

# BENJAMIN A. OLKEN

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**DATE OF BIRTH:** April 1975

**CITIZENSHIP:** United States

## EDUCATION

DATE	DEGREE	INSTITUTION
2004	Ph.D. Economics	Harvard University
1997	B.A. <i>summa cum laude</i> Mathematics; Ethics, Politics and Economics	Yale University

## PROFESSIONAL EXPERIENCE

### ACADEMIC POSITIONS

2025 – TEPCO Professor of Economics, MIT Department of Economics  
2012 – Director, Abdul Latif Jameel Poverty Action Lab (J-PAL)  
2020 – 2025 Jane Berkowitz Carlton and Dennis William Carlton Professor of Microeconomics  
MIT Department of Economics  
2012 – 2020 Professor of Economics, MIT Department of Economics  
2008 – 2012 Associate Professor with Tenure, MIT Department of Economics  
2005 – 2008 Junior Fellow, Harvard Society of Fellows

### VISITING POSITIONS

2015 – Guest Investigator, Woods Hole Oceanographic Institution  
2022 – 2023 Visiting Scholar, Harvard Department of Economics  
2015 – 2016 Visiting Professor of Economics, Harvard Department of Economics  
2010 – 2011 Visiting Associate Professor of Economics, University of Chicago Booth School  
2005 – 2008 Visiting Scholar, MIT Department of Economics and Jameel Poverty Action Lab

### NON-ACADEMIC POSITIONS

2019 – Co-Director, Development Economics Program, National Bureau of Economic Research (NBER)  
2012 – Co-Scientific Director, Abdul Latif Jameel Poverty Action Lab Southeast Asia  
2014 – Board of Directors Member and Fellow, Bureau for Economic Analysis of Development (BREAD)  
2016 – Research Affiliate, International Growth Centre (IGC)  
2011 – Research Fellow, Centre for Economic Policy Research (CEPR)  
2010 – Member of Board of Directors and Executive Committee, Jameel Poverty Action Lab (J-PAL)  
2009 – Research Associate, National Bureau of Economic Research (NBER)  
2019 – 2021 Director, MIT Indonesia Seed Funds  
2017 – 2018 Development Economics Advisory Committee Member, National Bureau of Economic Research (NBER)

2010 – 2019 Co-Chair, Political Economy and Governance, Jameel Poverty Action Lab (J-PAL)  
 2010 – 2014 Fellow, Bureau for Economic Analysis of Development (BREAD)  
 2005 – 2010 Affiliate, Jameel Poverty Action Lab (J-PAL)  
 2006 – 2010 Affiliate, Bureau for Economic Analysis of Development (BREAD)  
 2006 – 2011 Research Affiliate, Centre for Economic Policy Research (CEPR)  
 2005 – 2009 Faculty Research Fellow, National Bureau of Economic Research (NBER)  
 2001 – 2008 Consultant, The World Bank, Jakarta Office  
 1998 – 1999 Business Analyst, McKinsey and Company, New York

### **FELLOWSHIPS, HONORS, AND INVITED LECTURES**

2024 Keynote Address, World Bank Public Administration Global Forum, Washington, DC.  
 2022 Fellow, Econometric Society  
 2019 Master Lecture, NBER Summer Institute Development Economics Meetings  
 Keynote Address, LACEA / LAMES, Puebla, Mexico  
 Sadli Lecture, Jakarta, Indonesia  
 Keynote Lecture, Mubyarto Policy Forum, Yogyakarta, Indonesia  
 2017 PEGNet Best Practice Award  
 2015 Keynote Address, LACEA, Santa Cruz, Bolivia  
 2014 Best Advisor, Graduate Economics Association, MIT  
 2005 – 2008 Junior Fellow, Harvard Society of Fellows  
 2005 Review of Economic Studies Tour (Declined)  
 2004 – 2005 Health and Aging Post-Doctoral Fellow, National Bureau of Economic Research  
 2003 – 2004 Justice, Welfare, and Economics Fellowship, Harvard University  
 2001 – 2002 Social Science Research Council Fellowship in Applied Economics  
 1998 – 2003 National Science Foundation Graduate Student Fellowship  
 1997 – 1998 Henry Luce Scholar, The Castle Group, Jakarta

