

# Macroeconomics after the Crisis: Time to Deal with the Pretense-of-Knowledge Syndrome

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**T**he recent financial crisis has damaged the reputation of macroeconomics, largely for its inability to predict the impending financial and economic crisis. To be honest, this inability to predict does not concern me much. It is almost tautological that severe crises are essentially unpredictable, for otherwise they would not cause such a high degree of distress. Of course, it is well-known that certain elements can increase the fragility of a financial system, such as high levels of leverage or mismatches between short-term liabilities and long-term assets, and that these issues may justify policy intervention. But knowing these mechanisms is quite different from arguing that a severe crisis can be predicted. Modern Cassandras will always claim to have seen the crisis coming. What they will not say is how many times they saw things coming that never materialized, or how the specific mechanisms behind the crisis are different from those on which their predictions were based. In my view, the conviction that one can foretell a severe crisis in advance is mostly a manifestation of pareidolia—the psychological phenomenon that makes people see faces and animals in clouds and the like.

What does concern me about my discipline, however, is that its current core—by which I mainly mean the so-called dynamic stochastic general equilibrium approach—has become so mesmerized with its own internal logic that it has begun to confuse the precision it has achieved about its own world with the precision that it has about the real one. This is dangerous for both methodological and policy reasons. On the methodology front, macroeconomic research has been in “fine-tuning” mode within the local-maximum of the dynamic stochastic general equilibrium world, when we should be in “broad-exploration” mode. We are too far

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from absolute truth to be so specialized and to make the kind of confident quantitative claims that often emerge from the core. On the policy front, this confused precision creates the illusion that a minor adjustment in the standard policy framework will prevent future crises, and by doing so it leaves us overly exposed to the new and unexpected.

To be fair to our field, an enormous amount of work at the intersection of macroeconomics and corporate finance has been chasing many of the issues that played a central role during the current crisis, including liquidity evaporation, collateral shortages, bubbles, crises, panics, fire sales, risk-shifting, contagion, and the like.<sup>1</sup> However, much of this literature belongs to the *periphery* of macroeconomics rather than to its core. Is the solution then to replace the current core for the periphery? I am tempted—but I think this would address only some of our problems. The dynamic stochastic general equilibrium strategy is so attractive, and even plain addictive, because it allows one to generate impulse responses that can be fully described in terms of seemingly scientific statements. The model is an irresistible snake-charmer. In contrast, the periphery is not nearly as ambitious, and it provides mostly qualitative insights. So we are left with the tension between a type of answer to which we aspire but that has limited connection with reality (the core) and more sensible but incomplete answers (the periphery).

This distinction between core and periphery is not a matter of freshwater versus saltwater economics. Both the real business cycle approach and its New Keynesian counterpart belong to the core. Moreover, there was a time when Keynesian economics was more like the current core, in the sense of trying to build quantitative aggregative models starting from micro-founded consumption functions and the like. At that time, it was the “rational-expectations” representatives that were in the insight-building mode, identifying key concepts for macroeconomic policy such as time-inconsistency and endogenous expectations, without any pretense of being realistic in all dimensions of modeling in order to obtain quantitative answers.

Moreover, this tension is not new to macroeconomics or even to economics more broadly. In his Nobel-prize acceptance lecture, Hayek (1974) writes: “Of course, compared with the precise predictions we have learnt to expect in the physical sciences, this sort of mere pattern predictions is a second best with which one does not like to have to be content. Yet the danger of which I want to warn is precisely the belief that in order to have a claim be accepted as scientific it is necessary to achieve more. This way lies charlatanism and worse. To act on the belief that we possess the knowledge and the power which enable us to shape the process of society entirely to our liking, knowledge which in fact we do not possess, is likely to make us do much harm” (1974).

One reading of Hayek’s comment is as a reminder of the dangers of presuming a precision and degree of knowledge we do not have. I suspect that if Hayek was confronted with the limited choice between the core or the periphery

<sup>1</sup> In fact, at MIT we divide the first-year Ph.D. macroeconomics sequence into four parts: methods, growth, fluctuations, and *crises*. I will include specific references of this work in the main text, but see Part VI of Tirole (2006) for a nice survey and unified explanation of several of these mechanisms.

of macroeconomics, his vote today would be cast for the periphery. This is the starting point of the theme I will develop in the first part of this paper. There I will discuss the distinction between the core and the periphery of macroeconomics in greater detail, as well as the futile nature of the integrationist movement—that is, the process of gradually bringing the insights of the periphery into the dynamic stochastic general equilibrium structure.

However, when we consider Hayek’s comment, we find a silver lining: a contemporary version of his paragraph, which would involve a discussion of the core and periphery, would confront one modeling approach against other modeling approaches, not models against narrative. This is good news. There is no doubt that the formalization of macroeconomics over recent decades has increased its potential. We just need to be careful to not let this formalization gain its own life and distract us from the ultimate goal, which is to understand the mechanisms that drive the real economy. This progress also offers hope that we may find ways to explore formally and explicitly the limits of our and economic agents’ knowledge. This is the second theme I develop in this paper. The idea is to place at the center of the analysis the fact that the complexity of macroeconomic interactions limits the knowledge we can ever attain. In thinking about analytical tools and macroeconomic policies, we should seek those that are robust to the enormous uncertainty to which we are confined, and we should consider what this complexity does to the actions and reactions of the economic agents whose behavior we are supposed to be capturing.

