

## ROBERTO CORRAO

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### Education

2018-current Ph.D. Economics, MIT  
2015-2017 M.Sc. Economics and Social Sciences (summa cum laude), Università Bocconi  
2012-2015 B.Sc. Economics and Social Sciences (summa cum laude), Università Bocconi

### Research Interests

Game Theory, Decision Theory, Organizational Economics

### Publications

- “Epistemic game theory without types structures: An application to psychological games,” with P. Battigalli and F. Sanna, *Games and Economic Behavior*, 120, 28-57, 2020.
- “Incorporating belief-dependent motivation in games,” with P. Battigalli and M. Dufwenberg, *Journal of Economic Behavior & Organization*, 167, 185-218, 2019.

### Working Papers

- “Dynamic Opinion Aggregation Long-run Stability and Disagreement,” with S. Cerreia-Vioglio and G. Lanzani, *RR at The Review of Economic Studies*.
- “Nonlinear Pricing with Under-Utilization: A Theory of Multi-Part Tariffs,” with J.P. Flynn and K. Sastry, *RR at the American Economic Review*.
- “Targeting in Networks and Markets: An Information Design Approach,” mimeo, 2021.
- “(Un-)Common Preferences, Ambiguity, and Coordination,” with S. Cerreia-Vioglio and G. Lanzani.
- “Persuasion with Non-Linear Preferences,” with A. Kolotilin and A. Wolitzky.

### Presentations at Conferences

2022 North American Summer Meeting of the Econometric Society (University of Miami),  
Barcelona School of Economics Summer Forum, D-Tea, Stony Brook International Conference  
on Game Theory, European Summer Meeting of the Econometric Society (Bocconi University)  
2021 D-Tea  
2020 World Congress of the Econometric Society (Bocconi University), European Winter  
Meeting of the Econometrics Society

### Referee Activities

Econometrica, American Economic Review: Insights, Theoretical Economics, Journal of  
Economic Theory, American Economic Journal: Microeconomics, Games and Economic  
Behavior, Mathematical Social Sciences, Mathematics of Operations Research.

### Teaching Experience

Spring 2021 Game Theory (TA), MIT graduate level course  
Fall 2020 Organizational Economics (TA), MIT graduate level course

IAP 2020      Math camp instructor for the MicroMasters Program in Data, Economics, and Development Policy, JPAL, MIT

**Scholarships and Awards**

2022-2023      Gordon B. Pye Dissertation Fellowship, MIT

2018-2020      Marco Fanno Ph.D. Fellowship, Unicredit & Universities Foundation

2015-2017      Bocconi Merit Awards, full-tuition scholarship, Bocconi University