### **EDITORIAL POSITIONS**

2020 – Editor, American Economic Journal: Applied Economics  
 2016 – 2019 Co-Editor, American Economic Journal: Applied Economics  
 2013 – 2016 Board of Reviewing Editors, Science  
 2012 – 2021 Associate Editor, Review of Economics and Statistics  
 2010 – Associate Editor, Journal of Development Economics

### **PUBLICATIONS**

Forthcoming “The Origins and Control of Forest Fires in the Tropics” (with Clare Balboni and Robin Burgess). Review of Economic Studies, forthcoming.

“Can a Trusted Messenger Change Behavior when Information is Plentiful? Evidence from the First Months of the COVID-19 Pandemic in West Bengal.” (with Abhijit Banerjee, Marcella Alsan, Emily Breza, Arun G. Chandrasekhar, Abhijit Chowdhury, Esther Duflo and Paul Goldsmith-Pinkham). Review of Economics and Statistics, forthcoming.

2024 “Social Protection in the Developing World.” (with Abhijit Banerjee, Rema Hanna, and Diana Sverdlin-Lisker). Journal of Economic Literature 64 (2), December 2024, pp. 1349-1421.

“Do Celebrity Endorsements Matter? A Twitter Experiment Promoting Vaccination in Indonesia” (with Vivi Alatas, Arun Chandrasekhar, Markus Mobius, and Cindy Paladines). The Economic Journal 134 (659), April 2024, pp. 913-933.

“The Marginal Disutility from Corruption in Social Programs: Evidence from Program Administrators and Beneficiaries” (with Arya Gaduh and Rema Hanna). American Economic Review: Insights 6 (1), March 2024, pp. 105-119.

2023 “The Economics of Tropical Deforestation” (with Clare Balboni, Aaron Berman, and Robin Burgess). Annual Review of Economics 15, September 2023, pp 723-54.

“The Impact of Large-Scale Social Media Advertising Campaigns on Covid-19 Vaccination: Evidence From Two Randomized Controlled Trials.” (with Lisa Y. Ho, Emily Breza, Marcella Alsan, Abhijit Banerjee, Arun G. Chandrasekhar, Fatima Cody Stanford, Renato For, Paul Goldsmith-Pinkham, Kelly Holland, Emily Hoppe, Louis-Maël Jean, Lucy Ogbu-Nwobodo, Carlos Torres, Pierre-Luc Vautrey, Erica Warner., and Esther Duflo). American Economic Association Papers and Proceedings 113, May 2023, pp.653-658.

“Electronic Food Vouchers: Evidence from an At-Scale Experiment in Indonesia” (with Abhijit Banerjee, Rema Hanna, Elan Satriawan, and Sudarno Sumarto). American Economic Review 113 (2), February 2023, pp. 514-547.

2022 “Mobile phone messaging to promote preventive behaviors.” (with Abhijit Banerjee, Marcella Alsan, Emily Breza, Arun Chandrasekhar, Paul Goldsmith-Pinkham) Science 375 (6585), pp. 1109-1110.

2021 “Tax Administration vs. Tax Rates: Evidence from Corporate Taxation in Indonesia” (with M. Chatib Basri, Mayara Felix, and Rema Hanna). American Economic Review 111 (12), December 2021, pp. 3827-3871.

“The Challenges of Universal Health Insurance in Developing Countries: Experimental Evidence from Indonesia’s National Health Insurance” (with Abhijit Banerjee, Amy Finkelstein, Rema Hanna, Arianna Ornaghi, and Sudarno Sumarto). American Economic Review 111 (9), September 2021, pp. 3035-63.