I cannot be sure that shifting resources from the current core to the periphery and focusing on the effects of (very) limited knowledge on our modeling strategy and on the actions of the economic agents we are supposed to model is the best next step. However, I am almost certain that if the goal of macroeconomics is to provide formal frameworks to address real economic problems rather than purely literature-driven ones, we better start trying something new rather soon. The alternative of segmenting, with academic macroeconomics playing its internal games and leaving the real world problems mostly to informal commentators and “policy” discussions, is not very attractive either, for the latter often suffer from an even deeper pretense-of-knowledge syndrome than do academic macroeconomists.

## Core and Periphery

The ultimate goal of macroeconomics is to explain and model the (simultaneous) aggregate outcomes that arise from the decisions made by multiple and heterogeneous economic agents interacting through complex relationships and markets. Neither the core nor the periphery is able to address this incredibly ambitious goal very satisfactorily. The periphery has focused on the details of the subproblems and mechanisms but has downplayed distant and complex general equilibrium interactions. The core has focused on (extremely stylized) versions of the general equilibrium interactions and has downplayed the subproblems.

The natural next step for the core, many would argue, is to add the insights of the periphery gradually into its dynamic stochastic general equilibrium structure.

I am much less optimistic about this strategy, as I think it is plagued by internal inconsistencies and pretense-of-knowledge problems.

### **The Periphery**

I believe that up to now the insight-building mode (both past and present) of the periphery of macroeconomics has proven to be more useful than the macro-machine-building mode of the core to help our understanding of significant macroeconomic events. For example, in the context of the current financial and economic crisis, the periphery gave us frameworks to understand phenomena such as speculative bubbles, leverage cycles, fire sales, flight to quality, margin- and collateral-constraint spirals, liquidity runs, and so on—phenomena that played a central role in bringing the world economy to the brink of a severe depression. This literature also provided the basis for the policy framework that was used to contain the crisis. All in all, I believe it would be good for macroeconomics to (re)orient a larger share of its human capital in this direction, not just for the study of crises but also for its broader concerns.

Yet the periphery of macroeconomics is defined not only by its subjects, but also, and perhaps even more so, by a methodological decision which makes its goals narrower than those of the core. The methodology of the periphery is designed to isolate insights (as micro-theory does), and research on these topics does not typically display the aspiration to provide comprehensive answers—let alone quantitative answers—to the overall effects on the macroeconomy. It is only natural for macroeconomists to want more, but it is the rushed process to fulfill this ambition that I believe has led the core right into Hayek's pretense-of-knowledge syndrome.

### **The Core**

The core approach to macroeconomics, as it is taught in most graduate programs and as it appears in leading journals, begins with a neoclassical growth model. This model is then developed into a stochastic form. The early versions were called "real" business cycles, because the key shocks occurred to technology. In the basic real business cycle approach, households make optimizing decisions in equating their marginal rate of substitution between consumption and leisure to the real wage, which in the basic model is determined by the marginal product of labor. Households also make optimizing decisions in the choice between consumption and saving, where in this case the maximizing condition involves setting the household's marginal rate of substitution between present and future consumption equal to the rate of return, which in the basic model is determined by the rate of return that firms receive on investment. Firms optimize their use of labor and capital according to a production function. The standard approach in macroeconomics is then to add to this core model a few ingredients. For example, in this journal, Galí and Gertler (2007) build up a model of this sort and then add money, monopolistic competition (and price mark-ups), and nominal price rigidities. Variants of this model have become the workhorse model in research departments of central banks. In this symposium, the papers by Ohanian and Hall also take this general approach of starting with a real business cycle model and then discussing how it might be adapted to capture the key elements of the financial crisis.

If we were to stop there, and simply use these stylized structures as just one more tool to understand a piece of the complex problem, and to explore some potentially perverse general equilibrium effect which could affect the insights isolated in the periphery, then I would be fine with it. My problems start when these structures are given life on their own, and researchers choose to “take the model seriously” (a statement that signals the time to leave a seminar, for it is always followed by a sequence of naive and surreal claims).

The quantitative implications of this core approach, which are built on supposedly “micro-founded” calibrations of key parameters, are definitely on the surreal side. Take for example the preferred “microfoundation” of the supply of capital in the workhorse models of the core approach. A key parameter to calibrate in these models is the intertemporal substitution elasticity of a representative agent, which is to be estimated from micro-data. A whole literature develops around this estimation, which narrows the parameter to certain values, which are then to be used and honored by anyone wanting to say something about “modern” macroeconomics. This parameter may be a reasonable estimate for an individual agent facing a specific micro decision, but what does it have to do with the aggregate? What happened with the role of Chinese bureaucrats, Gulf autocrats, and the like, in the supply of capital? A typical answer is not to worry about it, because this is all “as if.” But then, why do we call this strategy microfoundations rather than reduced-form?

