) \mid \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t \right) \\ & + \sum_{\tilde{\mathfrak{h}}_{-i}^t, \hat{a}_{-i,t}} \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \Pr^k \left( \theta_t \neq \rho \mid \hat{\theta}_t = \rho \right) \mu^k \left( m_{i,t}^A = (\tilde{a}_{i,t}, \hat{a}_{-i,t}) \mid \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t \right) \end{aligned} \right)}. \end{aligned}$$

For each  $\tilde{\mathfrak{h}}_{-i}^t, \hat{a}_{-i,t}$ , we have

$$\frac{\Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \Pr^k \left( \theta_t = \rho \mid \hat{\theta}_t = \rho \right) \mu^k \left( m_t^A = (\tilde{a}_{i,t}, \hat{a}_{-i,t}) \mid \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t \right)}{\Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \Pr^k \left( \theta_t \neq \rho \mid \hat{\theta}_t = \rho \right) \mu^k \left( m_t^A = (\tilde{a}_{i,t}, \hat{a}_{-i,t}) \mid \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t \right)} = \frac{1 - f_2(k)}{f_2(k)} \rightarrow \infty.$$

Hence,

$$\begin{aligned} & \lim_k \Pr^k \left( \mathfrak{h}_{-i}^t, \theta_t = \rho, (m_{-i,t}^A, m_{-i,t}^\Theta, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \rho, 0) \mid \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0) \right) \\ &= \lim_k \frac{\Pr^k \left( \mathfrak{h}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \mu^k \left( m_t^A = (\tilde{a}_{i,t}, \tilde{a}_{-i,t}) \mid \mathfrak{h}^t \right)}{\sum_{\tilde{\mathfrak{h}}_{-i}^t, \hat{a}_{-i,t}} \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t \mid \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \mu^k \left( m_t^A = (\tilde{a}_{i,t}, \hat{a}_{-i,t}) \mid \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t \right)} \\ &= \lim_k F^k \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} \mid \hat{\mathfrak{h}}_i^t, a_{i,t} \right), \end{aligned}$$

by (12). This gives (6).

We now prove (7). Since  $m_{i,t}^{\leq t-1} = 0$  implies  $\hat{\theta}_t = \rho$  and  $m_{-i,t}^{\leq t-1} = 0$ , and  $\theta_t = \rho$  implies

$m_{i,t}^\Theta = \rho$ , we have

$$\begin{aligned}
& \lim_k \Pr^k \left( \theta_t = \rho | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\Theta, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0), a_{i,t}, s_{i,t+1} \right) \\
&= \lim_k \frac{\sum_{\widehat{\mathfrak{h}}_0^t} \left( \Pr^k \left( \widehat{\mathfrak{h}}_0^t | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right) \right. \\
&\quad \left. \times \sum_{\tilde{a}_{-i,t}} \left( \tilde{\mu}^k \left( \tilde{a}_{-i,t} | \tilde{a}_{i,t}, \widehat{\mathfrak{h}}_0^t \right) \underbrace{(1 - f_2(k))}_{\Pr^k(\theta_t = \rho | \hat{\theta}_t = \rho)} p \left( s_{i,t+1} | \widehat{\mathfrak{h}}_0^t, a_{i,t}, \tilde{a}_{-i,t} \right) \right) \right)}{\sum_{\widehat{\mathfrak{h}}_0^t} \left( \Pr^k \left( \widehat{\mathfrak{h}}_0^t | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right) \right. \\
&\quad \left. \times \sum_{\tilde{a}_{-i,t}} \left( \tilde{\mu}^k \left( \tilde{a}_{-i,t} | \tilde{a}_{i,t}, \widehat{\mathfrak{h}}_0^t \right) (1 - f_2(k)) p \left( s_{i,t+1} | \widehat{\mathfrak{h}}_0^t, a_{i,t}, \tilde{a}_{-i,t} \right) \right) \right)} \\
&\quad + \sum_{\widehat{\mathfrak{h}}_0^t} \left( \Pr^k \left( \widehat{\mathfrak{h}}_0^t | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right) \right. \\
&\quad \left. \times \sum_{\tilde{a}_{-i,t}} \left( \tilde{\mu}^k \left( \tilde{a}_{-i,t} | \tilde{a}_{i,t}, \widehat{\mathfrak{h}}_0^t \right) \underbrace{(f_2(k))^2}_{\Pr^k(\theta_t \neq \rho | \hat{\theta}_t = \rho)} \right) \right) \\
&\quad \left. \left( \sum_{a_{-i,t}} \Pr^k \left( a_{-i,t} | \mathfrak{h}_i^t, \widehat{\mathfrak{h}}_0^t, \tilde{a}_{i,t}, \theta_t \neq \rho \right) p \left( s_{i,t+1} | \widehat{\mathfrak{h}}_0^t, a_{i,t} \right) \right) \right) \quad (20)
\end{aligned}$$

The numerator represents the probability that  $\theta_t = \rho$ , where we have neglected the  $O(f_4(k))$  event that players disobey their recommended actions  $\tilde{a}_t$ . (One could instead keep track of this term as we did in the proof of Lemma 6; it makes no difference.) The denominator adds the probability that  $\theta_t \neq \rho$ , where the  $O(f_1(k))$  event that players disobey their recommendations must be taken into account.