“Effects of a large-scale social media advertising campaign on holiday travel and COVID-19 infections: a cluster randomized controlled trial” (with Emily Breza, Fatima Cody Stanford, Marcela Alsan, Burak Alsan, Abhijit Banerjee, Arun Chandrasekhar, Sarah Eichmeyer, Traci Glushko, Paul Goldsmith-Pinkham, Kelly Holland, Emily Hoppe, Mohit Karnani, Sarah Liegl, Tristan Loisel, Lucy Ogbu-Nwobodo, Carlos Torres, Pierre-Luc Vautrey, Erica Warner, Susan Wootton, and Esther Duflo). Nature Medicine, August 2021.

“Effect of Physician-Delivered COVID-19 Public Health Messages and Messages Acknowledging Racial Inequity on Black and White Adults’ Knowledge, Beliefs, and Practices Related to COVID-19: A Randomized Clinical Trial” (with Carlos Torres, Lucy Ogbu-Nwobodo, Marcella Alsan, Fatima Cody Stanford, Abhijit Banerjee, Emily Breza, Arun G. Chandrasekhar, Sarah Eichmeyer, Mohit Karnani, Tristan Loisel, Paul Goldsmith-Pinkham, Pierre-Luc Vautrey, Erica Warner,

Esther Duflo, and the COVID-19 Working Group). JAMA Network Open 4 (7), July 2021.

“Cycles of Fire? Politics and Forest Burning in Indonesia” (with Clare Balboni, Robin Burgess, Anton Heil, and Jonathan Old.) AEA Papers & Proceedings 111, May 2021, pp. 415-419.

“Comparison of Knowledge and Information-Seeking Behavior After General COVID-19 Public Health Messages and Messages Tailored for Black and Latinx Communities: A Randomized Controlled Trial” (with Marcella Alsan, Fatima Cody Stanford, Abhijit Banerjee, Emily Breza, Arun G. Chandrasekhar, Sarah Eichmeyer, Paul Goldsmith-Pinkham, Lucy Ogbu-Nwobodo, Carlos Torres, Anirudh Sankar, Pierre-Luc Vautrey, and Esther Duflo). Annals of Internal Medicine 174, April 2021, pp. 484-492.

2020 “Cumulative Impacts of Conditional Cash Transfer Programs: Experimental Evidence from Indonesia.” (with Nur Cahyadi, Rema Hanna, Rizal Adi Prima, Elan Satriawan, and Ekki Syamsulhakim). American Economic Journal: Economic Policy 12 (4), November 2020, pp. 88-110.

“The (lack of) Distortionary Effects of Proxy-Means Tests: Results from a Nationwide Experiment in Indonesia.” (with Abhijit Banerjee, Rema Hanna, and Sudarno Sumarto). Journal of Public Economics Plus 1, 2020.

“Banerjee, Duflo, Kremer, and the Rise of Modern Development Economics.” Scandinavian Journal of Economics 122 (3), July 2020.

“The Development Effects of the Extractive Colonial Economy: The Dutch Cultivation System in Java.” (with Melissa Dell). Review of Economic Studies 87 (1), January 2020, pp 164-203.

2019 “Designing Anti-Poverty Programs in Emerging Economies in the 21st Century: Lessons from Indonesia for the World.” Bulletin of Indonesian Economic Studies 55 (3), December 2019, pp 319-339.

“Does Elite Capture Matter? Local Elites and Targeted Welfare Programs in Indonesia” (with Vivi Alatas, Abhijit Banerjee, Rema Hanna, Ririn Purnamasari, and Matthew Wai-Poi). AEA Papers & Proceedings 109 (5), May 2019, pp. 334–339.

“Private Outsourcing and Competition: Subsidized Food Distribution in Indonesia” (with Abhijit Banerjee, Rema Hanna, Jordan Kyle, and Sudarno Sumarto). Journal of Political Economy 127 (1), February 2019, pp 101-137.

“Firm Growth and Corruption: Empirical Evidence from Vietnam” (with Jie Bai, Seema Jayachandran, and Edmund Malesky). Economic Journal 129 (618), February 2019, pp. 651–677.

“Making Moves Matter: Experimental Evidence on Incentivizing Bureaucrats through Performance-Based Transfers.” (with Adnan Khan and Asim Khwaja). American Economic Review 109 (1), January 2019, pp. 237-270.