My point is that by some strange herding process the core of macroeconomics seems to transform things that may have been useful modeling short-cuts into a part of a new and artificial “reality,” and now suddenly everyone uses the same language, which in the next iteration gets confused with, and eventually replaces, reality. Along the way, this process of make-believe substitution raises our presumption of knowledge about the workings of a complex economy and increases the risks of a “pretense of knowledge” about which Hayek warned us.

After much trial and error, these core models have managed to generate reasonable numbers for quantities during plain-vanilla, second-order business cycle fluctuations. However, the structural interpretation attributed to these results is often naïve at best, and more often is worse than that. For example, while these models have been successful in matching some aggregate quantities, they have done much more poorly on prices. But in what sense is it a good general equilibrium fit if the quantities are right but not the prices?

Incidentally, this process of selective measures of success also weakens the initial motivation for building the microfoundations of macroeconomics, which is to make the theory testable. A theory is no longer testable when rejection is used not to discard the theory, but to select the data moments under which the core model is to be judged. This practice means that well-known major failures just become “puzzles,” which are soon presumed to be orthogonal to the output from the quantitative model that is to be taken “seriously.”<sup>2</sup>

<sup>2</sup> In a similar spirit, but applied to ad-hoc dynamics models, Lucas (2003) writes: “There’s an interesting footnote in Patinkin’s book. Milton Friedman had told him that the rate of change of price in any one market ought to depend on excess demand and supply in all markets in the system. Patinkin is happy

But isn't abstraction what good economic models are about, for only then can we isolate the essence of our concerns? Yes, but with certain requirements to which I think the core has failed to adhere, yet the periphery has gotten mostly right.

The periphery uses abstraction to remove the inessential, but a typical periphery paper is very careful that the main object of study is anchored by sensible assumptions. It is fine to be as "goofy" as needed to make things simpler along inessential dimensions, but it is important not to sound "funny" on the specific issue that is to be addressed.

Instead, core macroeconomics often has aimed not for a realistic anchor and a simplification of the rest, but for being only half-"goofy" on everything: preferences and production functions that do not represent anyone but that could be found in an introductory microeconomics textbook, the same for markets, and so on. By now, there are a whole set of conventions and magic parameter values resulting in an artificial world that can be analyzed with the rigor of micro-theory but that speaks of no particular real-world issue with any reliability.

### **Integration?**

One possible reaction to my remarks is that I am too impatient; that with enough time, we will arrive at an El Dorado of macroeconomics where the key insights of the periphery are incorporated into a massive dynamic stochastic general equilibrium model. After all, there has been an enormous collective effort in recent decades in building such models, with an increasing number of bells and whistles representing various microeconomic frictions. The research departments of central banks around the world have become even more obsessed than academics with this agenda.

However, I think this incremental strategy may well have overshot its peak and may lead us to a minimum rather than a maximum in terms of capturing realistic macroeconomic phenomena. We are digging ourselves, one step at a time, deeper and deeper into a Fantasyland, with economic agents who can solve richer and richer stochastic general equilibrium problems containing all sorts of frictions. Because the "progress" is gradual, we do not seem to notice as we accept what are increasingly absurd behavioral conventions and stretch the intelligence and information of underlying economic agents to levels that render them unrecognizable.

The beauty of the simplest barebones real business cycle model is, in fact, in its simplicity. It is a coherent description of equilibrium in a frictionless world, where it is reasonable to expect that humans can deal with its simplicity. I would rather stop there (perhaps with space for adding one nominal rigidity) and simply acknowledge that it is a benchmark, not a shell or a steppingstone for everything we study in macroeconomics, which is unfortunately the way the core treats it today.<sup>3</sup>

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about this suggestion because he loves more generality, but if you think about Friedman's review of Lange, of Lange's book, what Friedman must have been trying to tell Patinkin is that he thinks the theory is empty, that anything can happen in this model. And I think he's got a point."

<sup>3</sup> An extreme form of this view of the real business cycle model as the steppingstone for everything else is the so-called "gap approach," which essentially views and constrains the research agenda of macroeconomics to studying the failures of the maximization conditions of this very particular model (Chari,

Since the periphery is about isolating specific mechanisms, it surrounds the sources of these mechanisms with assumptions designed to kill unwanted effects that would pollute the message. It might seem as if the natural process to build a quantitative answer for the whole would start with bringing back some of the realistic unwanted effects that were removed for analytic convenience, and to model the interactions and complexities that arise from the simultaneous presence of all these parts. But instead, the current core approach of macroeconomics preserves many of the original convenience-assumptions from the research on the periphery and then obsesses with “closing” the model by adding *artificial* factor supply constraints (note that the emphasis is on the word *artificial*, not on the word *constraints*). All that we learn from this exercise is what these artificial constraints do to the stylized mechanisms, not what these mechanisms can do to the whole in a realistic setting, which should be our goal.<sup>4</sup> We need to stop this practice, at least as a norm, even if the cost is that we can’t make welfare statements with the same degree of confidence that a fully structural model would allow us to do—it would be a false pretense of knowledge anyway.