Given  $\mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t}$ , let us partition the set of canonical histories  $\mathfrak{H}^t \ni \widehat{\mathfrak{h}}_0^t$  into sets  $\mathfrak{H}^t[1], \dots, \mathfrak{H}^t[L] \subseteq \mathfrak{H}^t$  according to the following criteria:

$$\begin{aligned}
& \lim_k \frac{\Pr^k \left( \mathfrak{h} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)}{\Pr^k \left( \mathfrak{h}' | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)} \in (0, \infty) \text{ for each } \mathfrak{h}, \mathfrak{h}' \in \mathfrak{H}^t[l] \text{ with } l = 1, \dots, L; \\
& \lim_k \frac{\Pr^k \left( \mathfrak{h} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)}{\Pr^k \left( \mathfrak{h}' | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)} = 0 \text{ for each } \mathfrak{h} \in \mathfrak{H}^t[l], \mathfrak{h}' \in \mathfrak{H}^t[l'] \text{ with } l' < l.
\end{aligned}$$

That is, each  $\mathfrak{H}^t[l]$  is a set of canonical histories with mutually bounded likelihood ratios, and each  $\mathfrak{H}^t[l']$  with  $l' < l$  is a set of qualitatively more likely histories. Let  $l^*$  be the smallest number  $l$  such that there exists  $\widehat{\mathfrak{h}}_0^t \in \mathfrak{H}^t[l]$  with  $p \left( s_{i,t+1} | \widehat{\mathfrak{h}}_0^t, a_{i,t}, \tilde{a}_{-i,t} \right) > 0$  for some  $a_{-i,t}$ .

Consider the following two cases:

**Case 1:** There exist  $\widehat{\mathfrak{h}}_0^t \in \mathfrak{H}^t[l^*]$  and  $\tilde{a}_{-i,t}$  such that

$$\lim_k \tilde{\mu}^k \left( \tilde{a}_{-i,t} | \tilde{a}_{i,t}, \widehat{\mathfrak{h}}_0^t \right) > 0 \text{ and } p \left( s_{i,t+1} | \widehat{\mathfrak{h}}_0^t, a_{i,t}, \tilde{a}_{-i,t} \right) > 0. \quad (21)$$

In this case, we claim that player  $i$  believes  $\theta_t = \rho$ :

$$\lim_k \Pr^k (\theta_t = \rho | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0), a_{i,t}, s_{i,t+1}) = 1.$$

To see why, first note that if  $l < l^*$  and  $\mathfrak{h} \in \mathfrak{H}^t[l]$  then

$$\lim_k \Pr^k \left( \mathfrak{h} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right) \sum_{\tilde{a}_{-i,t}} \left( \rho^k (\tilde{a}_{-i,t} | \tilde{a}_{i,t}, \mathfrak{h}) (1 - f_2(k)) p \left( s_{i,t+1} | \hat{\mathfrak{h}}, a_{i,t}, \tilde{a}_{-i,t} \right) \right) = 0.$$

Next, for each  $\mathfrak{h} \in \mathfrak{H}^t[l^*]$  and  $\mathfrak{h}' \in \mathfrak{H}^t[l]$  with  $l > l^*$ , we have

$$\begin{aligned} \frac{\Pr^k \left( \mathfrak{h}' | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)}{\Pr^k \left( \mathfrak{h} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)} &= \frac{\Pr^k(\mathfrak{h}' | \mathfrak{h}_i^t, \hat{\theta}_t = \rho) \tilde{\mu}^k(\tilde{a}_{i,t} | \mathfrak{h}')}{\sum_{\tilde{\mathfrak{h}}} \Pr^k(\tilde{\mathfrak{h}} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho) \tilde{\mu}^k(\tilde{a}_{i,t} | \tilde{\mathfrak{h}})} \\ &= \frac{\Pr^k(\mathfrak{h} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho) \tilde{\mu}^k(\tilde{a}_{i,t} | \mathfrak{h})}{\sum_{\tilde{\mathfrak{h}}} \Pr^k(\tilde{\mathfrak{h}} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho) \tilde{\mu}^k(\tilde{a}_{i,t} | \tilde{\mathfrak{h}})} \\ &\leq \frac{1}{(1 - f_2(k))^2} \frac{F^k \left( \mathfrak{h}' | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right)}{F^k \left( \mathfrak{h} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right)} \leq \frac{\bar{f}_3(k)}{(1 - f_2(k))^2}, \end{aligned}$$

by (16) and the fact that  $\tilde{a}_{i,t}$  follows  $\tilde{\mu}^k(\tilde{a}_{i,t} | \hat{\mathfrak{h}}_0^t)$ . Note that, for each  $a_{-i,t}$ ,

$$\begin{aligned} \Pr^k \left( a_{-i,t} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right) &\geq \\ \underbrace{f_2(k)}_{\Pr^k(\theta_t = \pi[t] | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t})} &\times \underbrace{f_2(k) (1 - f_2(k))^N}_{\leq \Pr^k(m_i^\ominus = \rho \text{ but } m_j^\ominus = \pi \text{ for all } j \neq i | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t}, \theta_t = \pi[t])} \times \underbrace{(f_1(k))^N}_{\leq \Pr^k(a_{-i,t} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t}, \theta_t = \pi[t], m_j^\ominus = \pi \text{ for all } j \neq i)} \end{aligned}$$

which asymptotically dominates  $\bar{f}_3(k) / (1 - f_2(k))^2$ .<sup>25</sup> Hence, for any  $\mathfrak{h}^t$  such that  $\hat{\mathfrak{h}}_0^t$  lies in  $\mathfrak{H}^t[l^*]$  and satisfies (21), player  $i$ 's belief on each  $\mathfrak{h}' \in \mathfrak{H}^t[l]$  with  $l > l^*$  converges to 0.