- 2018 “Universal Basic Incomes vs. Targeted Transfers: Anti-Poverty Programs in Developing Countries.” (with Rema Hanna). Journal of Economic Perspectives 32 (4), Fall 2018, pp 201-226.
- “Tangible Information and Citizen Empowerment: Identification Cards and Food Subsidy Programs in Indonesia” (with Abhijit Banerjee, Rema Hanna, Jordan Kyle, and Sudarno Sumarto). Journal of Political Economy 126 (2), April 2018, pp. 451-491.
- 2017 “Debunking the Stereotype of the Lazy Welfare Recipient: Evidence from Cash Transfer Programs Worldwide.” (with Abhijit Banerjee, Rema Hanna, and Gabriel Kreindler). World Bank Research Observer 31 (1), August 2017, pp 155-184.
- “Citywide effects of high-occupancy vehicle restrictions: Evidence from "three-in-one" in Jakarta.” (with Rema Hanna and Gabriel Kreindler). Science vol 357 (6346), 7 July 2017, pp. 89-93.
- “The Personnel Economics of the State.” (with Frederico Finan and Rohini Pande). in Handbook of Field Experiments, Abhijit Banerjee and Esther Duflo (eds), North Holland.
- 2016 “Hassles versus Prices,” Science, vol 353, issue 6302, 26 August 2016 (Perspectives Section), pp. 864-865.
- “Can Electronic Procurement Improve Infrastructure Provision? Evidence from Public Works in India and Indonesia.” (with Sean Lewis-Faupel, Yusuf Neggers, and Rohini Pande). American Economic Journal: Economic Policy, vol 8, issue 3, August 2016, pp 258-283.
- “Network Structure and the Aggregation of Information: Theory and Evidence from Indonesia” (with Vivi Alatas, Abhijit Banerjee, Arun Chandrasekhar, and Rema Hanna). American Economic Review, vol 6, issue 7, July 2016, pp. 1663-1704.
- “Self-Targeting: Evidence from a Field Experiment in Indonesia.” (with Vivi Alatas, Abhijit Banerjee, Rema Hanna, Matthew Wai-Poi, and Ririn Purnamasari). Journal of Political Economy, vol 124, issue 2, April 2016, pp 371-427.
- “Tax Farming Redux: Experimental Evidence on Performance Pay for Tax Collectors” (with Adnan Khan and Asim Khwaja). Quarterly Journal of Economics, volume 131, issue 1, February 2016, pp 219-271.
- 2015 “Promises and Perils of Pre-Analysis Plans.” Journal of Economic Perspectives, volume 29, issue 3, Summer 2015, pp 61-80.
- 2014 “Should Aid Reward Performance? Evidence from a field experiment on health and education in Indonesia.” (with Junko Onishi and Susan Wong). American Economic Journal: Applied Economics, vol 6, issue 4, October 2014, pp. 1-34.
- “What Do We Learn from the Weather? The New Climate-Economy Literature” (with Benjamin F. Jones and Melissa Dell). Journal of Economic Literature, vol 52, issue 3, September 2014, pp 740-798.