Moreover, the process of bringing the periphery into the core raises an obvious tension about the role of rational expectations. Rational expectations is a central ingredient of the current core; however, this assumption becomes increasingly untenable as we continue to add the realism of the periphery into the core.<sup>5</sup> While it often makes sense to assume rational expectations for a limited application to isolate a particular mechanism that is distinct from the role of expectations formation, this assumption no longer makes sense once we assemble the whole model. Agents could be fully rational with respect to their local environments and everyday activities, but they are most probably nearly clueless with respect to the statistics about which current macroeconomic models expect them to have full information and rational information.

This issue is not one that can be addressed by adding a parameter capturing a little bit more risk aversion about macroeconomic, rather than local, phenomena. The reaction of human beings to the truly unknown is fundamentally different from the way they deal with the risks associated with a known situation and environment (Knight, 1921; Ellsberg, 1961). In realistic, real-time settings, both economic agents and researchers have a very limited understanding of the mechanisms at work. This is an order-of-magnitude less knowledge than our core macroeconomic models currently assume, and hence it is highly likely that the optimal approximation paradigm is quite different from current workhorses, both for academic and

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Kehoe, and McGrattan, 2007). Again, there is nothing wrong with this approach as a test of the workings of that particular model; the problem arises when it becomes a benchmark for something beyond that specific goal.

<sup>4</sup> It is not rare to find in the literature that some mechanism is called irrelevant because it is killed by the artificial constraints of the core. However, in many instances that can be corroborated by data, such results are really indictments of the artificial constraints, not of the mechanisms.

<sup>5</sup> Of course, part of the realism added to the core could come from reducing the IQ of its agents. An important line of recent work started by Sims (2003) attempts to acknowledge human beings’ computational capacity constraints by building on Shannon’s (1948) information theory work. However, much of this work has taken place within the context of the current core models of macroeconomics, and hence it still trivializes the environment economic agents have to confront.

policy work. In trying to add a degree of complexity to the current core models, by bringing in aspects of the periphery, we are simultaneously making the rationality assumptions behind that core approach less plausible.

Moreover, this integrationist strategy does not come with an assurance that it will take us to the right place, as there is an enormous amount of path dependence in the process by which elements are incorporated into the core; and the baggage we are already carrying has the potential to distort the selection of the mechanisms of the periphery that are incorporated. Given the enormous complexity of the task at hand, we can spend an unacceptably long time wandering in surrealistic worlds before gaining any traction into reality.

We ultimately need to revisit the ambitious goal of the core, of having a framework for understanding the whole, from shocks to transmission channels, all of them interacting with each other. The issue is how to do this without over-trivializing the workings of the economy (in the fundamental sense of overestimating the power of our approximations) to a degree that makes the framework useless as a tool for understanding significant events and dangerous for policy guidance. I don't have the answer to this fundamental dilemma, but it does point in the direction of much more diversification of research and methodology than we currently accept. It also points in the direction of embracing, rather than sweeping under the rug, the complexity of the macroeconomic environment. I turn to the latter theme next.

## **Facing and Embracing Economic Complexity**

I suspect that embracing rather than fighting complexity and what it does to our modeling would help us make progress in understanding macroeconomic events. One of the weaknesses of the core stems from going too directly from statements about individuals to statements about the aggregate, where the main difference between the two comes from stylized aggregate constraints and trivial interactions, rather than from the richness and unpredictability of the linkages among the parts. We need to spend much more time modeling and understanding the topology of linkages among agents, markets, institutions, and countries.

By embracing complexity I do not mean the direct importation of the models from the formal complexity literature in the physical sciences, as economics is, and is likely to remain, fundamentally reductionist (that is, it seeks to understand the behavior of the whole from that of the parts). The nodes of economic models are special, for they contain agents with frontal lobes who can both strategize and panic, and it is these features that introduce much of the unpredictability in the linkages I mentioned earlier.<sup>6</sup>

<sup>6</sup> Durlauf (2004) offers a thoughtful survey and discussion of the econophysics literature and its limitations for economic policy analysis, precisely because it "does not use models that adequately respect the purposefulness of individual behavior." This of course is a statement of the current state of affairs in the literature, not of its potential, which is probably substantial. See Bak, Chen, Scheinkman, and Woodford (1993), Scheinkman and Woodford (1994), Arthur, Durlauf, and Lane (1997), Durlauf (1993, 1997),



Having said this, some of the motivations for the econophysics literature do strike a chord with the task ahead for macroeconomists. For example, Albert and Barabási (2002), in advocating for the use of statistical mechanics tools for complex networks, write:

Physics, a major beneficiary of reductionism, has developed an arsenal of successful tools for predicting the behavior of a system as a whole from the properties of its constituents. We now understand how magnetism emerges from the collective behavior of millions of spins . . . The success of these modeling efforts is based on the simplicity of the interactions between the elements: there is no ambiguity as to what interacts with what, and the interaction strength is uniquely determined by the physical distance. We are at a loss, however, to describe systems for which physical distance is irrelevant or for which there is ambiguity as to whether two components interact . . . there is an increasingly voiced need to move beyond reductionist approaches and try to understand the behavior of the system as a whole. Along this route, understanding the topology of the interactions between the components, i.e., networks, is unavoidable . . .