Therefore, in computing (20), we may restrict attention to  $\hat{\mathfrak{h}}_0^t \in \mathfrak{H}^t[l^*]$ . As the likelihood ratio of any two such histories is bounded and  $f_2(k) \rightarrow 0$ , it follows that (20) equals 1.

**Case 2:** There do not exist  $\hat{\mathfrak{h}}_0^t \in \mathfrak{H}_{-i}^t[l^*]$  and  $\tilde{a}_{-i,t}$  such that (21) holds.

In this case, we claim that player  $i$  believes  $\theta_t \neq \rho$ :

$$\lim_k \Pr^k (\theta_t = \rho | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \rho, 0), a_{i,t}, s_{i,t+1}) = 0.$$

To see why, first recall that player  $i$ 's belief on each  $\hat{\mathfrak{h}}_0^t \in \mathfrak{H}_{-i}^t[l]$  for  $l \neq l^*$  converges to 0. For each  $\hat{\mathfrak{h}}_0^t \in \mathfrak{H}^t[l^*]$ ,  $s_{i,t+1}$  occurs with probability at most  $\bar{f}_3(k)$  when  $\theta_t = \rho$ , while  $s_{i,t+1}$  occurs with total probability no less than

$$f_2(k) \times f_2(k) (1 - f_2(k))^N \times (f_1(k))^N \times \min_{s_{t+1}, \hat{\mathfrak{h}}^t, a_t: p(s_{t+1} | \hat{\mathfrak{h}}^t, a_t) > 0} p \left( s_{t+1} | \hat{\mathfrak{h}}^t, a_t \right),$$

<sup>25</sup>Note that the exponent on the  $1 - f_2(k)$  and  $f_1(k)$  terms equals  $N$  rather than  $N - 1$  because we are implicitly treating the mediator like any other player at the action stage of each period. As in footnote 16, we omit the details.

which asymptotically dominates  $\bar{f}_3(k) / (1 - f_2(k))^2$ . Hence, (20) equals 0.

In total, we have proven (7).

Finally, since  $m_{i,t+1}^\ominus = \rho$  implies  $\hat{\theta}_{t+1} = \rho$  and  $\Pr^k \left( m_{i,t+1}^\ominus = \rho | \mathfrak{h}^{t+1}, \hat{\theta}_{t+1} = \rho \right) = 1 - f_2(k) \rightarrow 1$  for any  $\mathfrak{h}^{t+1}$ , we have

$$\begin{aligned} & \lim_k \Pr^k \left( \mathfrak{h}_{-i}^t, m_{-i,t}, a_{-i,t}, s_{-i,t+1} | \mathfrak{h}_i^t, m_{i,t}, a_{i,t}, s_{i,t+1}, (m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0) \right) \\ &= \lim_k \Pr^k \left( \mathfrak{h}_{-i}^t, m_{-i,t}, a_{-i,t}, s_{-i,t+1} | \mathfrak{h}_i^t, m_{i,t}, a_{i,t}, s_{i,t+1}, \hat{\theta}_{t+1} = \rho \right). \end{aligned}$$

Hence, (12) implies (8).

### 13.4 Proof of Lemma 5

If player  $i$  receives  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$ , she knows that  $\theta_t = \pi[t]$ ,  $\hat{\theta}_t = \rho$ , and  $m_{-i,t}^{\leq t-1} = 0$ . She therefore believes that all other players  $j \neq i$  received  $m_{j,t}^\ominus = \pi$  with probability  $(1 - f_2(k))^N$ . Moreover, given that  $m_{-i,t}^\ominus = \pi$ , the conditional distribution of history  $\mathfrak{h}_{-i}^t$  is equal to  $\lim_k F^k \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right)$ : for faithful  $\mathfrak{h}_i^t, \mathfrak{h}_{-i}^t$ ,

$$\begin{aligned} & \lim_k \Pr^k \left( \mathfrak{h}_{-i}^t, \tilde{a}_{-i,t} | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), m_{-i,t}^\ominus = \pi \right) \\ &= \lim_k \frac{\Pr^k \left( \mathfrak{h}_{-i}^t, \tilde{a}_{-i,t} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)}{\sum_{\tilde{\mathfrak{h}}_{-i}^t} \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right)} \\ &= \lim_k \frac{\Pr^k \left( \mathfrak{h}_{-i}^t | \mathfrak{h}_i^t, \hat{\theta}_t = \rho \right) \tilde{\mu}^k \left( \tilde{a}_t | \hat{\mathfrak{h}}_0^t \right)}{\sum_{\tilde{\mathfrak{h}}_{-i}^t} \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^t | \mathfrak{h}_i^t, \hat{\theta}_t = \rho, \tilde{a}_{i,t} \right) \tilde{\mu}^k \left( \tilde{a}_t | \tilde{\mathfrak{h}}_0^t \right)} \\ &= \lim_k F^k \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right) \text{ by (12)}. \end{aligned}$$

Hence,

$$\begin{aligned} & \lim_k \Pr^k \left( \mathfrak{h}_{-i}^t, (m_{-i,t}^A, m_{-i,t}^\ominus, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \pi, 0) | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0) \right) \\ &= \lim_k \Pr^k \left( \mathfrak{h}_{-i}^t, \tilde{a}_{-i,t} | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), m_{-i,t}^\ominus = \pi \right) \\ &= \lim_k F^k \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right) = \beta[t] \left( \hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t} \right), \end{aligned}$$

and (9) holds.