- “The Missing ‘Missing Middle’” (with Chang-Tai Hsieh). Journal of Economic Perspectives, vol 28, issue 3, Summer 2014, pp. 89-108.
- 2012 “The Political Economy of Deforestation in the Tropics” (with Robin Burgess, Matthew Hansen, Peter Potapov, and Stefanie Sieber). Quarterly Journal of Economics, vol 127, issue 4, November 2012, pp. 1707-1754.
- “Temperature Shocks and Economic Growth: Evidence from the Last Half Century” (with Melissa Dell and Benjamin F. Jones) American Economic Journal: Macroeconomics, vol. 4, issue 3, July 2012, pp. 66-95.
- “Corruption in Developing Countries” (with Rohini Pande). Annual Review of Economics, vol 4, July 2012, pp 479-505.
- “Targeting the Poor: Evidence from a Field Experiment in Indonesia” (with Vivi Alatas, Abhijit Banerjee, Rema Hanna, and Julia Tobias). American Economic Review, vol 104, issue 2, June 2012, pp. 1206-1240.
- 2011 “Informal Taxation” (with Monica Singhal), American Economic Journal: Applied Economics, vol. 3, issue 4, October 2011, pp. 1-28
- 2010 “Direct Democracy and Local Public Goods: Evidence from a Field Experiment in Indonesia” American Political Science Review, vol. 104, issue 2, May 2010, pp. 243-267
- “Climate Shocks and Exports” (with Benjamin F. Jones) American Economic Review Papers and Proceedings, vol. 100, issue 2, May 2010, pp. 454-459
- 2009 “Do TV and Radio Destroy Social Capital? Evidence from Indonesian Villages” American Economic Journal: Applied Economics, vol. 1, issue 4, October 2009, pp. 1-35
- “Corruption Perceptions vs. Corruption Reality” Journal of Public Economics, vol. 93, issue 7, August 2009, pp. 950-964
- “Hit or Miss? The Effect of Assassinations on Institutional Change and War” (with Benjamin F. Jones) American Economic Journal: Macroeconomics, vol. 1, issue 2, July 2009, pp. 55-87
- “The Simple Economics of Extortion: Evidence from Trucking in Aceh” (with Patrick Barron) Journal of Political Economy, vol. 117, issue 3, June 2009, pp. 417-452
- “Temperature and Income: Reconciling New Cross-Sectional and Panel Estimates” (with Melissa Dell and Benjamin F. Jones) American Economic Review Papers and Proceedings, vol. 99, issue 2, May 2009, pp. 198-204
- “A Biological Model of Unions” (with Michael Kremer) American Economic Journal – Applied Economics, vol. 1, issue 2, April 2009, pp. 150-175
- 2008 “The Anatomy of Start-Stop Growth” (with Benjamin F. Jones) Review of Economics and Statistics, vol. 90, issue 3, August 2008, pp. 582-587

- 2007 “Monitoring Corruption: Evidence from a Field Experiment in Indonesia” Journal of Political Economy, vol. 115, issue 2, April 2007, pp. 200-249
- 2006 “Corruption and the Costs of Redistribution: Micro Evidence from Indonesia” Journal of Public Economics, vol. 90, issue 4-5, May 2006, pp. 853-870
- 2005 “Do Leaders Matter? National Leadership and Growth since World War II” (with Benjamin F. Jones) Quarterly Journal of Economics, vol. 120, issue 3, August 2005, pp. 835-864
- “Revealed Community Equivalence Scales” Journal of Public Economics, vol. 89, issue 2-3, February 2005, pp. 545-566

### WORKING PAPERS

- 2024 “Community Targeting at Scale.” (with Sudarno Sumarto, Elan Satriawan, Abhijit Banerjee, Achmad Tohari, Vivi Alatas, and Rema Hanna ®). December 2024. NBER Working Paper #33322.
- “Willingness-To-Pay vs Administrative Hurdles: Understanding Barriers to Social Insurance Enrollment in Thailand.” (with Rema Hanna, Phitawat Poonpolkul, and Nada Wasi ®). October 2024. NBER Working Paper #33096.
- “Emigration During Turbulent Times.” (with Kaicheng Luo and David Yang ®). June 2024.
- 2023 “National Borders and the Conservation of Nature.” (with Robin Burgess and Francisco Costa). July 2023. Previous version: NBER Working Paper #24861. Revise and resubmit, Journal of the European Economic Association.
- “Optimal Public Transportation Networks: Evidence from the World’s Largest Bus Rapid Transit System in Jakarta” (with Gabriel Kreindler, Arya Gaduh, Tilman Graff, and Rema Hanna). June 2023. NBER Working Paper #31369. Conditionally accepted, American Economic Review.
- 2020 “In Praise of Moderation: Suggestions for the Scope and Use of Pre-Analysis Plan for RCTs in Economics.” (with Abhijit Banerjee, Esther Duflo, Amy Finkelstein, Lawrence F. Katz and Anja Sautmann) April 2020. NBER Working Paper #26993.

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® denotes randomized author ordering.