In any event, I will not review this literature here and instead will focus on arguments about cumbersome linkages and agents' confusion about these linkages that are closer to mainstream macroeconomics.

### **Dominoes and Avalanches**

Allen and Gale's (2000) model of financial networks and the inherent fragility of some of these structures provided an early and elegant example of how linkages can cause substantial instability with respect to shocks different from those the network was designed to handle. Recently, Shin (2009) shows how fire sales can greatly magnify the domino mechanism highlighted by Allen and Gale (2000). Another example of promising research in this style is Rotemberg (2009), which uses graph theory to study how interconnectedness affects firms' ability to make use of an exogenous amount of liquidity. Rotemberg studies a situation in which all firms are solvent; that is, "the payments that any particular firm is expected to make do not exceed the payments it is entitled to receive." He finds that interconnectedness can exacerbate "the difficulties that firms have in meeting their obligations in periods where liquidity is more difficult to obtain."

Of course, the complex-systems literature itself offers fascinating examples of the power of interconnectedness. Bak, Chen, Scheinkman, and Woodford (1992) and Sheinkman and Woodford (1994) bring methods and metaphors from statistical mechanics to macroeconomics. They argue that local, nonlinear interactions

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Brock (1993), Brock and Durlauf (2001), Acemoglu, Ozdaglar, and Tahbaz-Zalehi (2010) for early steps in this direction.

can allow small idiosyncratic shocks to generate large aggregate fluctuations, rather than washing out via the law of large numbers. They discuss a kind of macroeconomic instability called “self-organized criticality,” comparing the economy to a sand hill: at first, a tiny grain of sand dropped on the hill causes no aggregate effect, but as the slope of the hill increases, eventually one grain of sand can be sufficient to cause an avalanche. In the limit, aggregate fluctuations may emerge from hard-to-detect and purely idiosyncratic shocks.

### **Panics**

In a complex environment, agents need to make decisions based on information that is astonishingly limited relative to all the things that are going on and that have the potential to percolate through the system. This degree of ignorance is not something agents with frontal lobes like to face. Anxiety is also part of the frontal lobe domain! Reactions that include anxiety and even panic are key ingredients for macroeconomic crises.

Put differently, a complex environment has an enormous potential to generate truly confusing surprises. This fact of life needs to be made an integral part of macroeconomic modeling and policymaking. Reality is immensely more complex than models, with millions of potential weak links. After a crisis has occurred, it is relatively easy to highlight the link that blew up, but before the crisis, it is a different matter. All market participants and policymakers know their own local world, but understanding all the possible linkages across these different worlds is too complex. The extent to which the lack of understanding of the full network matters to economic agents varies over the cycle. The importance of this lack of understanding is at its most extreme level during financial crises, when seemingly irrelevant and distant linkages are perceived to be relevant. Moreover, this change in paradigm, from irrelevant to critical linkages, can trigger massive uncertainty, which can unleash destructive flights to quality.

Benoit Mandelbrot, the mathematician perhaps best known for his work on fractal geometry, once drew a parallel from economics to storms, which can only be predicted after they form. Mandelbrot (2008, in a PBS NewsHour interview with Paul Solman on October 21, 2008) said: “[T]he basis of weather forecasting is looking from a satellite and seeing a storm coming, but not predicting that the storm will form. The behavior of economic phenomena is far more complicated than the behavior of liquids or gases.”

Financial crises represent an extreme manifestation of complexity in macroeconomics, but this element probably permeates the entire business cycle, in part through fluctuations in the perceived probability that complexity and its consequences will be unleashed in the near future. These fluctuations could be endogenous and arising from local phenomena as highlighted by the formal complexity literature in physical sciences, but it also could be in response to a more conventional macroeconomic shock, such as an oil or aggregate demand shock, especially once these interact with more conventional financial-accelerator-type mechanisms (like those in Kiyotaki and Moore, 1997; Bernanke and Gertler, 1989).

The periphery has made some progress on parts of these mechanisms. In Caballero and Simsek (2009a, b), we capture the idea of a sudden rise in complexity followed by widespread panic in the financial sector. In our model, banks normally collect basic information about their direct trading partners, which serves to assure them of the soundness of these relationships. However, when acute financial distress emerges in parts of the financial network, it is not enough to be informed about these direct trading partners, but it also becomes important for the banks to learn about the health of the partners of their trading partners to assess the chances of an indirect hit. As conditions continue to deteriorate, banks must learn about the health of the trading partners of the trading partners of their trading partners, and so on. At some point, the cost of information gathering becomes too large and the banks, now facing enormous uncertainty, choose to withdraw from loan commitments and illiquid positions. Haldane (2009) masterfully captures the essence of the counterparty uncertainty problem that can arise in a complex modern financial network: “Knowing your ultimate counterparty’s risk then becomes akin to solving a high-dimension Sudoku puzzle.” A flight-to-quality ensues, and the financial crisis spreads.