We next prove (10). We first show that a player who receives message  $(m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)$  continues to believe that her opponents received  $m_{-i,t}^\ominus = \pi$  even after observing any sequence of signals  $(s_{i,t+1}, \dots, s_{i,\tau+1})$ . The intuition is that  $m_{-i,t}^\ominus = \pi$  with probability  $1 - O(f_2(k))$  given  $m_{i,t}^\ominus = \pi$ , and when  $m_{-i,t}^\ominus = \pi$  each action profile is played with probability  $O(f_1(k))$ . As  $f_1(k) \gg f_2(k)$ , no sequence of signals is sufficiently informative to convince player  $i$  that  $m_{-i,t}^\ominus = \rho$ . We actually prove the following slightly stronger claim.

**Claim 3** For any faithful histories  $\mathfrak{h}^t$  and  $\mathfrak{h}_{-i}^\tau$ , actions  $a_{i,t}, \dots, a_{i,\tau}$ , and signals  $s_{i,t+1}, \dots, s_{i,\tau+1}$ ,

$$\lim_k \frac{\Pr^k \left( \begin{array}{l} \mathfrak{h}_{-i}^\tau, m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right)}{\Pr^k \left( \begin{array}{l} \mathfrak{h}_{-i}^\tau, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right)} = 1.$$

The proof of Claim 3 uses the following notation: for each  $\mathfrak{h}_{-i}^\tau$  that succeeds  $\mathfrak{h}_{-i}^t$ , let  $\mathfrak{h}_{-i}^{t+1:\tau}$  be the history from period  $t+1$  to period  $\tau$  such that the concatenation of  $\mathfrak{h}_{-i}^t$  and  $\mathfrak{h}_{-i}^{t+1:\tau}$  is equal to  $\mathfrak{h}_{-i}^\tau$ . Note that the specification of the mediation range implies that, for all possible  $\mathfrak{h}_{-i}^\tau$  with  $m_{i,t+1}^{\leq t} = t$ , we have  $(m_{-i,t+1}^\ominus, m_{-i,t+1}^\ominus, m_{-i,t+1}^{\leq t}) = \dots = (m_{-i,\tau}^A, m_{-i,\tau}^\ominus, m_{-i,\tau}^{\leq \tau-1}) = (\star, \pi, t)$ , and there is no meaningful communication between players and the mediator from period  $t+1$  on. Hence, for each faithful  $\mathfrak{h}_{-i}^\tau$ , we can identify  $\mathfrak{h}_{-i}^{t+1:\tau}$  with a canonical history  $\hat{\mathfrak{h}}_{-i}^{t+1:\tau}$ . With this notation,  $\mathfrak{h}_{-i}^\tau = (\mathfrak{h}_{-i}^t, \hat{\mathfrak{h}}_{-i}^{t+1:\tau})$ .

**Proof.** For each faithful  $\mathfrak{h}_{-i}^\tau$  consistent with  $m_{i,t+1}^{\leq t} = t$ , we write  $\mathfrak{h}_{-i}^\tau = (\mathfrak{h}_{-i}^t, \hat{\mathfrak{h}}_{-i}^{t+1:\tau})$  for some canonical history  $\hat{\mathfrak{h}}_{-i}^{t+1:\tau}$ . Let  $(a_t, s_{t+1}, \dots, a_\tau, s_{\tau+1})$  be the sequence of actions and signals corresponding to  $\hat{\mathfrak{h}}_{-i}^{t+1:\tau}$ . Assuming players are faithful, we have

$$\begin{aligned} & \Pr^k \left( \begin{array}{l} (\mathfrak{h}_{-i}^t, \hat{\mathfrak{h}}_{-i}^{t+1:\tau}), m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right) \\ &= \Pr^k \left( \begin{array}{l} m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t, a_t, s_{t+1}, \dots, a_\tau, s_{\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right) \\ &\geq \underbrace{(1 - f_2(k))^N}_{\Pr^k(m_{-i,t}^\ominus = \pi | \mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\pi, 0))} \times \underbrace{f_1(k)^N}_{\leq \Pr^k(a_{-i,t} | \mathfrak{h}^t, \tilde{a}_t, m_{-i,t}^\ominus = \pi)} \times p(s_{t+1} | \hat{\mathfrak{h}}^t, a_t) \\ &\times \underbrace{\left( 1 - \frac{\bar{f}_3(k)}{(f_2(k))^{N+1} (f_1(k))^N} \right)}_{\leq \Pr^k((m_{i,t+1}^A, m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\star, \pi, t) | \mathfrak{h}^{t+1}), \text{ by (5)}} \times \prod_{\tau=t+1}^{\tau} \left( \underbrace{f_1(k)^N}_{\leq \Pr^k(a_{-i,\tau} | \mathfrak{h}^t, m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t)} \times p(s_{\tau+1} | \hat{\mathfrak{h}}^\tau, a_\tau) \right). \end{aligned}$$

