

Eitan Sapiro-Gheiler

Email: eitans@mit.edu

Education

Ph.D. in Economics, Massachusetts Institute of Technology 2019-2025 (expected)
B.A. in Economics (*summa cum laude*), Princeton University (NJ) 2015-2019

Academic Awards

National Science Foundation Graduate Research Fellowship 2019-2024
Halbert White '72 Prize in Economics (Top Economics Undergraduate) 2019
Wolf Balleisen Memorial Prize (Best Economics Undergraduate Thesis) 2019
Phi Beta Kappa 2019
Department of Economics Junior First Prize 2018
Shapiro Prize for Academic Excellence 2017

Publications

Eitan Sapiro-Gheiler, "Examining Political Trustworthiness Through Text-Based Measures of Ideology," *Proceedings of the 33rd AAAI Conference on Artificial Intelligence*, Honolulu, January 2019.
Finalist for Best Student-Track Paper.
Eitan Sapiro-Gheiler, "A Unique Way of Thinking? Cognitive Capacity and Moral Status in Humans and Animals," *Penn Bioethics Journal*, January 2017.
Gregory R. Gossweiler, Cameron L. Brown, Gihan B. Hewage, Eitan Sapiro-Gheiler, William J. Trautman, Garrett W. Welshofer, and Stephen L. Craig, "Mechanochemically Active Soft Robots," *ACS Applied Materials and Interfaces*, September 2015.

Working Papers

Eitan Sapiro-Gheiler, "Persuasion with Ambiguous Receiver Preferences," June 2022, <https://arxiv.org/abs/2109.11536>.
Eitan Sapiro-Gheiler, "'Read my Lips': Using Automatic Text Analysis to Classify Politicians by Party and Ideology," June 2018, <https://arxiv.org/abs/1809.00741>.

Teaching Experience

MIT 14.126 (Graduate Game Theory) Spring 2022
TA for Profs. Muhamet Yldiz and Alexander Wolitzky
MIT 14.75 (Undergraduate Political Economy) Spring 2022
TA for Profs. Abhijit Banerjee and Ben Olken
MIT 14.770 (Graduate Political Economy) Fall 2021
TA for Profs. Abhijit Banerjee and Ben Olken

Research Experience

Research Assistant (Information Design) Jun. 2020-Dec. 2021
MIT, Prof. Alexander Wolitzky
Senior Thesis (Behavioral Game Theory) Sep. 2018-Apr. 2019
Princeton University, Prof. Roland Bénabou
Junior Independent Work (Political Economy) Sep. 2017-Apr. 2018
Princeton University, Prof. Adrien Matray
Moral AI Group (Computer Science, Philosophy, Economics) Jan. 2017-Aug. 2017
Duke University, Profs. Walter Sinnott-Armstrong and Vincent Conitzer
Center for Advanced Hindsight (Behavioral Economics) Summer 2016
Duke University, Prof. Dan Ariely

Languages and Skills

English, Spanish (mother languages)
French (fluent)
MATLAB, R (proficient)
Java, Python (working knowledge)