Taking a very different agency approach, and thinking about the specifics of the high-frequency repo market, Dang, Gorton, and Holmström (2009) show how a negative aggregate shock can cause debt to become information sensitive, impeding the efficient trading of assets. They point out that a security that pays off the same in all states of the world would be truly information insensitive. Given limited liability, debt is the security that best approximates this information-insensitive security in the real world and provides the least incentive for the creation of private information. However, when a bad shock concentrates agents’ beliefs on states of the world where debt does not pay off in full, agents would generate information before trading, which raises possibilities of adverse selection and impedes trade. In this model, unexpectedly enough, opacity would reduce the extent of adverse selection and thus would encourage trade.

In Caballero and Krishnamurthy (2008a), we illustrate with a model and examples of the amplification role of Knightian uncertainty, which refers to risk that cannot be measured and thus cannot be hedged. We pointed out that most flight-to-quality episodes are triggered by unusual or unexpected events. In 1970, the default by Penn Central Railroad’s prime-rated commercial paper caught the market by surprise. In October 1987, the speed of the stock market’s decline led investors to question their models. In the fall of 1998, the co-movement of Russian, Brazilian, and U.S. bond spreads surprised even sophisticated market participants. In the recent financial crisis, another default on commercial paper—this time, by Lehman Brothers—created tremendous uncertainty. The Lehman bankruptcy also caused profound disruption in the markets for credit default swaps and interbank loans. The common aspects of investor behavior across these episodes—re-evaluation of models, conservatism, and disengagement from risky activities—indicate that these episodes involved Knightian uncertainty and not merely an increase in risk exposure. The extreme emphasis on tail outcomes and

worst-case scenarios in agents' decision rules suggests aversion to this kind of uncertainty.<sup>7</sup>

Novelty and uncertainty play an important role in these episodes; for example, the collapse of Amaranth hedge fund in 2006 caused little disruption to financial markets, whereas the losses at Long-Term Capital Management in 1998 contributed to worldwide crisis despite the rescue that was ultimately organized. Some observers similarly argued that the oil price spikes of the 1970s were associated with much worse macroeconomic outcomes than those in the 2000s because agents came to expect volatility and hence the recent shocks were not as "earth-shaking" (Nordhaus, 2007).

Haldane (2009) compares the recent financial crisis to the Severe Acute Respiratory System (SARS) outbreak earlier in the decade. Morbidity and mortality rates from SARS were, "by epidemiological standards, modest." Yet SARS triggered a worldwide panic, reducing growth rates across Asia by 1–4 percentage points. Parents kept their children home from school in Toronto, and Chinese restaurants in the United States were the targets of boycotts. Faced with Knightian uncertainty, people conflated the possibility of catastrophe with catastrophe itself.

### **Some Policy Implications of a Confusing Environment**

The centrality of surprises in financial and economic crises seems discouraging since it would seem that it is difficult to fight something that is essentially impossible to predict, that keeps changing, and that is not understood until after it happens.

However, some insights and systematic patterns are still possible. Certainly, it remains useful to think about policies or institutions that, by affecting factors like capital requirements, leverage, and maturity mismatches, can reduce the risk of crises. But financial and economic crises are likely to happen anyway, and so it would be useful to consider in advance how policy might respond, rather than needing to improvise.

For example, one common pattern across all episodes of this kind is that the confusion triggers panics, and panics trigger spikes in the demand for explicit and implicit insurance. This observation immediately hints at the core of the required policy response: When a large systemic crisis of uncertainty strikes, the government

<sup>7</sup> In Caballero and Krishnamurthy (2008b), we place the origins of the current crisis in this framework. We argue that perhaps the single largest change in the financial landscape over the last five years was in complex credit products: collateralized debt obligations, collateralized loan obligations, and the like. Market participants had no historical record to measure how these financial structures would behave during a time of stress. These two factors, complexity and lack of history, are the preconditions for rampant uncertainty. When the AAA subprime tranches began to experience losses, investors became uncertain about their investments. Had the uncertainty remained confined to subprime mortgage investments, the financial system could have absorbed the losses without too much dislocation. However, investors started to question the valuation of the other credit products—not just mortgages—that had been structured in much the same way as subprime investments. The result was a freezing up across the entire credit market. The policy response to this initial freezing was timid, which kept the stress on the financial system alive until a full blown "sudden financial arrest" episode developed (after Lehman's demise). See Caballero (2009) for an analogy between sudden cardiac arrest and sudden financial arrest.

must quickly provide access to reasonably priced balance-sheet insurance to fragile and systemically important institutions.

In Caballero and Krishnamurthy (2008a), we showed that in an episode of Knightian uncertainty, a government or central bank concerned with the aggregate will want to provide insurance against extreme events, even if it has no informational advantage over the private sector. The reason is that during a panic of this kind, each individual bank and investor fears being in a situation worse than the average, an event that cannot be true for the collective (individual agents know this aggregate constraint, but they assume they will be on the short end of things). By providing a broad guarantee, the government gets the private sector to react more than one-for-one with this guarantee, because it also closes the gap between the true average and the average of panic-driven expectations. Many of the actual programs implemented during the crisis had elements of guarantees, although they could probably have gone further.<sup>8</sup> For example, Ross (2009) argues convincingly that the government should supply impairment guarantees along the lines of those used by the government-sponsored enterprises Fannie Mae and Freddie Mac to improve the liquidity of the pool of legacy assets in banks balance sheets. Similarly, in Caballero and Kurlat (2009), we proposed a policy framework which would not only guarantee access to insurance in the event of a panic, but it would do so in a flexible manner that integrates the role of the government as an insurer of last resort with private sector information on the optimal allocation of contingent insurance.<sup>9</sup> For examples of related public guarantee programs and proposals, see Caballero (2009a, b); Mehrling and Milne (2008); and Milne (2009).