(Taking into account the possibility that players may be non-faithful would only multiply this lower bound by  $1 - O(f_4(k))$ , so this can be safely neglected.) On the other hand,

$$\begin{aligned} & \Pr^k \left( \begin{array}{l} m_{-i,t}^\ominus \neq \pi, m_{i,t+1}^{\leq t} = t, a_t, s_{t+1}, \dots, a_\tau, s_{\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right) \\ &\leq \underbrace{N f_2(k)}_{\geq \Pr^k(m_{-i,t}^\ominus \neq \pi | \mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\pi, 0))} \prod_{\tau=t}^{\tau} p(s_{\tau+1} | \hat{\mathfrak{h}}^\tau, a_\tau). \end{aligned}$$

Hence,

$$\begin{aligned}
& \frac{\Pr^k \left( \begin{array}{c} m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t, a_t, s_{t+1}, \dots, a_\tau, s_{\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right)}{\Pr^k \left( \begin{array}{c} m_{i,t+1}^{\leq t} = t, a_t, s_{t+1}, \dots, a_\tau, s_{\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right)} \\
& \geq \frac{(1 - f_2(k))^N \left( 1 - \frac{\bar{f}_3(k)}{(f_2(k))^{N+1} (f_1(k))^N} \right) f_1(k)^{NT}}{(1 - f_2(k))^N \times \left( 1 - \frac{\bar{f}_3(k)}{(f_2(k))^{N+1} (f_1(k))^N} \right) f_1(k)^{NT} + N f_2(k)} \\
& \rightarrow 1.
\end{aligned}$$

■

Note that Claim 3 also implies

$$\lim_k \frac{\Pr^k \left( \begin{array}{c} \mathfrak{h}_{-i}^\tau, m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right)}{\Pr^k \left( \begin{array}{c} \mathfrak{h}_{-i}^\tau, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \\ |\mathfrak{h}^t, \tilde{a}_t, m_{-i,t}^\ominus = \pi, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \end{array} \right)} = 1. \quad (22)$$

This differs from Claim 3 only in that the denominator conditions on  $m_{-i,t}^\ominus = \pi$ . Since Claim 3 implies that  $m_{-i,t}^\ominus = \pi$  with probability 1, this additional conditioning does not change the conclusion.



It follows that player  $i$ 's belief converges to  $\beta[\tau]$ , establishing (10):

$$\begin{aligned}
& \lim_k \Pr^k (\mathfrak{h}_{-i}^\tau, (m_{-i,t}^A, m_{-i,t}^\ominus, m_{-i,t}^{\leq t-1}) = (\tilde{a}_{-i,t}, \pi, 0) | \mathfrak{h}_i^t, m_{i,t:\tau} (\tilde{a}_{i,t}), a_{i,t}, s_{i,t+1}, \dots, a_{i,\tau}, s_{i,\tau+1}) \\
&= \lim_k \frac{\left( \Pr^k (\mathfrak{h}_{-i}^t, \tilde{a}_{-i,t} | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)) \right. \\
&\quad \left. \times \Pr^k \left( \mathfrak{h}_{-i}^\tau, m_{-i,t}^\ominus = \pi, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \right. \right. \\
&\quad \left. \left. | \mathfrak{h}^t, \tilde{a}_{-i,t}, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,t+1} \right) \right) \\
&= \lim_k \frac{\left( \Pr^k (\tilde{\mathfrak{h}}_{-i}^t, \tilde{\tilde{a}}_{-i,t} | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)) \right. \\
&\quad \left. \sum_{\tilde{\mathfrak{h}}_{-i}^\tau, \tilde{\tilde{a}}_{-i,t}} \left( \times \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^\tau, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \right. \right. \right. \\
&\quad \left. \left. | \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t, \tilde{\tilde{a}}_{-i,t}, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \right) \right) \\
&= \lim_k \frac{\left( \Pr^k (\mathfrak{h}_{-i}^t, \tilde{a}_{-i,t} | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)) \right. \\
&\quad \left. \times \Pr^k \left( \mathfrak{h}_{-i}^\tau, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \right. \right. \\
&\quad \left. \left. | \mathfrak{h}^t, \tilde{a}_{-i,t}, m_{-i,t}^\ominus = \pi, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \right) \right) \\
&= \lim_k \frac{\left( \Pr^k (\tilde{\mathfrak{h}}_{-i}^t, \tilde{\tilde{a}}_{-i,t} | \mathfrak{h}_i^t, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0)) \right. \\
&\quad \left. \sum_{\tilde{\mathfrak{h}}_{-i}^\tau, \tilde{\tilde{a}}_{-i,t}} \left( \times \Pr^k \left( \tilde{\mathfrak{h}}_{-i}^\tau, m_{i,t+1}^{\leq t} = t, s_{i,t+1}, \dots, s_{i,\tau+1} \right. \right. \right. \\
&\quad \left. \left. | \mathfrak{h}_i^t, \tilde{\mathfrak{h}}_{-i}^t, \tilde{\tilde{a}}_{-i,t}, m_{-i,t}^\ominus = \pi, (m_{i,t}^A, m_{i,t}^\ominus, m_{i,t}^{\leq t-1}) = (\tilde{a}_{i,t}, \pi, 0), a_{i,t}, \dots, a_{i,\tau} \right) \right) \\
&\quad \text{(by Claim 3 and (22))} \\
&= \lim_k \frac{\beta[t] (\hat{\mathfrak{h}}_{-i}^t, \tilde{a}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t}) \beta[t] (\hat{\mathfrak{h}}_{-i}^{t+1:\tau}, s_{i,t+1}, \dots, s_{i,\tau+1} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t}, a_{i,t}, \dots, a_{i,\tau})}{\sum_{\tilde{\mathfrak{h}}_{-i}^\tau, \tilde{\tilde{a}}_{-i,t}} \beta[t] (\hat{\tilde{\mathfrak{h}}}_{-i}^t, \tilde{\tilde{a}}_{-i,t} | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t}) \beta[t] (\hat{\tilde{\mathfrak{h}}}_{-i}^{t+1:\tau}, \tilde{\mathfrak{h}}_{-i}^\tau, s_{i,t+1}, \dots, s_{i,\tau+1} | \hat{\mathfrak{h}}_i^t, \hat{\tilde{\mathfrak{h}}}_{-i}^t, \tilde{a}_{i,t}, a_{i,t}, \dots, a_{i,\tau})} \\
&= \beta[t] \left( \hat{\mathfrak{h}}_{-i}^\tau | \hat{\mathfrak{h}}_i^t, \tilde{a}_{i,t}, a_{i,t}, \dots, a_{i,t+1}, s_{i,t+1}, \dots, s_{i,\tau+1} \right).
\end{aligned}$$

