

## ROBERTO CORRAO

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### Education

2018-current Ph.D. Economics, MIT  
2015-2017 M.Sc. Economics and Social Sciences (summa cum laude), Università Bocconi  
2012-2015 B.Sc. Economics and Social Sciences (summa cum laude), Università Bocconi

### Research Interests

Information Economics, Organizational Economics, Social and Economic Networks

### Publications

- “Dynamic Opinion Aggregation Long-run Stability and Disagreement,” with S. Cerreia-Vioglio and G. Lanzani, *Forthcoming at The Review of Economic Studies*.
- “Nonlinear Pricing with Under-Utilization: A Theory of Multi-Part Tariffs,” with J.P. Flynn and K. Sastry, *American Economic Review*, 113, 836-60, 2023.
- “Communication Protocols under Transparent Motives,” with Y. Dai, Extended Abstract at ACM EC Conference Proceedings, 2023.
- “Epistemic game theory without types structures: An application to psychological games,” with P. Battigalli and F. Sanna, *Games and Economic Behavior*, 120, 28-57, 2020.
- “Incorporating belief-dependent motivation in games,” with P. Battigalli and M. Dufwenberg, *Journal of Economic Behavior & Organization*, 167, 185-218, 2019.

### Working Papers

- “Persuasion with Non-Linear Preferences,” with A. Kolotilin and A. Wolitzky, *RR at The Journal of Political Economy*.
- “(Un-)Common Preferences, Ambiguity, and Coordination,” with S. Cerreia-Vioglio and G. Lanzani.
- “Nonlinear Fixed Points and Stationarity: Economic Applications,” with S. Cerreia-Vioglio and G. Lanzani.
- “Targeting in Networks and Markets: An Information Design Approach”
- “Adversarial forecasters, surprises, and randomization,” with D. Fudenberg and D. Levine.
- “On concave functions over lotteries,” with D. Fudenberg and D. Levine, *RR at Journal of Mathematical Economics*.

### Presentations

2023 ACM EC’ 23 (King's College London), SAET 2023, SITE Workshop on Market Design (Stanford University), Microsoft Research New England Lab.  
2022 North American Summer Meeting of the Econometric Society (University of Miami), Barcelona School of Economics Summer Forum on Networks, D-Tea (Paris School of Economics), Stony Brook International Conference on Game Theory, European Summer Meeting of the Econometric Society (Bocconi University).

2021 D-Tea.

2020 World Congress of the Econometric Society (Bocconi University), European Winter Meeting of the Econometrics Society.

### **Invitations to Conferences**

2023 NBER Spring Political Economy Meeting (Discussant), Cowles Conference in Economic Theory, The European Summer Symposium in Economic Theory.

2022 Cowles Conference in Economic Theory, Simons Institute at Berkeley: Workshop on the Economics of Networks (Presented at poster session).

### **Referee Activities**

Econometrica, Journal of Political Economy, American Economic Review: Insights, Theoretical Economics, Journal of Economic Theory, American Economic Journal: Microeconomics, Games and Economic Behavior, Journal of Mathematical Economics, Mathematical Social Sciences, Mathematics of Operations Research.

### **Research Assistant Experience**

Spring 2022	Research Assistant to Professor Stephen Morris, MIT.
June 2021-January 2022	Research Assistant to Professor Alexander Wolitsky, MIT.
Summer and Fall 2020	Research Assistant to Professor Bob Gibbons, MIT Sloan.
Summer 2020	Research Assistant to Professor Stephen Morris, MIT.

### **Teaching Experience**

Spring 2021	Game Theory (TA), MIT graduate-level course.
Fall 2020	Organizational Economics (TA), MIT graduate-level course.
IAP 2020	Math camp instructor for the MicroMasters Program in Data, Economics, and Development Policy, JPAL, MIT.

### **Scholarships and Awards**

2022-2023	Gordon B. Pye Dissertation Fellowship, MIT.
2018-2020	Marco Fanno Ph.D. Fellowship, Unicredit & Universities Foundation.
2015-2017	Bocconi Merit Awards, full-tuition scholarship, Bocconi University.