A related argument is developed by Geanakoplos in a series of papers. Geanakoplos (2003, 2009) and Geanakoplos and Fostel (2008) highlight the role of margins in a theory of “leverage cycles.” In these models, the supply and demand for loans determines not only the interest rate, but also equilibrium leverage. Geanakoplos (2010) suggests a three-pronged approach for government policy in the aftermath of a leverage cycle. First, the government should address the precipitating cause of the crisis: the “scary bad news” and “massive uncertainty,” which in the particular case of the recent crisis, affected the housing market. Second, the government should create a lending facility to restore “reasonable” levels of leverage. Third, the government should restore “optimistic” capital, for example,

<sup>8</sup> Insurance programs during the crisis included: a temporary program created by the U.S. Treasury Department to insure money-market funds; nonrecourse funding for the purchase of asset-backed securities through the Term Asset-Backed Securities Loan Facility (TALF); and a temporary increase in deposit insurance from \$100,000 to \$250,000. A notable example from outside the United States was the U.K. Asset Protection Scheme, which backed over half a trillion pounds in post-haircut assets for two British banks. See Caballero (2009), Madigan (2009), and IMF (2009).

<sup>9</sup> Under our proposal, the government would issue *tradable insurance credits* (TICs) which would be purchased by financial institutions, some of which would have minimum holding requirements. During a systemic crisis, each TIC would entitle its holder to attach a government guarantee to some of its assets. All regulated financial institutions would be allowed to hold and use TICs, and possibly hedge funds, private equity funds, and corporations as well. In principle, TICs could be used as a flexible and readily available substitute for many of the facilities that were created by the Federal Reserve during the crisis.

through bailouts (although Geanakoplos is more sanguine than I am about the efficacy of “bailouts with punishment,” as discussed in Caballero, 2010).

For the purpose of this essay, more important than the specific proposals is the observation that the very acceptance of the key role played by complexity in significant macroeconomic events should be enough to point us in the direction of the kind of policies that can help to limit macroeconomic turbulence.

### **Robustness**

A number of researchers have sought to design policy frameworks that are robust to small modeling mistakes by the policymaker. For example, Hansen, Sargent, and their co-authors have made substantial progress in incorporating robust control techniques to economic policy analysis (for example, Hansen, Sargent, and Tallarini, 1999; Hansen and Sargent, 2007; Cogley, Colacito, Hansen, and Sargent, 2008; Karantounias, Hansen, and Sargent, 2009). Woodford (2010) has explored the same broad issue in the context of the standard New-Keynesian model used in central banks’ research departments. This strategy is clearly a step in the right direction, although I suspect the deviations they consider from the core models are still too local to capture the enormous uncertainties and confusion that policymakers face in realistic nontrivial scenarios. But this literature has many of the right words in it.

The natural next step for this robustness literature is to incorporate massive uncertainty. This step may also harbor some of the answers on how to deal with quantitative statements in a highly uncertain environment. As a starting point, we probably need to relax the artificial micro-foundation constraints imposed just for the sake of being able to generate “structural” general equilibrium simulations. When closing a *quantitative* model, there should be an explicit correspondence between the knowledge we assume in such closure and the state of our knowledge about such closure. This means replacing artificial structural equations for looser ones, or even for reduced-form data-relationships if this all that we really know. It is not nearly enough (although it is progress) to do Bayesian estimation of the dynamic stochastic general equilibrium model, for the absence of knowledge is far more fundamental than such an approach admits (for example, Fernandez-Villaverde, 2009, provides a good survey of this literature).

We need to rework the mechanism the core currently uses to go from insights derived in the periphery to quantitative general equilibrium ones. There has been considerable progress in formalizing arguments for how dynamic adjustments happen, but while this is clearly progress, it is not a substitute for the kind of progress I advocate here, which is to acknowledge explicitly our degree of ignorance.<sup>10</sup> There are many instances in which our knowledge of the true structural

<sup>10</sup> As Lucas (2003), following on a Friedman (1946) lead, points out: “[T]he theory is never really solved. What are the predictions of Patinkin’s model? The model is too complicated to work them out. All the dynamics are the mechanical auctioneer dynamics that Samuelson introduced, where anything can happen. . . . You can see from his verbal discussion that he’s reading a lot of economics into these dynamics. What are people thinking? What are they expecting? . . . He’s really thinking about intertemporal substitution. He doesn’t know how to think about it, but he is trying to.” In the specific example used here by Lucas, the Lucas–Rapping (1969) model, for example, did represent significant progress

relationship is extremely limited. In such cases, the main problem is not in how to formalize an intuition, but in the assumption that the structural relationship is known with precision. Superimposing a specific optimization paradigm is not the solution to this pervasive problem, as much of the difficulty lies precisely in not knowing which, and whose, optimization problem is to be solved. For this reason the solution is not simply to explore a wide range of parameters for a specific mechanism. The problem is that we do not know the *mechanism*, not just that we don't know its strength.