Finally, (11) follows from (12) and the conditional independence of  $m_{i,t+1}^\ominus$  and  $\mathfrak{h}_0^{t+1}$  given  $\hat{\theta}_{t+1} = \rho$ :

$$\begin{aligned}
& \lim_k \Pr^k (\mathfrak{h}_{-i}^t, m_{-i,t}, a_{-i,t}, s_{-i,t+1} | \mathfrak{h}_i^t, m_{i,t}, a_{i,t}, s_{i,t+1}, (m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0)) \\
&= \lim_k \Pr^k ((a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^t, a_t, s_{-i,t+1} | \mathfrak{h}_i^{t+1}, (m_{i,t+1}^\ominus, m_{i,t+1}^{\leq t}) = (\rho, 0)) \\
&\quad \text{(by definition of } \mathfrak{h}_{-i}^t \text{ and } \mathfrak{h}_i^t) \\
&= \lim_k \Pr^k ((a_{\tau-1}, s_\tau, \tilde{a}_\tau, m_\tau)_{\tau=1}^t, a_t, s_{t+1} | \mathfrak{h}_i^{t+1}, \hat{\theta}_{t+1} = \rho) \\
&\quad \text{(by conditional independence of } m_{i,t+1}^\ominus \text{ and } \mathfrak{h}_0^{t+1}) \\
&= \lim_k F^k ((a_{\tau-1}, s_\tau, \tilde{a}_\tau)_{\tau=1}^t, a_t, s_{t+1} | (a_{i,\tau-1}, s_{i,\tau}, \tilde{a}_{i,\tau})_{\tau=1}^t, a_{i,t}, s_{i,t+1}) \\
&\quad \text{(by (12)).}
\end{aligned}$$

## Supplementary Appendix: Example 3

In the spirit of Kremer, Mansour, and Perry (2014), Che and Hörner (2017), and Hörner and Skrzypacz (2017), we consider a setting where an information designer wants to facilitate social learning by encouraging players to explore a risky option. We borrow their example of players as drivers choosing routes, but add the features that players drive repeatedly and face congestion externalities.

There are six drivers and three periods. Players 1 and 2 have two options,  $R$  (risky route) and  $S$  (safe route); players 3, 4, and 5, have three options,  $R$ ,  $S$ , and  $O$  (outside option/staying home); and player 6 has options  $R$  and  $O$ . Payoffs from  $S$  and  $O$  are deterministic functions of players' actions, but payoffs from  $R$  also depend on the state of nature  $z \in \{0, 9\}$ , where  $\Pr(z = 0) = \frac{3}{4}$  and  $\Pr(z = 9) = \frac{1}{4}$ . The game is as follows:

1. In period 1, player 1 takes  $a_{1,1} \in \{R, S\}$ . If she takes  $R$ , she observes the state  $z \in \{0, 9\}$ . Player 1's action is not observed.
2. In period 2, each player  $i \in \{1, 2\}$  takes  $a_{i,2} \in \{R, S\}$ . (Thus, player 1 commutes in every period, while player 2 commutes only in period 2.) Again, if a player  $i \in \{1, 2\}$  takes  $R$ , she observes the state  $z \in \{0, 9\}$ .
3. At the beginning of period 3, player 1's actions  $a_{1,1}, a_{1,2}$  and player 2's action  $a_{2,2}$  are observed by all players. In period 3, player 1 takes  $a_{1,3} \in \{R, S\}$ , each player  $i \in \{3, 4, 5\}$  takes  $a_{i,3} \in \{R, S, O\}$ , and player 6 takes  $a_{6,3} \in \{R, O\}$ .

A player's payoff in each period where she commutes is  $v_i - c_i$ , where  $v_i$  is the benefit of reaching her destination and  $c_i$  is the cost of taking her chosen route. Assume  $v_1 = v_2 = 0$  and  $v_3 = v_4 = v_5 = v_6 = 1$ , while the outside option  $O$  yields utility 0. (Note that  $v_1$  and  $v_2$  are irrelevant since players 1 and 2 have no choice but to commute.) As for the costs, they are influenced by congestion externalities and (for route  $R$ ) the state. Specifically, the cost of taking  $S$  is 1 if no more than two players take it; 1.1 if three players take it; and 1.4 if four players take it. Finally, the cost of taking  $R$  is 0 if  $z = 0$  and only one player takes it, and the cost is 9 if  $z = 9$  or more than one player takes it. Players maximize per-period payoffs.

Consider the following outcome distribution: In period 1, player 1 takes  $a_{1,1} = R$  with probability 1. In period 2, if  $z = 9$  then both players 1 and 2 take  $S$ . If  $z = 0$  then  $(a_{1,2}, a_{2,2}) = (R, S)$  or  $(S, R)$  with equal probabilities. In period 3, if  $z = 0$  then player 1 takes  $a_{1,3} = R$ , two random players among players 3, 4, 5 take  $a_{i,3} = S$ , and the remaining players stay home. If  $z = 9$  then player 1 takes  $a_{1,3} = S$ , one random player among players 3, 4, 5 takes  $a_{i,3} = S$ , and the remaining players stay home.

We claim that, when the mediator does not tremble, this outcome distribution is implementable in a non-canonical sequential equilibrium, but not in any canonical sequential equilibrium.

The following lemma will be useful:

**Lemma 7** *In any sequential equilibrium, if player 1 takes  $S$  in period 1, then (under her equilibrium strategy) player 1 takes  $S$  in periods 2 and 3.*

**Proof.** If player 1 takes  $S$  in period 1, she does not observe  $z$ , so in any consistent assessment her belief about  $z$  at the beginning of period 2 matches the prior. Therefore, player 1's expected continuation payoff from  $R$  is at most most  $\frac{1}{4}(-9 - 1) = -2.5$  (if  $z = 9$ , she gets  $-9$  in period 2 and at most  $-1$  in period 3), while her expected continuation payoff from  $S$  is at least  $-1 - 1.4 = -2.4$  (if she takes  $S$  in periods 2 and 3, she gets  $-1$  in period 2 and at least  $-1.4$  in period 3). A similar argument applies from the beginning of period 3. ■

**A Non-Canonical Equilibrium that Supports the Target Outcome** Consider the canonical communication system augmented by a message from the mediator to player 1 at the beginning of period 1,  $m_0 \in \{R, S\}$ .<sup>26</sup> This message is not an action recommendation for period 1, but rather a “prediction” about the mediator’s randomization between  $(a_{1,2}, a_{2,2}) = (R, S)$  or  $(S, R)$  in period 2. Specifically, let  $m_0 = R$  with probability  $\frac{3}{8}$  and  $m_0 = S$  with probability  $\frac{5}{8}$ . Conditional on player 1 taking  $a_{1,1} = R$  and reporting  $\hat{z} = 0$ , if  $m_0 = R$  then the mediator recommends  $(a_{1,2}, a_{2,2}) = (R, S)$  with probability 1. Conditional on the same event, if  $m_0 = S$  then the mediator recommends  $(a_{1,2}, a_{2,2}) = (R, S)$  with probability  $\frac{1}{5}$  and recommends  $(S, R)$  with probability  $\frac{4}{5}$ . Note that the total probability that  $(a_{1,2}, a_{2,2}) = (R, S)$  or  $(S, R)$  conditional on  $z = 0$  equals  $\frac{1}{2}$ , as desired.

The intuition for why sharing the prediction  $m_0$  with player 1 helps implement the target outcome distribution is as follows: Player 1 has no incentive to deviate to  $a_{1,1} = S$  when  $m_0 = R$ , as in this case player 1 knows she will not have to share the fruits of her period 1 exploration with player 2 in period 2. Therefore, if player 1 does play  $a_{1,1} = S$ , players 3, 4, 5 can believe that this was an unprofitable deviation following  $m_0 = R$  rather than a profitable deviation following  $m_0 = S$ , and hence that player 1 does not need to be punished in period 3. Finally, if players 3, 4, 5 hold this belief, they are all willing to play  $S$  in period 3. This in turn lets the mediator punish player 1 by congesting route  $S$  in period 3 if player 1 deviates in period 1.

Formally, the mediator’s strategy in periods 1 and 2 is given above. In period 3, the mediator recommends the target outcome distribution if player 1 was obedient in periods 1 and 2 (according to the period 2 reports of the unbiased player 2). If player 1 deviated to  $a_{1,1} = S$  when  $m_0 = S$ , the mediator recommends  $S$  to players 3, 4, 5 and recommends  $O$  to player 6. If player 1 deviated to  $a_{1,1} = S$  when  $m_0 = R$ , the mediator ignores this deviation and continues to recommend the target outcome in period 3. If player 1 played  $a_{1,1} = R$ , reported  $\hat{z} = 9$ , and played  $a_{1,2} = R$  (rather than the recommendation of  $S$  that always follows  $\hat{z} = 9$ ), the mediator recommends  $S$  to players 3, 4, 5 and recommends  $R$  to player 6. After any other deviation, the mediator continues to recommend the target outcome in period 3.