But how do we go about doing policy analysis in models with some loosely specified blocks not pinned down by specific first-order conditions? Welcome to the real world! This task is what actual policymakers face. Academic models often provide precise policy prescriptions because the structure, states, and mechanisms are sharply defined. In contrast, policymakers do not have these luxuries. Thoughtful policymakers use academic insights to think about the type of policies they may want to consider, but then try to understand the implications of such policies when some (or most) of the assumptions of the underlying theoretical model do not hold. However, this kind of robustness analysis is nearly absent in our modeling. In this sense, and as I mentioned earlier, the work of Hansen and Sargent (2007) and others on robust control in policymaking points in the right direction, although I think we need to go much, much further in reducing the amount and *type* of knowledge policymakers *and* economic agents are assumed to possess.

One primary driving force behind modern macroeconomics (both core and periphery) was an attempt to circumvent the Lucas critique—the argument that market participants take the policy regime into account and so estimates of economic parameters for one policy regime may well not be valid if the policy regime changes. If we now replace some first-order conditions by empirical relationships and their distributions, doesn't this critique return to haunt us? The answer must be “yes,” at least to some extent. But if we do not have true knowledge about the relationship and its source, then assuming the wrong specific first-order condition can also be a source of misguided policy prescription. Both the ad-hoc model and the particular structural model make unwarranted specific assumptions about agents' adaptation to the new policy environment. The Lucas critique is clearly valid, but for many (most?) policy questions we haven't yet found the solution—we only have the pretense of a solution.

Ultimately, for policy prescriptions, it is important to assign different weights to those that follow from blocks over which we have true knowledge, and those that follow from very limited knowledge. Some of this has already been done in the asset pricing literature: for example, Ang, Dong, and Piazzesi (2007) use arbitrage theory to constrain an otherwise nonstructural econometric study of the yield curve and Taylor's rule. Perhaps a similar route can be followed in macroeconomics to gauge the order of magnitude of some key effects and mechanisms, which can then

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over the Patinkin modeling of labor dynamics. It solved the “how” part of the formal underpinning of Patinkin's dynamics. But as I point out in the text, this kind of solution is insufficient.

be combined with periphery insights to generate back-of-the-envelope-type calculations. For now, we shouldn't pretend that we know more than this, although this is no reason to give up hope. We have made enormous progress over the last few decades in the formalization of macroeconomics. We just got a little carried away with the beautiful structures that emerged from this process.

## **The Pretense of Knowledge**

The root cause of the poor state of affairs in the field of macroeconomics lies in a fundamental tension in academic macroeconomics between the enormous complexity of its subject and the micro-theory-like precision to which we aspire.

This tension is not new. The old institutional school concluded that the task was impossible and hence not worth formalizing in mathematical terms (for example, Samuels, 1987, and references therein). Narrative was the chosen tool, as no mathematical model could capture the richness of the world that is to be explained. However, this approach did not solve the conundrum; it merely postponed it. The modern core of macroeconomics swung the pendulum to the other extreme, and has specialized in quantitative mathematical formalizations of a precise but largely irrelevant world. This approach has not solved the conundrum either. I wish the solution was to be found somewhere in between these polar opposites, but it is not clear what "in between" means for a range that has a framework based on verbal discussions of the real world on one end and one based on quantitative analysis of an "alternative" world, on the other.

The periphery of macroeconomics has much to offer in terms of specific insights and mechanisms, but to fulfill the ambition of the core we need to change the paradigm to go from these insights on the parts to the behavior of the whole. It is not about embedding these into some version of the canonical real business cycle model. It is, among other things, about capturing complex interactions and the confusion that they can generate.

From a policy perspective, the specifics of a crisis are only known once the crisis starts. For this reason, my sense is that, contrary to the hope of policymakers and regulators, there is limited scope for policy that can in advance eliminate the risk or costs of financial crisis, beyond some common-sense measures (like capital requirements for financial institutions) and very general public-private insurance arrangements (like deposit insurance). By the time a true financial crisis is underway, the immediately relevant policy issues are no longer about whether intervention might breed moral hazard, but about a socially wasteful reluctance to invest and to hire, and the extent to which predatory trading or fire sales can be minimized.

Going back to our macroeconomic models, we need to spend much more effort in understanding the topology of interactions in real economies. The financial sector and its recent struggles have made this need vividly clear, but this issue is certainly not exclusive to this sector.

The challenges are big, but macroeconomists can no longer continue playing internal games. The alternative of leaving all the important stuff to the "policy"-types



and informal commentators cannot be the right approach. I do not have the answer. But I suspect that whatever the solution ultimately is, we will accelerate our convergence to it, and reduce the damage we do along the transition, if we focus on reducing the extent of our pretense-of-knowledge syndrome.

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