We check that it is optimal for players to report truthfully and follow their recommendations.

When player 1 receives message  $m_0 = R$ , she knows that  $(a_{1,2}, a_{2,2}) = (R, S)$  will be

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<sup>26</sup>Technically, to accommodate this possibility within the model in the text, we must add a “period 0” in which no actions are taken and no signals are observed, and suppose that this message is sent during the period 0 message phase.

recommended conditional on  $z = 0$ , so her expected payoff from  $R$  is

$$\frac{1}{4}(-9 - 1 - 1) = -2.75.$$

This exceeds  $-3$ , the highest payoff from  $S$ . Player 1 also has no gain from misreporting  $z$  given  $m_0 = R$ . So player 1 is obedient and truthful when  $m_0 = R$ .

When  $m_0 = S$ , player 1's equilibrium continuation payoff is

$$\frac{3}{4} \frac{4}{5}(-1) + \frac{1}{4}(-9 - 1 - 1) = -3.35.$$

If player 1 deviates to  $a_{1,1} = S$ , by Lemma 7 she also plays  $S$  in periods 2 and 3. Given the mediator's strategy, this yields payoff

$$-1 - 1 - 1.4 = -3.4 < -3.35.$$

If player 1 plays  $a_{1,1} = R$  and observes  $z = 0$ , the only deviation that improves player 1's payoff in any period is to report  $\hat{z} = 9$  and then deviate to  $a_{1,2} = R$  when recommended  $a_{1,2} = S$ . Given the mediator's strategy, this yields payoff

$$\frac{3}{4}(-1.4) + \frac{1}{4}(-9 - 1 - 1) = -3.8 < -3.35.$$

(Note that in this case players 3, 4, 5 play  $S$  and player 6 plays  $R$  in period 3, so player 1's best period 3 payoff is  $-1.4$ .) Finally, if player 1 plays  $a_{1,1} = R$  and observes  $z = 9$ , she clearly cannot do better than to follow her equilibrium continuation strategy. So player 1 is also obedient and truthful when  $m_0 = S$ .

Player 2's incentives are trivial.

For players 3, 4, 5, incentives are trivial in the absence of an off-path observation. The only off-path observations for these players involve either  $a_{1,1} = S$  or  $a_{1,2} = a_{2,2} = R$ . In the latter case, the mediator ignores the deviation, so period 3 incentives are again trivial. In the former case, we specify that players 3, 4, 5 believe with probability 1 that  $m_0 = R$ , so player 1's deviation is ignored and the period 3 outcome distribution again coincides with equilibrium. To see that this belief is consistent, let player 1's tremble probability at every action phase information set be  $\frac{1}{n}$  following  $m_0 = R$  and  $\frac{1}{n^4}$  following  $m_0 = S$ , and let player 2's tremble probability at every action phase information set be  $\frac{1}{n}$ . Then, after observing  $a_{1,1} = S$  and any pair  $(a_{1,2}, a_{2,2})$ , the conditional probability of  $m_0 = R$  is at least

$$\frac{\frac{3}{8} \times \frac{1}{n} \times \frac{1}{n} \times \frac{1}{n}}{\frac{5}{8} \times \frac{1}{n^4} + \frac{3}{8} \times \frac{1}{n} \times \frac{1}{n} \times \frac{1}{n}} \rightarrow 1.$$

So the belief is consistent.

Finally, for player 6, we specify that she believes that  $z = 0$  whenever she is recommended  $R$  (which occurs only after  $a_{1,1} = a_{1,2} = R$ ). To see that this belief is consistent, let player 1's tremble probability at every report phase information set be  $\frac{1}{n}$  when she observes  $z = 0$  and be  $\frac{1}{n^2}$  when she observes  $z = 1$  or does not observe  $z$ . (Note that the specification of player

1's tremble probabilities at report phase information sets is independent of the specification of tremble probabilities at action phase information sets.) Then the probability of  $z = 0$  conditional on  $a_{1,1} = a_{1,2} = R$ , any action  $a_{2,2}$ , and player 6 being recommended  $R$  converges to 1. So this belief is also consistent.

**No Canonical Equilibrium Can Support the Target Outcome** Suppose towards a contradiction that there exists a canonical equilibrium that implements the target outcome distribution. Note that player 1's equilibrium payoff is

$$\frac{3}{4} \frac{1}{2} (-1) + \frac{1}{4} (-9 - 1 - 1) = -3.125.$$

Suppose player 1 deviates to playing  $S$  in every period. This deviation is profitable unless player 1's expected period 3 payoff conditional on  $a_{1,1} = S$  is below  $-1.125$ . Therefore, conditional on  $a_{1,1} = S$ , the probability that players 3, 4, 5 simultaneously play  $S$  in period 3 is strictly positive. Hence, conditional on  $a_{1,1} = S$ , there is a positive probability that player 3 (say) gets a strictly negative payoff when she plays  $S$ , and player 3 never gets a positive payoff from  $S$ . So it is a profitable deviation for player 3 to play  $O$  whenever she is recommended  $S$  following  $a_{1,1} = S$ . This contradicts sequential rationality.